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**BANK OF BEIRUT S.A.L.**  
**AND SUBSIDIARIES**

**CONSOLIDATED FINANCIAL STATEMENTS**  
**AND INDEPENDENT AUDITORS' REPORT**  
**YEAR ENDED DECEMBER 31, 2017**

**BANK OF BEIRUT S.A.L.**  
**AND SUBSIDIARIES**  
**CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT**  
**YEAR ENDED DECEMBER 31, 2017**

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### INDEPENDENT AUDITORS' REPORT

To the Shareholders  
Bank of Beirut S.A.L.  
Beirut, Lebanon

#### **Opinion**

We have audited the accompanying consolidated financial statements of Bank of Beirut S.A.L. (the "Bank") and its subsidiaries (collectively the "Group"), which comprise the consolidated statement of financial position as at December 31, 2017, and the consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the *International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code)* together with the *Code of Ethics of the Lebanese Association of Certified Public Accountants* that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Key audit matters

### Impairment of loans and advances

The calculation of the impairment of the loans and advances portfolio is inherently judgmental as it involves significant subjective assumptions made by the management of the Group. Due to the significance of the loans and advances portfolio and the related uncertainty estimation associated to the impairment determination, this is considered a key audit matter.

For corporate loans portfolio which generally comprises larger loans, Management monitors and performs an impairment assessment of the loans and advances portfolio on an individual basis by relying on its knowledge of each debtor and provides for impaired loans. For those loans that are considered to be unimpaired, Management performs an assessment of impairment on a collective basis after segregating the loans portfolio by brackets split between loans in LBP and loans in foreign currencies.

The retail loan portfolio generally comprises much greater number of customers. Therefore, provisions for other than those that are calculated on an individual basis are determined by grouping into homogenous portfolios by product. The loan portfolios that give rise to the greatest uncertainty are typically those where impairment is derived from models for collective assessment which are subject to Management's assumptions.

## How our audit addressed the key audit matters

The risks outlined were addressed as follows:

We tested the design and operating effectiveness of the relevant controls that Management has put in place to identify which loans and advances are potentially impaired on an individual basis and the impairment loss setup against these loans. These tests included testing of:

- Controls over the timely recognition of impaired loans and advances;
- Controls over the impairment calculation models, including data inputs; and
- Controls over collateral valuation estimates.

For impairment allowances against collectively assessed loans and advances, substantially covered by the regulatory designated deferred liability set up in anticipation of IFRS 9, we critically assessed Management's assumptions, and estimations, in particular with respect to the inputs into the impairment model in particular historical default rates.

For non-performing loans, we tested the valuation model used by Management to determine the expected recoverable amount, including testing the expected future cash flows, the collateral value and the rate used to discount these to the present.

We examined a sample of loans and advances, which had not been identified by management as potentially impaired and formed our own judgement as to whether that was appropriate.

For retail loans, specific and collective impairment allowances are calculated using a simple model, which is based on a percentage of overdue but not impaired balances. We understood and critically assessed the model used and checked that no undue changes had been made in model parameters and assumptions. We tested the completeness and accuracy of data from underlying systems that is used in this model. We also re-performed the calculation of the modelled impairment allowances.

## Key audit matters

## How our audit addressed the key audit matters

### **Impairment of Goodwill**

As at December 31, 2017, the Group has goodwill of LBP88.6billion of which LBP86.6billion related the Group's acquisition of Bank of Sydney Ltd in prior years. Management performs an annual impairment test on the recoverability of the goodwill as required by International Financial Reporting Standards which is subjective in nature due to judgements made related to assumptions made by management. Due to the level of judgement and the significance to the Group's financial position, this is considered to be a key audit matter. Management performs the calculation of the impairment of goodwill using the average price-to-book ratio applicable to banks in Australia after applying a haircut to adjust for the size of the Australian subsidiary in addition to a premium of control.

The risk of inadequate determination of the impairment of goodwill was addressed in our audit by obtaining the impairment calculation used by Management and verifying the inputs related to price to book of top banks in Australia as at December 31, 2017 by comparing these inputs with externally derived data as well as our own assessments based on our knowledge of the Group and the industry. We also assessed the reasonableness of the haircut and premium control applied by management.

### **Impairment of Investment in an Associate**

The Group's investment in an associate in the amount of LBP41.5billion as at December 31, 2017 is considered material to the consolidated financial statements and related impairment involves considerable estimation uncertainty. The Group uses the equity method of accounting to account for the investment in the Group's consolidated financial statements. The determination of recoverable amount of the Group's investment in an associate relies on management's estimates of future cash flows and judgement with respect to the associate's performance. Due to the uncertainty of forecasting future cash flows, the level of management's judgement involved and the significance of the Group's investment in an associate this is considered to a key audit matter.

Our audit procedures included the review of model used by management and assessment of the assumptions made by management with respect to historical and projected earnings derived from the associate. Furthermore, we assessed the reasonableness of the multiple applied to the average earnings taking into consideration market conditions in the country of incorporation of the associate.

### ***Other Information***

Management is responsible for the Other Information included in the Annual Report. The Other Information does not include the financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the Other Information and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Other Information when it becomes available and, in doing so, consider whether the Other Information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

### ***Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### ***Auditor's Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs, within the framework of local banking laws, will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partners in charge of the audit resulting in this independent auditors' report are Nada Maalouf for Deloitte & Touche and Alfred Nehme for DFK Fiduciaire du Moyen Orient.

Beirut, Lebanon  
April 20, 2018

  
DFK Fiduciaire du Moyen Orient

  
Deloitte & Touche

**BANK OF BEIRUT S.A.L. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

<u>ASSETS</u>	<u>Notes</u>	<u>December 31,</u>	
		<u>2017</u>	<u>2016</u>
		<u>LBP'000</u>	<u>LBP'000</u>
Cash and deposits at central banks	5	6,581,635,483	5,670,659,645
Deposits with banks and financial institutions	6	1,547,299,126	1,507,514,206
Financial assets at fair value through profit or loss	7	1,507,433,409	1,481,295,880
Loans to banks	8	292,410,807	263,273,658
Loans and advances to customers	9	8,445,100,947	7,086,389,206
Loans and advances to related parties	10	128,160,657	105,951,510
Investment securities	11	8,321,007,613	9,121,676,399
Customers' liability under acceptances	12	357,494,071	267,377,142
Investment in an associate	13	41,535,338	40,876,914
Assets acquired in satisfaction of loans	14	22,742,704	24,767,329
Property and equipment	15	280,703,585	219,599,671
Goodwill	16	88,564,254	88,429,315
Other assets	17	73,049,675	63,311,867
<b>Total Assets</b>		<u>27,687,137,669</u>	<u>25,941,122,742</u>

