

# **INDEPENDENT AUDITORS' REPORT**

#### To the Shareholders BLC Bank S.A.L. Beirut, Lebanon

We have audited the accompanying consolidated financial statements of BLC BANK S.A.L. (the "Bank") and its Subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at December 31, 2011, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures

in the financial statements, within the framework of local banking laws. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of BLC Bank as of December 31, 2011, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

Beirut, Lebanon February 27, 2012

DFK Fiduciaire du Moyen Orient

Deloitte & Touche

CONSOLIDATED FINANCIAL STATEMENTS

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION (ctd.)

#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		De	cember 31,
		2011	2010
ASSETS	NOTES		LBP'000
Cash and Central Banks	6	593,196,508	558,876,097
Deposits with banks and financial institutions	7	194,948,707	308,816,741
Trading assets	8	-	16,263,637
Loan to a bank	9	7,058,077	7,058,586
Loans and advances to customers	10	2,310,489,697	1,036,366,717
Investment securities	11	3,228,724,937	2,522,077,807
Investment properties	13, 35	17,595,768	-
Customers' liability under acceptances	12	43,462,735	20,006,573
Assets acquired in satisfaction of loans	13	91,292,344	96,237,803
Property and equipment	14	76,301,029	56,663,057
Intangible assets	15	2,547,142	2,813,616
Deferred charges on business acquisition	16	32,172,956	37,648,050
Goodwill	17	40,683,630	-
Other assets	18	18,390,529	11,961,950
Total Assets		6,656,864,059	4,674,790,634

#### FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISKS:

Letters of guarantee and standby letters of credit		199,956,457	121,449,795
Letters of credit		44,227,565	70,565,887
Forward exchange contracts		69,121,081	41,658,360
Fiduciary Accounts	40	19,297,995	15,862,670

39

		December 31,		
		2011	2010	
LIABILITIES	NOTES		LBP'000	
Deposits from banks	19	8,011,923	46,977,291	
Customers' accounts designated at fair value through profit or loss	20	-	2,388,932	
Customers' accounts at amortized cost	20	5,449,981,971	3,922,525,311	
Liability under acceptances	12	43,462,735	20,006,573	
Other borrowings	21	493,171,977	196,580,561	
Subordinated bonds	22	19,296,044	-	
Other liabilities	23	62,733,792	65,838,785	
Provisions	24	36,099,355	24,194,858	
Total liabilities		6,112,757,797	4,278,512,311	

		December 31,		
		2011	2010	
EQUITY	NOTES	LBP	′000	
Capital	25	152,700,000	152,700,000	
Preferred shares	26	143,212,501	-	
Reserves	27	88,402,460	63,656,920	
Regulatory reserve for assets acquired in satisfaction of loans	27	14,028,871	13,078,756	
Retained earnings		66,932,294	26,082,782	
Cumulative change in fair value of investment securities	11	3,085,014	72,351,780	
Cumulative currency translation adjustments		51,383	-	
Profit for the year		72,498,756	68,270,880	
Total equity attributable to equity holders of the Bank		540,911,279	396,141,118	
Non-controlling interest		3,194,983	137,205	
Total equity		544,106,262	396,278,323	
Total Liabilities and Equity		6,656,864,059	4,674,790,634	

