## INDEPENDENT AUDITORS' REPORT

To the Shareholders
BLC Bank S.A.L.
Beirut, Lebanon

## Report on the Financial Statements

We have audited the accompanying consolidated financial statements of BLC BANK S.A.L. (the "Bank") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at December 31, 2014, and the consolidated statements of profit or loss and other comprehensive income, consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements, within the framework of the existing banking laws in Lebanon. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of December 31, 2014, and its financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

Beirut, Lebanon
April 18, 2015


BLC BANK S.A.L. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION


## LIABILITIES

Deposits from banks
Customers' accounts
Liability under acceptances
Other borrowings
Subordinated bonds
Other liabilities
Provisions
Total liabilities

| Notes | December 31, |  |
| :---: | :---: | :---: |
|  | 2014 | 2013 |
|  | LBP'000 | LBP'000 |
| 17 | 51,410,251 | 2,153,046 |
| 18 | 6,466,234,609 | 6,481,583,888 |
| 10 | 30,903,191 | 23,202,175 |
| 19 | 719,222,190 | 467,940,933 |
| 20 | 18,160,021 | 20,545,551 |
| 21 | 89,850,989 | 70,922,088 |
| 22 | 8,628,303 | 8,101,779 |
|  | 7,384,409,554 | 7,074,449,460 |

## EQUITY

| Capital | 23 | 152,700,000 | 152,700,000 |
| :---: | :---: | :---: | :---: |
| Preferred shares | 24 | 1,300,000 | 1,300,000 |
| Premium on preferred shares | 24 | 194,675,001 | 194,675,001 |
| Reserves | 25 | 148,899,380 | 130,084,515 |
| Regulatory reserve for assets acquired in satisfaction of loans | 25 | 29,750,043 | 23,019,272 |
| Brought forward retained earnings |  | 118,803,357 | 91,591,204 |
| Cumulative change in fair value of investments at fair value through other comprehensive income | 9 | 6,265,831 | 5,493,669 |
| Cumulative currency translation adjustments |  | 52,301) | 17,058) |
| Net profit for the year |  | 66,773,035 | 64,568,577 |
| Equity attributable to equity holders of the Bank |  | 719,114,346 | 663,415,180 |
| Non-controlling interests |  | 1,135,895 | 1,625,106 |
| Total equity |  | 720,250,241 | 665,040,286 |
| Total Liabilities and Equity |  | 8,104,659,795 | $\underline{\text { 7,739,489,746 }}$ |

## BLC BANK S.A.L. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS

|  | Notes | Year Ended December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2014 | 2013 |
|  |  | LBP'000 | LBP'000 |
| Interest income | 27 | 475,388,509 | 452,913,444 |
| Interest expense | 28 | $(277,828,398)$ | (275,887,228) |
| Net interest income |  | 197,560,111 | 177,026,216 |
| Fee and commission income | 29 | 33,892,554 | 33,111,157 |
| Fee and commission expense | 30 | ( 5,172,305) | ( 5,244,757) |
| Net fee and commission income |  | 28,720,249 | 27,866,400 |
| Net interest and other gain/(loss) on investment securities at fair value through profit or loss | 31 | 5,498,619 | 10,603,285 |
| Other operating income | 32 | 5,497,848 | 5,144,643 |
| Net financial revenues |  | 237,276,827 | 220,640,544 |
| Allowance for impairment of loans and advances (net) | 8 | ( 56,344,384) | ( 60,663,962) |
| Loans' recovery/(direct write-off), net |  | 318,805 | ( 38,221) |
| Impairment of goodwill | 15 | - | ( 34,268,905) |
| Write-back of discount on purchased loan portfolio | 8 | 270,600 | 148,028 |
| Net financial revenues after net impairment loss/write-back |  | 181,521,848 | 125,817,484 |
| Income originated from contractual future cash flows | 14(b) | 26,163,596 | 77,159,472 |
| Net gain on disposal of property and equipment and properties acquired in satisfaction of loans $11,12$ <br> 3,332,815 <br> 1,342,359 |  |  |  |
| Other non-operating income | 33 | 3,316,500 | - |
| Change in fair value of investment properties | 11 | ( 3,135,314) | ( 4,428,962) |
| Write-back of provision no longer required | 22 | - | 1,397,846 |
| Allowance for contingencies | 22 | ( 307,350) | ( 277,200) |
| Staff costs | 34 | ( 78,590,243) | ( 76,730,709) |
| General and administrative expenses | 35 | ( 43,232,273) | ( 42,585,760) |
| Depreciation and amortization | 12, 13 | ( 7,704,570) | ( 7,078,542) |
| Profit before income tax |  | 81,365,009 | 74,615,988 |
| Income tax expense | 21 | ( 14,973,176) | (11,129,111) |
| Profit for the year |  | 66,391,833 | 63,486,877 |
| Attributable to: |  |  |  |
| Equity holders of the Bank |  | 66,773,035 | 64,568,577 |
| Non-controlling interests |  | ( 381,202) | ( 1,081,700) |
|  |  | 66,391,833 | 63,486,877 |