**Financial instruments with off-balance sheet risks**

Letters of guarantee and standby letter of credit	44	681,307,067	780,140,390
Documentary and commercial letters of credit	44	448,119,144	554,346,573
Notional amount of interest rate swap	44	10,837,232	5,513,049
Forward exchange contracts	44	1,394,131,152	1,149,550,135
<b>Fiduciary accounts</b>	45	169,787,000	191,978,467

THE ACCOMPANYING NOTES 1 TO 54 FORM AN INTEGRAL PART OF THE  
CONSOLIDATED FINANCIAL STATEMENTS



**BANK OF BEIRUT S.A.L. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

(Continued)

<u>LIABILITIES</u>	<u>Notes</u>	<u>December 31,</u>	
		<u>2017</u>	<u>2016</u>
		<u>LBP'000</u>	<u>LBP'000</u>
Deposits from banks and financial institutions	18	2,095,011,208	2,004,164,512
Customers' and related parties' deposits at amortized cost	19	20,107,581,304	18,922,782,997
Liabilities under acceptance	12	357,494,071	267,377,142
Other borrowings	20	993,565,272	587,663,688
Certificates of deposit	21	634,044	565,326
Other liabilities	22	528,083,050	630,326,673
Provisions	23	58,227,365	45,022,811
Total liabilities		<u>24,140,596,314</u>	<u>22,457,903,149</u>
 <u>EQUITY</u> 			
Common share capital	24	77,649,954	77,649,954
Common priority shares	24	150,753,015	150,753,015
Preferred shares	25	844,124,625	844,124,625
Shareholders' cash contribution to capital	26	20,978,370	20,978,370
Reserves	27	819,813,487	766,037,222
Retained earnings		367,273,650	296,905,489
Cumulative change in fair value of fixed currency positions designated as hedging instruments	24	( 39,267,559)	( 50,000,712)
Cumulative change in fair value of investment securities at fair value through other comprehensive income		2,278,016	2,272,038
Treasury shares	28	( 105,831,043)	( 56,878,575)
Currency translation adjustment		21,135,608	23,726,824
Profit for the year	42	235,525,041	227,296,686
Equity attributable to the equity holders of the Bank		2,394,433,164	2,302,864,936
Non-controlling interests	29	1,152,108,191	1,180,354,657
Total equity		<u>3,546,541,355</u>	<u>3,483,219,593</u>
Total Liabilities and Equity		<u>27,687,137,669</u>	<u>25,941,122,742</u>

THE ACCOMPANYING NOTES 1 TO 54 FORM AN INTEGRAL PART OF THE  
CONSOLIDATED FINANCIAL STATEMENTS

**BANK OF BEIRUT S.A.L. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

	Notes	Year Ended December 31,	
		2017	2016
		LBP'000	LBP'000
Interest income	31	1,251,878,868	1,136,261,446
Less: tax on interest	31	( 6,553,371)	-
Interest income, net of tax		1,245,325,497	1,136,261,446
Interest expense	32	( 808,803,778)	( 754,102,838)
Net interest income		<u>436,521,719</u>	<u>382,158,608</u>
Fee and commission income	33	163,431,229	146,757,141
Fee and commission expense	34	( 26,108,780)	( 24,282,115)
Net fee and commission income		<u>137,322,449</u>	<u>122,475,026</u>
Net interest and other gains on financial assets at fair value through profit or loss	35	100,033,473	103,897,939
Gains recognized on financial assets measured at amortized cost (net)	11	427,788	11,615,492
Other operating income (net)	36	18,708,986	17,377,265
Net financial revenues		<u>693,014,415</u>	<u>637,524,330</u>
(Provision)/write-back of provision for credit losses (net)	37	( 23,011,034)	218,200
Write-back of provision/(provision) for loans to banks (net)	8	1,002,038	( 771,930)
Other provisions (net)	38	( 9,553,264)	( 2,433,215)
Net financial revenues after impairment charge for credit losses		<u>661,452,155</u>	<u>634,537,385</u>
Staff costs	39	( 174,580,298)	( 166,967,673)
General and administrative expenses	40	( 108,330,535)	( 100,426,910)
Depreciation and amortization	41	( 22,902,361)	( 22,332,023)
Profit before income tax		355,638,961	344,810,779
Income tax expense	22	( 44,105,339)	( 38,145,434)
Profit for the year		311,533,622	306,665,345
Deferred tax on undistributed profit	22	( 3,377,969)	( 3,098,004)
		<u>308,155,653</u>	<u>303,567,341</u>
Attributable to:			
Non-controlling interests	29	<u>72,630,612</u>	<u>76,270,655</u>
Equity holders of the Bank	42	<u>235,525,041</u>	<u>227,296,686</u>
Basic earnings per share in LBP	43	<u>LBP 2,994</u>	<u>LBP 3,020</u>
Basic earnings per priority share in LBP	43	<u>LBP 4,283</u>	<u>LBP 4,323</u>
Diluted earnings per share in LBP	43	<u>LBP 2,994</u>	<u>LBP 3,020</u>

THE ACCOMPANYING NOTES 1 TO 54 FORM AN INTEGRAL PART OF THE  
CONSOLIDATED FINANCIAL STATEMENTS

**BANK OF BEIRUT S.A.L. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

	<u>Notes</u>	<u>Year Ended</u> <u>December 31,</u>	
		<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
<b>Profit for the year</b>		<u>308,155,653</u>	<u>303,567,341</u>
<b>Other comprehensive income</b>			
<i>Items that may be reclassified subsequently to profit or loss:</i>			
Foreign currency translation adjustment related to foreign operations		( 2,591,216)	( 125,835)
Change in fair value of cash flow hedge		248,646	294,441
Revaluation of fixed and special currency positions to hedge investments in foreign entities	24	<u>10,733,153</u>	<u>( 5,229,807)</u>
<b>Net other comprehensive income/(loss) for the year</b>		<u>8,390,583</u>	<u>( 5,061,201)</u>
<b>Total comprehensive income for the year</b>		<u>316,546,236</u>	<u>298,506,140</u>
<b>Attributable to:</b>			
Equity holders of the Bank		243,915,624	222,235,485
Non-controlling interests		<u>72,630,612</u>	<u>76,270,655</u>
		<u>316,546,236</u>	<u>298,506,140</u>