## CONSOLIDATED FINANCIAL STATEMENTS

#### CONSOLIDATED INCOME STATEMENT

	-	December 31,		
		2011	2010	
	NOTES	LBP	000	
	22	051 007 500	000 000 404	
Interest income	29	351,837,580	260,230,499	
Interest expense	30	(225,468,783)	(164,046,026	
Net interest income		126,368,797	96,184,473	
Fee and commission income	31	32,244,791	20,755,14	
Fee and commission expense	32	(6,703,661)	(3,475,114	
Net fee and commission income		25,541,130	17,280,027	
Net interest and other gain/(loss) on trading portfolio	33	-	(15,456	
Net interest and other gain/(loss) on investment securities at fair value through profit or loss	34	20,380,828		
Other operating income	35	5,467,492	11,287,889	
Net financial revenues		177,758,247	124,736,933	
Allowance for impairment of loans and advances	10	(22,018,265)	(1,929,964	
Write-back of impairment loss on loans and advances	10	15,830,872	11,905,148	
Recovery of loans (net)		8,216	2,162	
Write-back of discount on purchased loan portfolio	10	613,046	1,692,748	
Net financial revenues after net impairment loss/write-back		172,192,116	136,407,027	
Realized income on business acquisition	16	-	7,728,744	
Net gain on disposal of property and equipment and properties acquired in satisfaction of loans	13, 14	20,212,262	3,956,410	
Other non-operating income		1,769,595		
Provision (net of write-back)	24	(180,900)	67,838	
Staff costs	36	(67,703,384)	(41,965,014	
General and administrative expenses	37	(36,037,496)	(22,459,161	
Depreciation and amortization	14,15	(4,687,491)	(3,155,205	
Profit before income tax		85,564,702	80,580,639	
Income tax expense	23	(13,070,223)	(12,293,482	
Profit for the year		72,494,479	68,287,157	
,				
Attributable to:				
Equity holders of the Bank		72,498,756	68,270,880	
Non-controlling interests		(4,277)	16,27	
		72,494,479	68,287,15	
Earnings per share:				
		LBP 474.7	LBP 447.2	

#### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	_	December 31,		
		2011	2010	
	NOTES	L	3P'000	
PROFIT FOR THE YEAR		72,494,479	68,287,157	
Other comprehensive income:				
Net change in fair value of available-for-sale investment securities		-	14,917,563	
Net change in fair value of investments at fair value through other				
comprehensive income	35	720,820	-	
Fair value of available-for-sale securities recycled to profit and loss		-	(7,122,945)	
Currency translation adjustment		53,742	-	
Deferred tax liability	23	(544,414)	(1,192,915)	
		230,148	6,601,703	
Total comprehensive income		72,724,627	74,888,860	
Attributable to:				
Equity holders of the Bank		72,726,545	74,872,583	
Non-controlling interests		(1,918)	16,277	
		72,724,627	74,888,860	

7

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

						<b>Attributable</b>	to Equity Holders	s of the Bank		
	Capital	Preferred Shares	Legal Reserve	Free Reserve	Reserve for General Banking Risks	Regulatory Reserve for Assets Acquired in Satisfaction of Loans	Cumulative Currency Translation Adjustment	Cumulative Change in Fair Value of Investment Securities	Retained Earnings	Profit for the Year
							LBP'000			
Balance - January 1, 2010	152,700,000	-	7,585,667	27,177,805	8,982,136	10,858,632	-	65,750,077	19,610,911	51,500,2
Allocation of 2009 profit	-	-	5,254,545	8,150,073	6,030,531	2,648,939	-	-	29,416,198	(51,500,2
Dividends paid	-	-	-	-	-	-	-	-	(22,853,691)	
Transfer to legal reserve	-	-	47,348	-	-	-	-	-	(47,348)	
Transfer to free reserves	-	-	-	428,815	-	(428,815)	-	-	-	
Deferred tax on future dividend distribution	-	-	-	-	-	-	-	-	(43,288)	
Total comprehensive income for the year 2010	-	-	-	-	-	-	-	6,601,703	-	68,270,