BLC BANK S.A.L. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

|  | Notes | Year Ended December 31, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2014 | 2013 |
|  |  | LBP'000 | LBP'000 |
| Profit for the year |  | 66,391,833 | 63,486,877 |

Other comprehensive income:
Items that will not be reclassified subsequently to profit or loss:

Net change in fair value of investments at

| fair value through other comprehensive income | 9 | 1,261,367 | 2,000,000 |
| :---: | :---: | :---: | :---: |
| Deferred tax liability | 21 | ( 489,205) | - |
|  |  | 772,162 | 2,000,000 |

Items that may be reclassified subsequently to profit or loss:

Currency translation adjustments
Total other comprehensive income

Total comprehensive income for the year

Attributable to:
Equity holders of the Bank
Non-controlling interests
$(1,803) \quad(\quad 26,261)$
$770,359 \quad 1,973,739$

67,162,192
$\underline{\underline{65,460,616}}$

|  | Attributable to Equity Holders of the Bank |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\frac{$ Non-Controlling  <br>  Interests }{ LBP'000 } |  | $\begin{gathered} \begin{array}{c} \text { Total } \\ \text { Equity } \end{array} \\ \hline \text { LBP' }{ }^{\prime} \text { 000 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\frac{\text { Capital }}{\text { LBP'000 }}$ | $\begin{gathered} \text { Preferred } \\ \text { Shares and } \\ \text { Premiums } \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Legal } \\ \text { Reserve } \end{array} \\ \hline \text { LBP’000 } \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Free } \\ \text { Reserves } \end{array} \\ \hline \text { LBP’000 } \end{gathered}$ | Reserve <br> for General <br> Banking <br> Risks <br> LBP'000 | Special <br> Reserve for <br> Loans <br> and <br> advances <br> LBP’000 | Regulatory <br> Reserve for <br> Assests Acquired <br> in Satisfaction <br> of Loans |  | Cumulative Currency Translation Adjust'ments LBP | Cumulative <br> Change in <br> Fair Value of <br> Investment <br> Securities <br> LBP’000 | $\begin{aligned} & \text { Retained } \\ & \text { Earnings } \\ & \hline \text { LBP'000 } \end{aligned}$ |  | $\begin{gathered} \begin{array}{c} \text { Profit } \\ \text { for the Year } \end{array} \\ \hline \text { LBP’000 } \end{gathered}$ |  | ${ }_{\text {LBP'000 }}^{\text {Total }}$ |  |  |  |
| Balance - January 1, 2013 | 152,700,000 | 143,212,501 | 27,165,172 | 61,941,286 | 27,520,432 | - | 19,890,400 |  | 106,757 | 3,493,669 | 74,843,063 |  | 50,21,660 |  | 561,094,940 |  | 2,657,484 | 563,752,424 |
| Allocation of 2012 profit | - | - | 5,575,346 | - | 7,811,834 | - | 3,196,931 |  | - | - | 33,637,549 | ( | 50,221,660) |  | - |  | - | - |
| Dividends paid (Note 26) | - | - | - | - | - | - | - |  | - | - | ( 9,925,500) |  | - | ( | 9,925,500) |  | ( 15,123) | ( 9,940,623) |
| Dividends paid to Preferred shares "A" \& "B" (Note 26) | - | - | - | - | - | - | - |  | - | - | ( 10,024,875) |  | - |  | (10,024,875) |  | - | (10,024,875) |