THE ACCOMPANYING NOTES 1 TO 54 FORM AN INTEGRAL PART OF THE  
CONSOLIDATED FINANCIAL STATEMENTS

**BANK OF BEIRUT S.A.L. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	Balance Primary 1, 2016	Balance December 31, 2015	Common Preference Shares	Non-Cumulative Preferred Shares	Shareholders' Cash Contributions	Owned Building Reserves	Cumulative Change in Fair Value of Pledged Designated Interests	Cumulative Change in Fair Value of Financial Securities through Other Comprehensive Income	Reserve for Assets Acquired in Connection with the Merger	Reserve and Financial Instruments	Treasury Shares	Currency Translation Adjustment	Profit for the Year	Equity attributable to the Reportable Unit	Non-Controlling Interests	Total
	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000
Balance Primary 1, 2016	71,199,034	150,753,015	693,374,625	20,978,370	1,668,934	(44,371,453)	5,373,469	8,507,799	855,424,444	(4,091,632)	23,852,659	221,221,886	1,983,478,296	1,093,542,566	3,098,890,652	
Adjustment to 2015 profit	-	-	-	-	-	-	-	-	270,500,310	-	-	(221,221,886)	-	-	-	
Dividends paid on preference shares (Note 8)	-	-	-	-	-	-	-	-	(44,264,914)	-	-	-	(54,264,914)	-	-	
Dividends paid on common shares (Note 8)	-	-	-	-	-	-	-	-	(49,706,466)	-	-	-	(49,706,466)	-	-	
Dividends paid on priority shares (Note 8)	-	-	-	-	-	-	-	-	(6,317,231)	-	-	-	(6,317,231)	-	-	
Dividends paid to participating interests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Dividends to treasury shares	-	-	-	-	-	-	-	-	590,180	-	-	-	590,180	-	-	
Dividends to non-controlling interests	-	-	-	-	-	-	-	-	553,370	-	-	-	553,370	-	-	
Issue of common shares (Note 3)	-	-	-	-	-	-	-	-	31,409,465	-	-	-	31,409,465	-	-	
Issuance of common shares (Note 3)	-	-	-	-	-	-	-	-	15,715	-	-	-	15,715	-	-	
Recapitalization of common shares (Note 3)	-	-	-	-	-	-	-	-	1,964,121	-	-	-	1,964,121	-	-	
Write off from special reserves	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Reallocation from the reserves (Note 1)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Change in net asset value of funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Effect of business with banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Effect of exchange difference	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total comprehensive income for 2016	-	-	-	-	-	5,229,802	3,372,088	8,367,354	1,052,908,423	(36,878,575)	(125,835)	222,766,486	252,376,686	76,370,695	298,306,140	
Balance December 31, 2016	77,649,954	150,731,015	644,134,625	20,978,370	1,668,934	(30,066,371)	5,229,802	1,507,761	2,529,283,225	(40,757,103)	23,726,824	221,221,886	2,230,848,982	1,180,384,657	3,413,213,639	
Adjustment of 2016 profit	-	-	-	-	-	-	-	-	50,835,797	-	-	-	-	-	-	
Dividends paid to preferred shares (Note 8)	-	-	-	-	-	-	-	-	(50,835,797)	-	-	-	(50,835,797)	-	-	
Dividends paid on common shares (Note 8)	-	-	-	-	-	-	-	-	(57,946,909)	-	-	-	(57,946,909)	-	-	
Dividends paid on priority shares (Note 8)	-	-	-	-	-	-	-	-	(6,036,121)	-	-	-	(6,036,121)	-	-	
Dividends paid to participating interests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Dividends to treasury shares	-	-	-	-	-	-	-	-	474,191	-	-	-	474,191	-	-	
Recapitalization from the reserves (Note 1)	-	-	-	-	-	-	-	-	105,889	-	-	-	105,889	-	-	
Change in treasury shares	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Change in net asset value of funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Effect of business with banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Effect of exchange difference	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total comprehensive income for 2017	-	-	-	-	-	16,733,133	2,278,016	105,927,119	289,446	-	3,391,216	221,221,886	227,838,661	32,111,380	260,150,041	
Balance December 31, 2017	77,649,954	150,731,015	644,134,625	20,978,370	1,668,934	(13,333,238)	7,507,818	116,924,238	1,229,729,671	(44,148,919)	27,118,040	221,221,886	2,498,687,643	1,212,496,037	3,711,183,680	

THE ACCOMPANYING NOTES 1 TO 54 FORM AN INTEGRAL PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

**BANK OF BEIRUT S.A.L. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**

	Notes	Year Ended December 31,	
		2017 LBP'000	2016 LBP'000
Cash flows from operating activities:			
Profit for the year		308,155,653	303,567,341
Adjustments for:			
Income tax expense	22	44,105,339	38,145,434
Depreciation and amortization	41	22,902,361	22,332,023
Provision/(write-back of provision) for credit losses (net)	37	23,011,034	( 218,200)
(Write-back of provision)/provision for loans to banks	8	( 1,002,038)	771,930
Deferred tax on profits for distribution	22	3,377,969	3,098,004
Unrealized loss on assets at fair value through profit or loss	35	4,261,166	2,467,090
Gain on sale of assets acquired in satisfaction of loans	36	( 369,532)	( 2,733,594)
Loss/(gain) on sale on property and equipment	36	54,052	( 306,049)
Share in profits of an associate	36	( 900,983)	( 1,727,069)
Provision for end of service indemnity for employees	23	4,376,454	6,439,370
Other adjustments and effect of difference on exchange		6,195,087	( 18,512,802)
		414,166,562	353,323,478
Net increase in financial assets at fair value through profit or loss		( 30,398,695)	( 139,091,308)
Net (increase)/decrease in loans to banks		( 28,104,967)	41,843,441
Net increase in loans and advances to customers	47	( 1,381,891,368)	( 774,776,028)
Net increase in loans and advances to related parties		( 22,209,147)	( 11,852,397)
Net increase in cash and deposits at central banks		( 1,191,075,948)	( 806,875,035)
Net increase in deposits with banks and financial institutions		( 35,729,991)	( 19,871,548)
Decrease/(increase) in investment securities		800,674,764	( 353,540,005)
Net (increase)/decrease in other assets	47	( 13,840,520)	4,575,712
Net increase/(decrease) in deposits from banks and financial institutions		355,070,302	( 85,098,470)
Net (decrease)/increase in other liabilities	47	( 149,726,929)	278,120,569
Net increase in provision for contingencies		9,005,487	2,445,867
Net increase in customers' and related parties' accounts at amortized cost		1,184,798,307	557,385,388
Change in fair value of cash flow hedge		248,646	294,441
Change in fair value of fixed currency positions designated as hedging instruments	24	10,733,153	( 5,229,807)
Settlement of end-of-service indemnity	23	( 177,387)	( 4,460,685)
Other		-	5,213,980
Net cash used in operating activities		( 78,457,731)	( 957,592,407)
Cash flows from investing activities:			
Property and equipment		( 78,463,523)	( 27,175,834)
Proceeds from sale of assets acquired in satisfaction of loans		2,562,750	6,933,747
Proceeds from sale of property and equipment		147,239	1,058,868
Dividends from investment in an associate	13	242,559	1,139,451
Net cash used in investing activities		( 75,510,975)	( 18,043,768)
Cash flows from financing activities:			
Dividends paid		( 186,014,498)	( 180,515,318)
Issuance of common shares		-	75,378,015
Issuance of Series "K" preferred shares		-	150,750,000
Increase/(decrease) in other borrowings		405,901,584	( 20,480,242)
Increase/(decrease) in certificates of deposit		68,718	( 99,571)
Non-controlling interests		( 28,856,205)	159,702,370
Change in treasury shares		( 48,952,468)	( 7,863,541)
Net cash provided by financing activities		142,147,131	176,871,713
Net decrease in cash and cash equivalents		( 11,821,575)	( 798,764,462)
Cash and cash equivalents - Beginning of year	47	1,960,601,684	2,759,366,146
Cash and cash equivalents - End of year	47	1,948,780,109	1,960,601,684