Balance - December 31, 2010	152,700,000		12,887,560	35,756,693	15,012,667	13,078,756		72,351,780	26,082,782	68,270,8
Effect of IFRS9 adoption (Note 5)	-	-	-	-	-	-	-	(69,443,172)	24,948,348	
Balance January 1, 2011										
(Restated)	152,700,000	-	12,887,560	35,756,693	15,012,667	13,078,756	-	2,908,608	51,031,130	68,270,8
Allocation of 2010 profit	-	-	6,955,868	10,767,661	5,356,040	2,616,086	-	-	42,575,225	(68,270,8
Dividends paid (Note 28)	-	-	-	-	-	-	-	-	(26,746,854)	
Transfer to free reserves	-	-	-	1,665,971	-	(1,665,971)	-	-	-	
Issuance of preferred shares	-	143,212,501	-	-	-	-	-	-	-	
Difference of exchange	-	-	-	-	-	-	-	-	9,958	
Non-controlling interest of the acquired subsidiary	-	-	-	-	-	-	-	-	_	
Deferred tax on future dividend distribution	-	-	-	-	-	-	-	-	62,835	
Total comprehensive income for										
the year 2011	-	-	-		-	-	51,383	176,406	-	72,498,7
Balance - December 31, 2011	152,700,000	143,212,501	19,843,428	48,190,325	20,368,707	14,028,871	51,383	3,085,014	66,932,294	72,498,7
		•••••••••••••	••••••			The				
						The	accompanying n	otes 1 to 48 form an	integral part of the co	onsolidated fin
						••••••				
							•••••			
							· · ·	· · · ·		

The accompanying notes 1 to 48 form an integral part of the consolidated financial statements

it ne r	Total	Non- Controlling Interest	Total Equity
0,286	344,165,514	229,505	344,395,019
0,286)			
-	(22,853,691)	(108,577)	(22,962,268)
			(22,002,200)
_	-	-	_
-	(43,288)	-	(43,288)
70,880	74,872,583	16,277	74,888,860
70,880	396,141,118	137,205	396,278,323
		107,200	000/210/020
-	(44,494,824)	-	(44,494,824)
		-	
-		- 137,205	
<b>-</b> 70,880	(44,494,824)	-	(44,494,824)
<b>-</b> 70,880	(44,494,824)	-	(44,494,824)
<b>-</b> 70,880	( <b>44,494,824</b> ) 351,646,294 -	- 137,205 -	( <b>44,494,824</b> ) 351,783,499 -
<b>-</b> 70,880	( <b>44,494,824</b> ) 351,646,294 -	- 137,205 -	( <b>44,494,824</b> ) 351,783,499 -
<b>-</b> 70,880	(44,494,824) 351,646,294 - (26,746,854) -	- 137,205 -	(44,494,824) 351,783,499 - (26,772,933) -
- 70,880 0,880) - - - -	(44,494,824) 351,646,294 - (26,746,854) - 143,212,501	- 137,205 - (26,079) - - - -	(44,494,824) 351,783,499 - (26,772,933) - 143,212,501 9,958
<b>-</b> 70,880	(44,494,824) 351,646,294 - (26,746,854) - 143,212,501	- 137,205 -	(44,494,824) 351,783,499 - (26,772,933) - 143,212,501
<b>-</b> 70,880	(44,494,824) 351,646,294 - (26,746,854) - 143,212,501	- 137,205 - (26,079) - - - -	(44,494,824) 351,783,499 - (26,772,933) - 143,212,501 9,958
- 70,880 0,880) - - - - -	(44,494,824) 351,646,294 (26,746,854) - 143,212,501 9,958	- 137,205 - (26,079) - - - -	(44,494,824) 351,783,499 - (26,772,933) - 143,212,501 9,958 3,085,775
<b>-</b> 70,880	(44,494,824) 351,646,294 (26,746,854) - 143,212,501 9,958	- 137,205 - (26,079) - - - -	(44,494,824) 351,783,499 - (26,772,933) - 143,212,501 9,958 3,085,775
- 70,880 0,880) - - - - -	(44,494,824) 351,646,294 (26,746,854) (26,746,854) 143,212,501 9,958 - 62,835	- 137,205 - (26,079) - - - 3,085,775 -	(44,494,824) 351,783,499 - (26,772,933) - 143,212,501 9,958 3,085,775 62,835

