## To the Shareholder <br> BLC Bank S.A.L. <br> Beirut, Lebanon

We have audited the accompanying consolidated financial statements of BLC BANK S.A.L. (the "Bank") and its Subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at December 31, 2011, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of thesefinancial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error

## Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards and plan and perform the audit to atain reasonable and plan and perform the audit to obtain reasonable financia statements are free from material misstatement

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures
in the financial statements, within the framework of local banking laws. The procedures selected depend on the audtor's judgment, incluring the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of BLC Bank as of December 31, 2011, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

Beirut, Lebanon
February 27, 2012
DFK Fiduciaire du Moyen Orient

CONSOLIDATED FINANCIAL STATEMENTS

|  |  | December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 |
| ASSETS | NOTES |  |  |
| Cash and Central Banks | 6 | 593,196,508 | 558,876,097 |
| Deposits with banks and financial institutions | 7 | 194,948,707 | 308,816,741 |
| Trading assets | 8 | - | 16,263,637 |
| Loan to a bank | 9 | 7,058,077 | 7,058,586 |
| Loans and advances to customers | 10 | 2,310,489,697 | 1,036,366,717 |
| Investment securities | 11 | 3,228,724,937 | 2,522,077,807 |
| Investment properties | 13, 35 | 17,595,768 | - |
| Customers' liability under acceptances | 12 | 43,462,735 | 20,006,573 |
| Assets acquired in satisfaction of loans | 13 | 91,292,344 | 96,237,803 |
| Property and equipment | 14 | 76,301,029 | 56,663,057 |
| Intangible assets | 15 | 2,547,142 | 2,813,616 |
| Deferred charges on business acquisition | 16 | 32,172,956 | 37,648,050 |
| Goodwill | 17 | 40,683,630 | - |
| Other assets | 18 | 18,390,529 | 11,961,950 |
| Total Assets |  | 6,656,864,059 | 4,674,790,634 |
| FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISKS: | 39 |  |  |
| Letters of guarantee and standby letters of credit |  | 199,956,457 | 121,449,795 |
| Letters of credit |  | 44,227,565 | 70,565,887 |
| Forward exchange contracts |  | 69,121,081 | 41,658,360 |
| Fiduciary Accounts | 40 | 19,297,995 | 15,862,670 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (ctd.)

|  |  | December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 |
| LIABILITIES | NOTES | LBP'000 |  |
| Deposits from banks | 19 | 8,011,923 | 46,977,291 |
| Customers' accounts designated at fair value through profit or loss | 20 | - | 2,388,932 |
| Customers' accounts at amortized cost | 20 | 5,449,981,971 | 3,922,525,311 |
| Liability under acceptances | 12 | 43,462,735 | 20,006,573 |
| Other borrowings | 21 | 493,171,977 | 196,580,561 |
| Subordinated bonds | 22 | 19,296,044 | - |
| Other liabilities | 23 | 62,733,792 | 65,838,785 |
| Provisions | 24 | 36,099,355 | 24,194,858 |
| Total liabilities |  | 6,112,757,797 | 4,278,512,311 |


|  |  | December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 |
| EQUITY | NOTES | LBP'000 |  |
| Capital | 25 | 152,700,000 | 152,700,000 |
| Preferred shares | 26 | 143,212,501 | - |
| Reserves | 27 | 88,402,460 | 63,656,920 |
| Regulatory reserve for assets acquired in satisfaction of loans | 27 | 14,028,871 | 13,078,756 |
| Retained earnings |  | 66,932,294 | 26,082,782 |
| Cumulative change in fair value of investment securities | 11 | 3,085,014 | 72,351,780 |
| Cumulative currency translation adjustments |  | 51,383 | - |
| Profit for the year |  | 72,498,756 | 68,270,880 |
| Total equity attributable to equity holders of the Bank |  | 540,911,279 | 396,141,118 |
| Non-controlling interest |  | 3,194,983 | 137,205 |
| Total equity |  | 544,106,262 | 396,278,323 |
| Total Liabilities and Equity |  | 6,656,864,059 | 4,674,790,634 |

## CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED INCOME STATEMENT

|  |  | December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 |
|  | NOTES | LBP'000 |  |
| Interest income | 29 | 351,837,580 | 260,230,499 |
| Interest expense | 30 | (225,468,783) | $(164,046,026)$ |
| Net interest income |  | 126,368,797 | 96,184,473 |
| Fee and commission income | 31 | 32,244,791 | 20,755,141 |
| Fee and commission expense | 32 | (6,703,661) | $(3,475,114)$ |
| Net fee and commission income |  | 25,541,130 | 17,280,027 |
| Net interest and other gain/(loss) on trading portfolio | 33 |  | $(15,456)$ |
| Net interest and other gain/(loss) on investment securities at fair value through profit or loss | 34 | 20,380,828 | - |
| Other operating income | 35 | 5,467,492 | 11,287,889 |
| Net financial revenues |  | 177,758,247 | 124,736,933 |
| Allowance for impairment of loans and advances | 10 | $(22,018,265)$ | $(1,929,964)$ |
| Write-back of impairment loss on loans and advances | 10 | 15,830,872 | 11,905,148 |
| Recovery of loans (net) |  | 8,216 | 2,162 |
| Write-back of discount on purchased loan portfolio | 10 | 613,046 | 1,692,748 |
| Net financial revenues after net impairment loss/write-back |  | 172,192,116 | 136,407,027 |
| Realized income on business acquisition | 16 | - | 7,728,744 |
| Net gain on disposal of property and equipment and properties acquired in satisfaction of loans | 13, 14 | 20,212,262 | 3,956,410 |
| Other non-operating income |  | 1,769,595 | - |
| Provision (net of write-back) | 24 | $(180,900)$ | 67,838 |
| Staff costs | 36 | $(67,703,384)$ | $(41,965,014)$ |
| General and administrative expenses | 37 | $(36,037,496)$ | $(22,459,161)$ |
| Depreciation and amortization | 14,15 | $(4,687,491)$ | $(3,155,205)$ |
| Profit before income tax |  | 85,564,702 | 80,580,639 |
| Income tax expense | 23 | $(13,070,223)$ | $(12,293,482)$ |
| Profit for the year |  | 72,494,479 | 68,287,157 |
| Attributable to: |  |  |  |
| Equity holders of the Bank |  | 72,498,756 | 68,270,880 |
| Non-controlling interests |  | $(4,277)$ | 16,277 |
|  |  | 72,494,479 | 68,287,157 |
| Earnings per share: |  |  |  |
| Basic and diluted earnings per share (in LBP) | 38 | LBP 474.7 | LBP 447.2 |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME


## CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | Attributable to Equity Holders of the Bank |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital | Preferred Shares | Legal Reserve | Free <br> Reserve | Reserve for General Banking Risks | Regulatory Reserve for Assets Acquired in Satisfaction of Loans | Cumulative Currency Translation Adjustment | Cumulative <br> Change in <br> Fair Value of Investment Securities | Retained Earnings | Profit for the Year | Total | NonControlling Interes | Total Equity |
|  |  |  |  |  |  |  | LBP'000 |  |  |  |  |  |  |
| Balance - January 1, 2010 | 152,700,000 | - | 7,585,667 | 27,177,805 | 8,982,136 | 10,858,632 | - | 65,750,077 | 19,610,911 | 51,500,286 | 344,165,514 | 229,505 | 344,395,019 |
| Allocation of 2009 profit | - |  | 5,254,545 | 8,150,073 | 6,030,531 | 2,648,939 | - | - | 29,416,198 | $(51,500,286)$ | - |  |  |
| Dividends paid | - |  | - | - | - | - | - | - | (22,853,691) | - | $(22,853,691)$ | $(108,577)$ | $(22,962,268)$ |
| Transfer to legal reserve | - |  | 47,348 | - | - | - | - |  | $(47,348)$ | - |  |  |  |
| Transfer to free reserves | - |  | - | 428,815 | - | $(428,815)$ | - | - | - | - | - |  | - |
| Deferred tax on future dividend distribution | - | - | - | - | - | - | - | - | $(43,288)$ | - | $(43,288)$ | - | $(43,288)$ |
| Total comprehensive income for the year 2010 | - | - | - | - | - | - | - | 6,601,703 | - | 68,270,880 | 74,872,583 | 16,277 | 74,888,860 |
| Balance - December 31, 2010 | 152,700,000 |  | 12,887,560 | 35,756,693 | 15,012,667 | 13,078,756 | - | 72,351,780 | 26,082,782 | 68,270,880 | 396,141,118 | 137,205 | 396,278,323 |
| Effect of IFRS9 adoption (Note 5) | - | - | - | - | - | - | - | $(69,443,172)$ | 24,948,348 | - | $(44,494,824)$ | - | $(44,494,824)$ |
| Balance January 1, 2011 <br> (Restated) | 152,700,000 | - | 12,887,560 | 35,756,693 | 15,012,667 | 13,078,756 | - | 2,908,608 | 51,031,130 | 68,270,880 | 351,646,294 | 137,205 | 351,783,499 |
| Allocation of 2010 profit | - | - | 6,955,868 | 10,767,661 | 5,356,040 | 2,616,086 | - | - | 42,575,225 | $(68,270,880)$ | - | - | - |
| Dividends paid (Note 28) | - | - | - | - | - | - | - | - | $(26,746,854)$ | - | (26,746,854) | $(26,079)$ | (26,772,933) |
| Transfer to free reserves | - | - | - | 1,665,971 | - | $(1,665,971)$ | - | - | - | - | - | - | - |
| Issuance of preferred shares | - | 143,212,501 | - | - | - | - | - | - | - | - | 143,212,501 | - | 143,212,501 |
| Difference of exchange | - | - | - | - | - | - | - | - | 9,958 | - | 9,958 | - | 9,958 |
| Non-controlling interest of the acquired subsidiary | - | - | - | - | - | - | - | - | - | - | - | 3,085,775 | 3,085,775 |
| Deferred tax on future dividend distribution | - | - | - | - | - | - | - | - | 62,835 | - | 62,835 | - | 62,835 |
| Total comprehensive income for the year 2011 | - | - | - | - | - | - | 51,383 | 176,406 | - | 72,498,756 | 72,726,545 | $(1,918)$ | 72,724,627 |
| Balance - December 31, 2011 | 152,700,000 | 143,212,501 | 19,843,428 | 48,190,325 | 20,368,707 | 14,028,871 | 51,383 | 3,085,014 | 66,932,294 | 72,498,756 | 540,911,279 | 3,194,983 | 544,106,262 |

## CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF CASH FLOWS

|  | Notes | December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 |
|  |  | LBP'000 |  |
| Cash flows from operating activities: |  |  |  |
| Net profit for the year |  | 72,494,479 | 68,287,157 |
| Adjustments for: |  |  |  |
| Provision/(write back) for bad debts (net) and write-back of discount on loan portfolio | 10 | 5,574,347 | $(11,667,932)$ |
| Recovery of loans written-off |  | $(8,216)$ | $(2,162)$ |
| Depreciation and amortization | 14,15 | 4,687,491 | 3,155,206 |
| Amortization of deferred charges on business acquisition | 16 | 8,333,131 | 4,459,364 |
| Realized income on business acquisition | 16 |  | $(7,728,744)$ |
| Impairment of property and equipment | 14 |  | 65,308 |
| Write-back provision no longer required |  | (1,246,825) |  |
| Change in fair value for investment properties |  | $(190,805)$ |  |
| Provisions/(write back), (net) | 24 | 180,900 | $(16,569)$ |
| Provision for end-of-service indemnities (net) | 24 | 3,824,197 | 965,292 |
| Provision/(write-back) for loss on foreign currency position |  | 103,557 | $(20,754)$ |
| Unrealized loss on investment securities at fair value through profit or loss | 34 | 6,719,508 | 1,299,696 |
| Income tax expense |  | 13,070,223 | 12,293,482 |
| Gain on sale of property and equipment |  | $(1,887,545)$ | $(507,818)$ |
| Gain on disposal of property acquired in satisfaction of loans |  | $(18,324,718)$ | $(3,448,592)$ |
| Dividend income |  | $(1,718,822)$ | (1,465,433) |
| Interest expense |  | 225,468,783 | 164,046,026 |
| Interest income (including interest on investment securities at FVTPL) |  | (371,854,082) | $(261,095,694)$ |
|  |  | $(54,774,397)$ | $(31,382,167)$ |
| Net decrease in trading portfolio |  |  | 1,747,042 |
| Net increase in loans and advances to customers | 41 | $(634,931,260)$ | $(331,313,763)$ |
| Net decrease in available-for-sale investing securities | 41 | - | $(288,719,745)$ |
| Net decrease in held-to-maturity investing securities | 41 | - | (177,384,170) |
| Investments at fair value through profit or loss | 41 | 230,919,592 | - |
| Investments at amortized cost | 41 | $(676,701,012)$ | - |
| Net increase in customers' deposits |  | 640,475,539 | 490,837,465 |
| Net decrease in compulsory deposits with Central Bank | 6 | 33,512,421 | 57,091,134 |
| Net decrease in term deposits with Central Bank |  | - | 25,250,625 |
| Net (decrease)/increase in deposits from banks |  | $(38,919,591)$ | 13,030,314 |
| Net increase in other assets | 41 | $(3,387,033)$ | $(3,575,261)$ |
| Net (decrease)/increase in other liabilities | 41 | $(1,227,985)$ | 11,324,180 |
| Proceeds from disposal of property acquired in satisfaction of loans | 41 | 28,595,807 | 8,433,627 |
| Settlements made from provisions | 24 | $(849,043)$ | $(1,173,855)$ |
|  |  | $(477,286,962)$ | (225,834,574) |

CONSOLIDATED STATEMENT OF CASH FLOWS

|  | Notes | December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 |
|  |  | LBP'000 |  |
| Income tax paid |  | $(13,580,696)$ | (9,462,998) |
| Dividends received |  | 1,718,822 | 1,465,433 |
| Interest paid |  | (222,538,577) | $(157,756,614)$ |
| Interest received |  | 363,665,953 | 255,245,089 |
| Net cash used in operating activities: |  | $(348,021,460)$ | (136,343,664) |
| Cash flows from investing activities: |  |  |  |
| Amounts paid in business acquisition | 17 | $(85,568,684)$ |  |
| Increase in investment properties |  | $(6,298,000)$ | - |
| Amounts and costs paid in business acquisition | 16 | (2,166,520) | (6,065,313) |
| Proceeds from disposal of property and equipment |  | 2,143,103 | 807,395 |
| Acquisition of property and equipment | 14,41 | (11,337,317) | $(1,784,854)$ |
| Acquisition of intangible assets |  | $(831,427)$ | $(1,065,400)$ |
| Net cash used in investing activities: |  | $(104,058,845)$ | $(8,108,172)$ |
| Cash flows from financing activities: |  |  |  |
| Dividends paid | 28 | $(26,746,854)$ | $(22,853,691)$ |
| Dividends paid to non-controlling interests |  | $(26,079)$ | $(108,577)$ |
| Issuance of preferred shares |  | 82,912,501 | - |
| Other |  | 63,700 | - |
| Increase in loan to a bank |  |  | $(7,000,000)$ |
| Net change in subordinated bonds |  | $(542,766)$ | - |
| Net increase in other borrowings | 21 | 237,576,672 | 184,439,591 |
| Net cash generated from financing activities: |  | 293,237,174 | 154,477,323 |
| Net (decrease)/increase in cash and cash equivalents |  | (158,843,131) | 10,025,487 |
| Cash and cash equivalent beginning of year |  | 760,195,701 | 750,170,214 |
| Cash and cash equivalents acquired from USB Bank PLC |  | 99,035,098 | - |
| Cash and cash equivalents end of year | 41 | 700,387,668 | 760,195,701 |