THE ACCOMPANYING NOTES 1 TO 54 FORM AN INTEGRAL PART OF THE  
CONSOLIDATED FINANCIAL STATEMENTS

**BANK OF BEIRUT S.A.L. AND SUBSIDIARIES**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2017**

**1. GENERAL INFORMATION**

Bank of Beirut S.A.L. (the “Bank”) is a Lebanese joint stock company listed on the Beirut stock exchange, registered under number 13187 in the Lebanese commercial register and under number 75 in the list of banks published by the Central Bank of Lebanon. The Bank was established in Lebanon in 1963 and provides a full range of banking services and operates through a network of 72 branches throughout Lebanon with a focus in the city of Beirut and its suburbs. The Bank has a branch in Cyprus and 5 branches in the Sultanate of Oman and representative offices in Dubai in the United Arab Emirates, Nigeria and Ghana. The Bank has a subsidiary bank in the UK acquired in 2002 and this subsidiary opened a branch in Frankfurt during 2010. The Bank established during 2007 a new investment subsidiary bank under the name of Bank of Beirut Invest S.A.L. The Bank acquired a subsidiary bank in Sydney – Australia named “Laiki Bank” and changed its name to Beirut Hellenic Bank and in 2013 changed the name to Bank of Sydney Ltd. Further information on the Group’s structure is provided in Note 3(A). Information on other related party transactions of the Group is provided in Note 46.

The headquarters of Bank of Beirut S.A.L. are located in Fosh Street, Down Town Beirut, Lebanon.

**2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)**

**2.1 New and revised IFRSs applied with no material effect on the financial statements**

The following new and revised IFRSs, which became effective for annual periods beginning on or after January 1, 2017, have been adopted in these financial statements.

**Amendments to IAS 12 *Income Taxes Recognition of Deferred Tax Assets for Unrealised Losses***

The Group has applied these amendments for the first time in the current year. The amendments clarify how an entity should evaluate whether there will be sufficient future taxable profits against which it can utilize a deductible temporary difference.

The application of these amendments has had no impact on the Group’s financial statements.

**Amendments to IAS 7 *Disclosure Initiative***

The Group has applied these amendments for the first time in the current year. The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both cash and non-cash changes.

## Annual Improvements to IFRS Standards 2014–2016 Cycle – Amendments to IFRS 12

The Group has applied the amendments to IFRS 12 included in the Annual Improvements to IFRSs 2014-2016 Cycle for the first time in the current year. The other amendments included in this package are not yet mandatorily effective and they have not been early adopted by the Group (see note 2.2).

IFRS 12 states that an entity need not provide summarised financial information for interests in subsidiaries, associates or joint ventures that are classified (or included in a disposal group that is classified) as held for sale. The amendments clarify that this is the only concession from the disclosure requirements of IFRS 12 for such interests.

The application of these amendments has had no effect on the Group's consolidated financial statements as none of the Group's interests in these entities are classified, or included in a disposal group that is classified as held for sale.

### **2.2 New and revised IFRS in issue but not yet effective**

The Group has not yet applied the following new and revised IFRSs that have been issued but are not yet effective:

<u>New and revised IFRSs</u>	<u>Effective for annual periods beginning on or after</u>
Annual Improvements to IFRS Standards 2014 – 2016 Cycle amending IFRS 1 and IAS 28.	January 1, 2018
Annual Improvements to IFRS Standards 2015–2017 Cycle amending IFRS 3, IFRS 11, IAS 12 and IAS 23.	January 1, 2019
IFRIC 22 <i>Foreign Currency Transactions and Advance Consideration</i> The interpretation addresses foreign currency transactions or parts of transactions where:	January 1, 2018
<ul style="list-style-type: none"><li>• there is consideration that is denominated or priced in a foreign currency;</li><li>• the entity recognises a prepayment asset or a deferred income liability in respect of that consideration, in advance of the recognition of the related asset, expense or income; and</li><li>• the prepayment asset or deferred income liability is non-monetary.</li></ul>	

## New and revised IFRSs

**Effective for  
annual periods  
beginning on or after**

### IFRIC 23 *Uncertainty over Income Tax Treatments*

January 1, 2019

The interpretation addresses the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12. It specifically considers:

- Whether tax treatments should be considered collectively;
- Assumptions for taxation authorities' examinations;
- The determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
- The effect of changes in facts and circumstances.

Amendments to IFRS 2 *Share Based Payment* regarding classification and measurement of share based payment transactions.

January 1, 2018

Amendments to IFRS 4 *Insurance Contracts*: Relating to the different effective dates of IFRS 9 and the forthcoming new insurance contracts standard.

January 1, 2018

Amendments to IAS 40 *Investment Property*: Amends paragraph 57 to state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management's intentions for the use of a property by itself does not constitute evidence of a change in use. The paragraph has been amended to state that the list of examples therein is non-exhaustive.