>

#### CONSOLIDATED STATEMENT OF CASH FLOWS

			ember 31,	
		2011	2010	
	Notes	LE	3P'000	
ash flows from operating activities:				
Net profit for the year		72,494,479	68,287,15	
Adjustments for:				
Provision/(write back) for bad debts (net) and write-back of				
discount on loan portfolio	10	5,574,347	(11,667,932	
Recovery of loans written-off		(8,216)	(2,162	
Depreciation and amortization	14,15	4,687,491	3,155,20	
Amortization of deferred charges on business acquisition	16	8,333,131	4,459,364	
Realized income on business acquisition	16	-	(7,728,744	
Impairment of property and equipment	14	-	65,308	
Write-back provision no longer required		(1,246,825)		
Change in fair value for investment properties		(190,805)		
Provisions/(write back), (net)	24	180,900	(16,569	
Provision for end-of-service indemnities (net)	24	3,824,197	965,292	
Provision/(write-back) for loss on foreign currency position		103,557	(20,754	
Unrealized loss on investment securities at fair value through		,	× *	
profit or loss	34	6,719,508	1,299,69	
Income tax expense		13,070,223	12,293,48	
Gain on sale of property and equipment		(1,887,545)	(507,818	
Gain on disposal of property acquired in satisfaction of loans		(18,324,718)	(3,448,592	
Dividend income		(1,718,822)	(1,465,433	
Interest expense		225,468,783	164,046,02	
Interest income (including interest on investment securities at				
FVTPL)		(371,854,082)	(261,095,694	
		(54,774,397)	(31,382,167	
Net decrease in trading portfolio		-	1,747,04	
Net increase in loans and advances to customers	41	(634,931,260)	(331,313,763	
Net decrease in available-for-sale investing securities	41	-	(288,719,745	
Net decrease in held-to-maturity investing securities	41	-	(177,384,170	
Investments at fair value through profit or loss	41	230,919,592		
Investments at amortized cost	41	(676,701,012)		
Net increase in customers' deposits		640,475,539	490,837,46	
Net decrease in compulsory deposits with Central Bank	6	33,512,421	57,091,134	
Net decrease in term deposits with Central Bank		-	25,250,62	
Net (decrease)/increase in deposits from banks		(38,919,591)	13,030,314	
Net increase in other assets	41	(3,387,033)	(3,575,261	
Net (decrease)/increase in other liabilities	41	(1,227,985)	11,324,18	
Proceeds from disposal of property acquired in satisfaction of loans	41	28,595,807	8,433,62	
Settlements made from provisions	24	(849,043)	(1,173,855	
		(477,286,962)	(225,834,574	

### CONSOLIDATED STATEMENT OF CASH FLOWS

		December 31,		
		2011	2010	
	Notes	L	BP'000	
Income tax paid		(13,580,696)	(9,462,998)	
Dividends received		1.718.822	1,465,433	
Interest paid		(222,538,577)	(157,756,614)	
Interest received		363,665,953	255,245,089	
Net cash used in operating activities:		(348,021,460)	(136,343,664)	
Cash flows from investing activities:				
Amounts paid in business acquisition	17	(85,568,684)	-	
Increase in investment properties		(6,298,000)	-	
Amounts and costs paid in business acquisition	16	(2,166,520)	(6,065,313)	
Proceeds from disposal of property and equipment		2,143,103	807,395	
Acquisition of property and equipment	14, 41	(11,337,317)	(1,784,854)	
Acquisition of intangible assets		(831,427)	(1,065,400)	
Net cash used in investing activities:		(104,058,845)	(8,108,172)	
Cash flows from financing activities:				
Dividends paid	28	(26,746,854)	(22,853,691)	
Dividends paid to non-controlling interests		(26,079)	(108,577)	
Issuance of preferred shares		82,912,501	-	
Other		63,700	-	
Increase in loan to a bank		-	(7,000,000)	
Net change in subordinated bonds		(542,766)	-	
Net increase in other borrowings	21	237,576,672	184,439,591	
Net cash generated from financing activities:		293,237,174	154,477,323	
Net (decrease)/increase in cash and cash equivalents		(158,843,131)	10,025,487	
Cash and cash equivalent beginning of year		760,195,701	750,170,214	
Cash and cash equivalents acquired from USB Bank PLC		99,035,098	,	
Cash and cash equivalents end of year	41	700,387,668	760,195,701	

The accompanying notes 1 to 48 form an integral part of the consolidated financial statements

5