| Transfer between legal and regulatory reserve | - | - | - | 68,059 | - | - | ( 68,059) |  | - | - | - |  | - |  | - |  | - |  |
| Issuance of preferred shares "C" | - | 52,762,500 | - | - | - | - | - |  | - | - | - |  | - |  | 52,762,500 |  | - | 52,762,500 |
| Dilution in non-controlling-interest shares | - | - | 1,596 | 790 | - | - | - |  | - | - | 30,610 |  | - |  | 32,996 |  | ( 32,996) | - |
| Deferred tax on future dividends distribution of subsidiaries | - | - | - | - | - | - | - |  | - | - | ( 60,324) |  | - | ( | 60,324) |  | - | ( 60,324) |
| Earnings originated from contractual future cash flows (Note 14) | - | - | - | - | - | - | - |  | - | - | 3,164,248 |  | - |  | 3,164,248 |  | - | 3,164,248 |
| Difference of exchange | - | - | - | - | - | - | - |  | - | - | ( 37,291) |  | - | ( | 37,291) |  | - | ( 37,291) |
| Other adjustments | - | - | - | - | - | - | - |  | - | - | 36,276) |  | - | ( | 36,276) |  | ( 113) | ( 36,389) |
| Total comprehensive income for the year 2013 | - | - | - | - | - | - | - | ( | 123.815) | 2,000,000 | . |  | 64,568,577 |  | $66,444,762$ |  | ( 984,146) | 65,460,616 |
| Balance - December 31, 2013 | 152,700,000 | 195,975,001 | 32,742,114 | 62,010, 135 | 35,332,266 | - | 23,019,272 | ( | 17,058) | 5,493,669 | 91,591,204 |  | 64,568,577 |  | 663,415,180 |  | 1,625,106 | 665,040,286 |
| Allocation of 2013 profit | - | - | 6,177,377 | - | 10,444,908 | 1,778,478 | 7,144,076 |  | - | - | 39,023,738 | ( | 64,568,577) |  | - |  | - | - |
| Dividends paid | - | - | - | - | - | - | - |  | - | - | - |  | - |  | - |  | ( 33,053) | ( 33,053) |
| Dividends paid to Preferred shares "A", "B" \& "C" (Note 26) | - | - | - | - | - | - | - |  | - | - | ( 11,459,221) |  | - | ( | 11,459,221) |  | - | (11,459,221) |
| Transfer to free reserves | - | - | - | 413,305 | - | - | 413,305) |  | - | - | - |  | - |  | - |  | - | - |
| Net dilution in non-controlling interests and other adjustments | - | - | 116 | 681 | - | - | - |  | - | - | ( 235,913) |  | - | ( | 235,116) |  | ( 107,618) | ( 342,734) |
| Deferred tax on future dividends distribution of subsidiaries | - | - | - | - | - | - | - |  | - | - | ( 68,890) |  | - | ( | 68,890) |  | - | ( 68,890) |
| Other movement | - | - | - | - | - | - | - |  | - | - | 47,561) |  | - | ( | 47,561) |  | ( 778) | ( 48,339) |
| Total comprehensive income for the year 2014 Balance - December 31, 2014 | $\underline{\text { 152,700,000 }}$ | $\underline{\square}$ | $\xlongequal{\text { 38,919,607 }}$ | $\overline{-\overline{62,424,121}}$ | 45,777,174 | 1,778,478 | 29,750,043 | ( | $\begin{array}{r} 35,243) \\ \hline 52,301) \\ \hline \end{array}$ | $\begin{array}{r} 772,162 \\ \hline 6,265,831 \\ \hline \hline \end{array}$ | $\underline{\underline{118,803,357}}$ |  | $\begin{array}{r} 66,773,035 \\ \hline 66,773,035 \\ \hline \hline \end{array}$ |  | $\begin{array}{r}67,509,954 \\ \hline 719,114,346 \\ \hline\end{array}$ |  | $\begin{array}{r} \quad \begin{array}{r} 347,762) \\ 1,135,895 \end{array} \\ \hline \hline \end{array}$ | $\begin{array}{r} 67,162,192 \\ \underline{720,250,241} \end{array}$ |