January 1, 2018

IFRS 9 *Financial Instruments* (revised versions in 2010, 2013 and 2014)

January 1, 2018

IFRS 9 issued in November 2009 introduced new requirements for the classification and measurement of financial assets. The Group early adopted IFRS 9 (version 2009) effective January 1, 2011. IFRS 9 was subsequently amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition, and in November 2013 to include the new requirements for general hedge accounting. In July 2014, the IASB issued the final version of IFRS 9 *Financial Instruments* that replaces IAS 39 *Financial Instruments* and all previous versions of IFRS 9 (2009, 2010 and 2013). The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. The Group plans to adopt the new standard on the required effective date.



## New and revised IFRSs

In accordance with the transition provisions of IFRS 9 (2014), the Group will apply this standard retrospectively. The changes in measures arising on initial application will be incorporated through an adjustment to opening retained earnings or reserves (as applicable) as at 1 January 2018. Although IFRS 9 will be retrospectively applied, the Group is only permitted to restate comparatives if, and only if, it is possible without the use of hindsight. The Group will not restate comparatives as it does not consider it possible to do so without the use of hindsight. During 2017, the Group has performed a detailed impact assessment of all three aspects of IFRS 9. This assessment is based on currently available information and may be subject to changes arising from further reasonable and supportable information being made available to the Group in 2018 when the Group will adopt IFRS 9. Overall, the Group expects no significant impact on its statement of financial position and equity except for the effect of applying the impairment requirements of IFRS 9. The Group expects an increase in the loss allowance resulting in a negative impact on equity as discussed below:

### Classification and measurement

The Group has early adopted classification and measurement requirements as issued in IFRS 9 (2009) and IFRS 9 (2010). In the July 2014 publication of IFRS 9, the new measurement category FVOCI was introduced for financial assets that satisfy the contractual cash flow characteristics (SPPI test). This category is aimed at portfolio of debt instruments for which amortized cost information, as well as fair value information is relevant and useful. This will be the case if these assets are held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets.

At the date of application of IFRS 9 (2014), the Group reassessed the classification and measurement category for all financial assets debt instruments that satisfy the contractual cash flow characteristics (SPPI test) and classified them within the category that is consistent with the business model for managing these financial assets on the basis of facts and circumstances that existed at that date.

The classification and measurement requirements for financial assets that are equity instruments or debt instruments that do not meet the contractual cash flow characteristics (SPPI test) and financial liabilities remain unchanged from previous versions of IFRS 9.

The Group does not expect a material impact on the classification of the Group's financial assets nor their carrying values.

## Impairment

The standard introduces a new single model for the measurement of impairment losses on all financial assets including loans and debt securities measured at amortized cost or at fair value through OCI. The IFRS 9 expected credit loss (ECL) model replaces the current incurred loss model of IAS 39.

The ECL model contains a three-stage approach, which is based on the change in credit quality of financial assets since initial recognition. The ECL model is forward looking and requires the use of reasonable and supportable forecasts of future economic conditions in the determination of significant increases in credit risk and measurement of ECL.

### Stage 1

12-month ECL applies to all financial assets that have not experienced a significant increase in credit risk (SICR) since origination and are not credit impaired. The ECL will be computed using a factor that represents the Probability of Default (PD) occurring over the next 12 months.

### Stage 2

Under Stage 2, where there has been a significant increase in credit risk since initial recognition but the financial instruments are not considered credit impaired, an amount equal to the default probability weighted lifetime ECL will be recorded. Provisions are expected to be higher in this stage because of an increase in risk and the impact of a longer time horizon being considered compared to 12 months in Stage 1.

### Stage 3

Under the Stage 3, where there is objective evidence of impairment at the reporting date these financial instruments will be classified as credit impaired and an amount equal to the lifetime ECL will be recorded for the financial assets.

### Key Considerations

Some of the key concepts in IFRS 9 that have the most significant impact and require a high level of judgment, as considered by the Group while determining the impact assessment, are:

#### *Assessment of Significant Increase in Credit Risk*

The assessment of a significant increase in credit risk is done on a relative basis. To assess whether the credit risk on a financial asset has increased significantly since origination, the Group compares the risk of default occurring over the expected life of the financial asset at the reporting date to the corresponding risk of default at origination, using key risk indicators that are used in the Group existing risk management processes.

The Group's assessment of significant increases in credit risk will be performed at least quarterly for each individual exposure based on three factors. If any of the following factors indicates that a significant increase in credit risk has occurred, the instrument will be moved from Stage 1 to Stage 2:

- (1) The Group has established thresholds for significant increases in credit risk based on movement in PDs relative to initial recognition.
- (2) Additional qualitative reviews will be performed to assess the staging results and make adjustments, as necessary, to better reflect the positions which have significantly increased in risk.
- (3) IFRS 9 contains a rebuttable presumption that instruments which are 30 days past due have experienced a significant increase in credit risk. Movements between Stage 2 and Stage 3 are based on whether financial assets are credit-impaired as at the reporting date. The determination of credit-impairment under IFRS 9 will be similar to the individual assessment of financial assets for objective evidence of impairment under IAS 39.

*Macroeconomic Factors, Forward Looking Information (FLI) and Multiple Scenarios*

The measurement of expected credit losses for each stage and the assessment of significant increases in credit risk must consider information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information will require significant judgment.

PD, Loss Given Default (LGD) and Exposure At Default (EAD) inputs used to estimate Stage 1 and Stage 2 credit loss allowances are modelled based on the macroeconomic variables (or changes in macroeconomic variables) that are most closely correlated with credit losses in the relevant portfolio. Each macroeconomic scenario used in our expected credit loss calculation will have forecasts of the relevant macroeconomic variables.

Scenarios will be probability-weighted according to our best estimate of their relative likelihood based on historical frequency and current trends and conditions. Probability weights will be updated on a quarterly basis. All scenarios considered will be applied to all portfolios subject to expected credit losses with the same probabilities.

*Definition of default*

The definition of default used in the measurement of expected credit losses and the assessment to determine movement between stages will be consistent with the definition of default used for internal credit risk management purposes. IFRS 9 does not define default, but contains a rebuttable presumption that default has occurred when an exposure is greater than 90 days past due.

### *Expected Life*

When measuring ECL, the Group must consider the maximum contractual period over which the Group is exposed to credit risk. All contractual terms should be considered when determining the expected life, including prepayment options and extension and rollover options. For certain revolving credit facilities that do not have a fixed maturity, the expected life is estimated based on the period over which the Group is exposed to credit risk and where the credit losses would not be mitigated by management actions.

### Governance

In addition to the existing risk management framework, we have established an internal Committee to provide oversight to the IFRS 9 implementation. The Committee is comprised of senior representatives from Finance and Risk Management and will be responsible for reviewing and approving staging of financial assets and other key inputs and assumptions used in our expected credit loss estimates. It also assesses the appropriateness of the overall allowance to be provided for Expected Credit Losses.

The expected impact on the Group's statement of financial position and equity is discussed below.

### Hedge accounting

IFRS 9 also incorporates new hedge accounting rules that intend to align hedge accounting with risk management practices. IFRS 9 does not cover guidance on macro hedge accounting as IASB is working on it as a separate project. IFRS 9 includes an accounting policy choice to defer the adoption of IFRS 9 hedge accounting and to continue with IAS 39 hedge accounting. The Group, however, has elected to adopt the new hedge accounting provisions of IFRS 9.

The existing hedging relationships will continue to qualify and be effective under the IFRS 9 hedge accounting provisions and will not have any transition impact on the Group financial statements.

In addition to the adjustments described above, on adoption of IFRS 9, other items of the primary financial statements such as deferred taxes, exchange differences on translation of foreign operations and non-controlling interests will be adjusted. Furthermore, in accordance with Central Bank of Lebanon's basic circular 143 dated November 7, 2017, the Group may use certain non-distributable reserves and deferred liabilities previously appropriated for regulatory purposes, to cover additional required stock of impairment provisions under IFRS 9.

In summary, the impact of IFRS 9 adoption is expected to be, as follows:

	Estimated impact from classification and measurement LL million	Estimated impact from recognition of Expected Credit Losses LL million	Estimated Total Impact LL million
<b>Assets</b>			
Cash and deposits with central banks	-	29,632	29,632
Deposits with banks and financial institutions	-	767	767
Loans to banks	-	1,604	1,604
Financial assets at fair value through profit or loss	-	-	-
Loans and advances to customers at amortized cost	-	105,516	105,516
Loans and advances to related parties at amortized cost	-	1,417	1,417
Financial assets at amortized cost	-	61,924	61,924
Financial assets at fair value through other comprehensive income	-	-	-
	<u>-</u>	<u>200,860</u>	<u>200,860</u>
<b>Liabilities</b>			
Other liabilities	-	200,860	200,860
	<u>-</u>	<u>200,860</u>	<u>200,860</u>
<b>Net impact on equity, including</b>			
Retained earnings	-	-	-
Reserves	-	-	-
Other components of equity	-	-	-
Non-controlling interests	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>

There will be no impact of the IFRS 9 transitional adjustments on equity as the balance of the regulatory deferred liability designated for IFRS 9 ECL as at December 31, 2017 is sufficient. The Bank continues to refine the impairment models and related processes leading up to June 30, 2018 reporting.

**New and revised IFRSs**

**IFRS 15 Revenue from Contracts with Customers**

January 1, 2018

In May 2014, IFRS 15 was issued which established a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and the related interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer.
- Step 2: Identify the performance obligations in the contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the performance obligations in the contract.
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.

Under IFRS 15, an entity recognises when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

Management does not anticipate that the application of IFRS 15 will have a significant impact on the consolidated financial statements of the Group.

Amendments to IFRS 15 Revenue from Contracts with Customers to clarify three aspects of the standard (identifying performance obligations, principal versus agent considerations, and licensing) and to provide some transition relief for modified contracts and completed contracts.

January 1, 2018

**IFRS 16 Leases**

January 1, 2019

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17.

Management does not anticipate that the application of IFRS 16 will have a significant impact on the consolidated financial statements of the Group.

## New and revised IFRSs

## Effective for annual periods beginning on or after

Amendments to IAS 28 Investment in Associates and Joint Ventures: Relating to long-term interests in associates and joint ventures. These amendments clarify that an entity applies IFRS 9 Financial Instruments to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied.

January 1, 2019

Amendments to IFRS 7 Financial Instruments: Disclosures relating to disclosures about the initial application of IFRS 9.

When IFRS 9 is first applied

IFRS 7 Financial Instruments: Disclosures relating to the additional hedge accounting disclosures (and consequential amendments) resulting from the introduction of the hedge accounting chapter in IFRS 9.

When IFRS 9 is first applied

IFRS 17 Insurance Contracts

January 1, 2021

IFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes IFRS 4 Insurance Contracts as of January 1, 2021.

Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) relating to the treatment of the sale or contribution of assets from and investor to its associate or joint venture.

Effective date deferred indefinitely. Adoption is still permitted.

Amendments to IFRS 9 *Financial Instruments*: Relating to prepayment features with negative compensation. This amends the existing requirements in IFRS 9 regarding termination rights in order to allow measurement at amortised cost (or, depending on the business model, at fair value through other comprehensive income) even in the case of negative compensation payments.

January 1, 2019

Management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, except for IFRS 9, as highlighted in previous paragraphs, may have no material impact on the financial statements of the Group in the period of initial application.

Management anticipates that IFRS 15 and IFRS 9 will be adopted in the Group's financial statements for the annual period beginning January 1, 2018 and that IFRS 16 will be adopted in the Group's financial statements for the annual period beginning January 1, 2019.

### 3. SIGNIFICANT ACCOUNTING POLICIES

#### Statement of Compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

#### Basis of Preparation and Measurement:

The consolidated financial statements have been prepared on the historical cost basis except for the following:

- Land and building acquired prior to 1993 are measured at their revalued amounts based on market prices prevailing in 1996, to compensate for the effect of the Upper – inflationary economy prevailing in the earlier years.
- Financial assets and liabilities at fair value through profit or loss are measured at fair value.
- Equity securities at fair value through other comprehensive income are measured at fair value.
- Derivative financial instruments measured at fair value.

Assets and liabilities are prepared according to their nature and are presented in an approximate order that reflects their relative liquidity.

The principal accounting policies adopted are set out below:

#### A. Basis of Consolidation:

The consolidated financial statements of Bank of Beirut S.A.L. incorporate the financial statements of the Bank and entities controlled by the Bank and its subsidiaries. Control is achieved when the Bank:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Bank reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Bank has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Bank considers all relevant facts and circumstances in assessing whether or not the Bank's voting rights in an investee are sufficient to give it power, including:



- the size of the Bank's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Bank, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Bank has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Bank obtains control over the subsidiary and ceases when the Bank loses control of the subsidiary. Income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of profit or loss and other comprehensive income from the date the Bank gains control until the date the Bank ceases to control the subsidiary.