THE ACCOMPANYING NOTES 1 TO 47 FORM AN INTEGRAL PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

## BLC BANK S.A.L. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CASH FLOWS

|  | Notes |  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 |  | 2013 |
|  |  |  | LBP'000 |  | LBP'000 |
| Cash flows from operating activities: |  |  |  |  |  |
| Net profit for the year |  |  | 66,391,833 |  | 63,486,877 |
| Adjustments for: |  |  |  |  |  |
| Impairment of loans and advances to customers | 8 |  | 56,073,784 |  | 60,515,934 |
| Depreciation and amortization | 12, 13 |  | 7,704,570 |  | 7,078,542 |
| Impairment of goodwill | 15 |  | - |  | 34,268,905 |
| Income originated from contractual future cash flows | 14 (b) | ( | 26,163,596) |  | 77,159,472) |
| Change in fair value of investment properties | 11 |  | 3,135,314 |  | 4,428,962 |
| Allowance for contingencies | 22 |  | 307,350 |  | 277,200 |
| Provision/(write back) for end-of-service indemnities (net) | 22 |  | 446,171 | ( | 1,332,780) |
| Provision for loss on foreign currency position | 22 |  | 61,981 |  | 18,162 |
| Unrealized loss on investments at fair value through profit or loss | 9 |  | 116,053 |  | 759,652 |
| Income tax expense |  |  | 14,973,176 |  | 11,129,111 |
| Gain on disposal of property and equipment |  | ( | 4,443) |  | 605,696) |
| Gain on disposal of property acquired in satisfaction of loans |  | ( | 3,328,372) |  | 736,662) |
| Dividend income |  | ( | 590,826) | ( | 448,831) |
| Interest expense | 28 |  | 277,828,398 |  | 275,887,228 |
| Interest income | 27, 31 | $($ | 480,746,913) |  | 461,482,361) |
|  |  | ( | 83,795,520) |  | 83,915,229) |
| Net increase in loans and advances to customers | 39 | ( | 171,154,372) |  | 216,272,435) |
| Net (increase)/decrease in margins with banks |  | ( | 3,346,650) |  | 557,775 |
| Net increase in investments at fair value through other comprehensive income | 9 |  | - | ( | 102,510) |
| Net decrease in investments at fair value through profit or loss |  |  | 36,074,824 |  | 30,749,354 |
| Net increase in investments at amortized cost |  | ( | 74,571,899) |  | 263,779,300) |
| Net (decrease)/increase in customers' deposits |  | ( | 14,380,042) |  | 14,650,066 |
| Net increase in compulsory deposits with central banks | 39 | ( | 35,831,825) |  | 11,989,645) |
| Net increase in term deposits with banks |  | ( | 7,462,418) | ( | 753,846) |
| Net decrease in term deposits with central banks |  |  | 35,861,850 |  | 976,232 |
| Net increase in term deposits with a related bank |  | ( | 17,134,201) |  | 10,373,850) |
| Net increase/(decrease) in deposits from banks |  |  | 49,233,205 |  | 9,647,907) |
| Net increase in other assets |  | ( | 6,053,495) |  | 6,286,731) |
| Net increase in other liabilities |  |  | 13,701,462 |  | 5,635,998 |
| Proceeds from disposal of property acquired in satisfaction of loans |  |  | 4,512,098 |  | 1,082,385 |
| Proceeds from disposal of investment properties |  |  | - |  | 228,120 |
| Settlements made from provisions | 22 | ( | 146,554) |  | 7,240,977) |
|  |  | ( | 274,493,537) |  | 556,482,500) |
| Income tax paid |  | ( | 10,303,832) | ( | 9,970,381) |
| Dividends received from investments at fair value through profit or loss | 31 |  | 176,870 |  | 352,630 |
| Dividends received from investments at fair value through other comprehensive income | 32 |  | 413,956 |  | 96,201 |
| Interest paid |  | ( | 276,013,527) |  | 280,040,002) |
| Interest received |  |  | 515,907,787 |  | 463,020,457 |
| Net cash used in operating activities |  | ( | 44,312,283) |  | 383,023,595) |
| Cash flows from investing activities: |  |  |  |  |  |
| Proceeds from disposal of property and equipment |  |  | 53,606 |  | 1,005,956 |
| Acquisition of property and equipment | 12 | ( | 6,019,205) |  | 5,965,603) |
| Acquisition of intangible assets | 13 | ( | 949,600) |  | 1,573,919) |
| Net cash used in investing activities |  | $($ | 6,915,199) |  | $6,533,566)$ |
| Cash flows from financing activities: |  |  |  |  |  |
| Dividends paid | 26 | ( | 11,459,221) |  | 19,965,498) |
| Issuance of preferred shares | 24 |  | - |  | 52,762,500 |
| Dividends paid to non-controlling interests |  | ( | 33,053) |  | - |
| Net decrease in loan to a bank |  |  | 700,000 |  | 700,000 |
| Net increase/(decrease) in other borrowings |  |  | 248,520,677 |  | 47,127,905) |
| Net cash generated from/(used in) financing activities |  |  | 237,728,403 |  | 13,630,903) |
| Net increase/(decrease) in cash and cash equivalents |  |  | 186,500,921 |  | 403,188,064) |
| Effect of foreign currency fluctuation |  |  | 17,284,166 | ( | 5,557,075) |
| Cash and cash equivalents beginning of year | 39 |  | 383,181,210 |  | 791,926,349 |
| Cash and cash equivalents end of year | 39 |  | 586,966,297 |  | 383,181,210 |