Non-controlling interest represent the portion of profit or loss and net assets of subsidiaries not owned directly or indirectly by the Bank. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Bank and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interests;
- Derecognizes the cumulative translation differences recorded in equity;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Recognizes any surplus or deficit in profit or loss; and
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

The consolidated subsidiaries consist of the following:

	Country of Incorporation	Year of Acquisition or Incorporation	Date of Liquidation	Percentage of Ownership		Business Activity
				2017	2016	
Bank of Beirut UK LTD	United Kingdom	2002	-	100	100	Banking
Bank of Beirut Invest S.A.L.	Lebanon	2007	-	100	100	Investment Banking
Beirut Broker Company S.A.R.L.	Lebanon	1999	-	100	100	Insurance brokerage
BOB Finance S.A.L.	Lebanon	2006	-	100	100	Money Transfer
Cofida Holding S.A.L.	Lebanon	2008	-	100	100	Holding
Beirut Life S.A.L.	Lebanon	2010	-	90	90	Insurance (Life)
Bank of Sydney Ltd	Australia	2011	-	100	100	Banking
Optimal Investment Fund	Lebanon	2010	-	-	-	Mutual Fund
Beirut Preferred Fund II	Cayman Island	2013	-	1.17	1.23	Mutual Fund
BOB LBP Growth Fund	Lebanon	2015	-	-	-	Mutual Fund
Medawar 247 S.A.L.	Lebanon	2015	-	100	100	Real Estate
Medawar 1216 S.A.L.	Lebanon	2015	-	100	100	Real Estate

#### B. Business Combinations:

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs other than those associated with the issue of debt or equity securities are generally recognized in profit or loss as incurred.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in profit or loss.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. When the excess is negative, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.

Non-controlling interests in the net assets (excluding goodwill) of consolidated subsidiaries and associates are identified separately from the Group's equity therein.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the recognized amounts of the acquiree's identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at fair value or, when applicable, on the basis specified in another IFRS.

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IAS 39, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognized in profit or loss.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to its acquisition-date fair value and the resulting gain or loss, if any, is recognized in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognized in other comprehensive income are reclassified to profit or loss where such treatment would be appropriate if that interest were disposed of.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognized at that date.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

### C. Goodwill:

Goodwill arising on an acquisition of a business is carried at cost. Refer to Note 3B for the measurement of goodwill at initial recognition. Subsequent to initial recognition, goodwill is measured at cost less accumulated impairment losses, if any.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognized for goodwill is not reversed in a subsequent period.

On disposal of a subsidiary or a jointly controlled entity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

The Group's policy for goodwill arising on the acquisition of an associate is described under "Investments in associates and other instruments".

### D. Foreign Currencies:

The consolidated financial statements are presented in Lebanese Pounds ("LBP"), which is the Group's reporting currency. However, the primary currency of the economic environment in which the Group operates (functional currency) is the U.S. Dollar ("USD"). The exchange rate of the USD against the LBP has been constant for several years.

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognized in profit or loss in the period in which they arise except for exchange differences on transactions entered into in order to hedge certain foreign currency risks, and except for exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur in the foreseeable future, which are recognized in other comprehensive income, and presented in the translation reserve in equity. These are recognized in profit or loss on disposal of the net investment.

For the purposes of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into Lebanese Pound using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognized in other comprehensive income and accumulated in equity (attributed to non-controlling interests as appropriate). Such exchange differences are recognized in profit or loss in the period in which the foreign operation is disposed of.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognized in profit or loss.

Goodwill and fair value adjustments on identifiable assets and liabilities acquired arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Exchange differences arising are recognized in other comprehensive income.

#### E. Financial Assets and Liabilities:

##### Recognition and Derecognition:

The Group initially recognizes loans and advances, deposits, debt securities issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities are initially recognized on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

A financial asset (or a part of a financial asset, or a part of a group of similar financial assets) is derecognized when the contractual rights to the cash flows from the financial asset expire.

In instances where the Group is assessed to have transferred a financial asset, the asset is derecognized if the Group has transferred substantially all the risks and rewards of ownership. Where the Group has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognized only if the Group has not retained control of the financial asset. The Group recognizes separately as assets or liabilities any rights and obligations created or retained in the process.

On derecognition of a financial asset measured at amortized cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognized in profit or loss.

Upon derecognition of a financial asset that is classified as fair value through other comprehensive income, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to profit or loss, but is reclassified to retained earnings.

A financial liability (or part of a financial liability) can only be derecognized when it is extinguished that is when the obligation specified in the contract is either discharged, cancelled, or expires.

The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss.

Offsetting:

Financial assets and liabilities are set-off and the net amount is presented in the consolidated statement of financial position when, and only when, the Group has a legal right to set-off the amounts or intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Fair Value Measurement:

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair measurement as a whole:

- Level 1 – Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### Impairment of Financial Assets:

Financial assets that are measured at amortized cost are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organization; or
- the disappearance of an active market for that financial asset because of financial difficulties; or
- significant or prolonged decline in fair value beyond one business cycle that occurred after the initial recognition of the financial asset or group of financial assets which impacted the estimated future cash flows of the investment.

For certain categories of financial asset, such as loans and advances, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. This provision is estimated based on various factors including credit ratings allocated to a borrower or group of borrowers, the current economic conditions, the experience the Group has had in dealing with a borrower or group of borrowers and available historical default information, as well as observable changes in national or local economic conditions that correlate with default on loans and advances.

The amount of the impairment loss recognized is the difference between the asset's carrying amount and the present value of estimated future cash flows reflecting the amount of collateral and guarantee, discounted at the financial asset's original effective interest rate.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

#### Collateral Valuation:

The Group seeks to use collateral, where possible, to mitigate its risks on financial assets. The collateral comes in various forms, such as cash, securities, letters of credit/guarantees, real estate, other non-financial assets and credit enhancements such as netting agreements. The fair value of collateral is generally assessed, at a minimum, at inception and periodically updated based on the Group's policies and type of collateral.

To the extent possible, the Group uses active market data for valuing financial assets held as collateral. Other financial assets which do not have readily determinable market value are valued using models. Non-financial collateral, such as real estate, is valued based on data provided by third parties, such as independent accredited experts and other independent sources.

#### F. Classification of Financial Assets:

All recognized financial assets are measured in their entirety at either amortized cost or fair value, depending on their classification.

#### Debt Instruments:

Non-derivative debt instruments that meet the following two conditions are subsequently measured at amortized cost less impairment loss (except for debt investments that are designated as at fair value through profit or loss on initial recognition):

- They are held within a business model whose objective is to hold the financial assets in order to collect the contractual cash flows, rather than to sell the instrument prior to its contractual maturity to realize its fair value changes, and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments which do not meet both of these conditions are measured at fair value through profit or loss ("FVTPL"). In addition, debt instruments that meet the amortized cost criteria but are designated as at FVTPL are measured at FVTPL.



Even if a debt instrument meets the two amortized cost criteria above, it may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases.

#### Equity Instruments:

Investments in equity instruments are classified as at FVTPL, unless the Group designates an investment that is not held for trading as at fair value through other comprehensive income (“FVTOCI”) on initial recognition (see below).

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on re-measurement recognized in profit or loss.

On initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at fair value through other comprehensive income (“FVTOCI”). Investments in equity instruments at FVTOCI are measured at fair value. Gains and losses on such equity instruments are recognized in other comprehensive income, accumulated in equity and are never reclassified to profit or loss. Only dividend income is recognized in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment, in which case it is recognized in other comprehensive income. Cumulative gains and losses recognized in other comprehensive income are transferred to retained earnings on disposal of an investment.

Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument or a financial guarantee.

#### Reclassification:

Financial assets are reclassified between FVTPL and amortized cost or vice versa, if and only if, the Group’s business model objective for its financial assets changes so its previous model assessment would no longer apply. When reclassification is appropriate, it is done prospectively from the reclassification date.

Reclassification is not allowed where:

- the “other comprehensive income” option has been exercised for a financial asset, or
- the fair value option has been exercised in any circumstance for a financial instrument.

Designation at Fair Value through Profit and Loss:

The Group designates financial assets and liabilities at fair value through profit or loss when either:

- The assets or liabilities are managed, evaluated and reported internally on a fair value basis; or
- The designation eliminates or significantly reduces an accounting mismatch which would otherwise arise; or
- The asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

G. Financial Liabilities and Equity Instruments:

Classification as debt or equity:

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognized at the proceeds received, net of direct issue costs.

Repurchase of the Group's own equity instruments is recognized and deducted directly in equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue, or cancellation of the Group's own equity instruments.

Financial Liabilities at fair value through profit or loss:

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL.

A financial liability is classified as held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative, except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and the entire combined contract is designated as at FVTPL in accordance with IFRS 9.

Financial liabilities at FVTPL are stated at fair value. Any gains or losses arising on remeasurement of held-for-trading financial liabilities are recognized in profit or loss. Such gains or losses that are recognized in profit or loss incorporate any interest paid on the financial liabilities and are included in the "Net interest and other gains on liabilities at FVTPL" in the consolidated statement of profit or loss.

However, for non-held-for-trading financial liabilities that are designated as at FVTPL, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognized in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. The remaining amount of change in the fair value of liability is recognized in profit or loss. Changes in fair value attributable to a financial liability's credit risk that are recognized in other comprehensive income are not subsequently reclassified to profit or loss.

*Financial Liabilities Subsequently Measured at Amortized Cost:*

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortized cost at the end of subsequent accounting periods. The carrying amounts of financial liabilities that are subsequently measured at amortized cost are determined based on the effective interest method.

*Financial Guarantee Contract Liabilities:*

Financial guarantees contracts are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. These contracts can have various judicial forms (guarantees, letters of credit, and credit-insurance contracts).

Financial guarantee contract liabilities are measured initially at their fair values and, if not designated at FVTPL, are subsequently measured at the higher of:

- the amount of the obligation under the contract, as determined in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and
- the amount initially recognized less, where appropriate, cumulative amortization recognized in accordance with the revenue recognition policies set out above.

#### H. Derivative Financial Instruments:

Derivative financial instruments including foreign exchange contracts, currency and interest rate swaps, (both written and purchased) are initially measured at fair value at the date the derivative contract is entered into and are subsequently re-measured to their fair value at each statement of financial position date. All derivatives are carried at their fair value as assets where the fair value is positive and as liabilities where the fair value is negative. The resulting gain or loss is recognized in the profit or loss immediately unless the derivative is designated and effective as a hedge instrument in which event the timing of the recognition in the statement of profit or loss depends on the hedge relationship. The Group designates certain derivatives as either hedges of the fair value recognized assets or liabilities or firm commitments (fair value hedges), hedges of highly probable forecast transactions or hedges of foreign currency risk of firm commitments (cash flow hedges), or hedges of net investments in foreign operations.

Fair values are generally obtained by reference to quoted market prices, discounted cash flow models or pricing models as appropriate as indicated under Note 3E.

#### Embedded Derivatives

Derivatives embedded in other financial instruments or other host contracts with embedded derivatives are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contract:

- is not measured at fair value with changes in fair value recognized in profit or loss.
- is not an asset within the scope of IFRS 9.

#### Hedge Accounting

The Group designates certain hedging instruments, which include derivatives, embedded derivatives and non-derivatives in respect of foreign currency risk, as either fair value hedges, cash flow hedges, or hedges of net investments in foreign operations. Hedges of foreign exchange risk on firm commitments are accounted for as cash flow hedges.

At the inception of the hedge relationship, the Group formally documents the relationship between the hedged item and hedging instrument, including the nature of the risk, the objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship. Furthermore, at the inception of the hedge and on an ongoing basis, the Group documents whether the hedging instrument that is used in a hedging relationship is highly effective in offsetting changes in fair values or cash flows of the hedged item.

At each hedge effectiveness assessment date, a hedge relationship must be expected to be highly effective on a prospective basis and demonstrate that it was effective (retrospective effectiveness) for the designated period in order to qualify for hedge accounting. A formal assessment is undertaken to ensure the hedging instrument is expected to be highly effective in offsetting the designated risk in the hedged item, both at inception and at each quarter end on an ongoing basis. A hedge is expected to be highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated are expected to offset in a range of 80% to 125% and are expected to achieve such offset in future periods. Hedge ineffectiveness is recognized in the consolidated statement of profit or loss in "Net results on financial instruments at fair value through profit or loss". For situations where that hedged item is a forecast transaction, the Group also assesses whether the transaction is highly probable and presents an exposure to variations in cash flows that could ultimately affect the consolidated statement of profit or loss.

#### Fair Value Hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognized in profit or loss immediately, together with any changes in the fair value of the hedged item that are attributable to the hedged risk. The change in the fair value of the hedging instrument and the change in the hedged item attributable to the hedged risk are recognized in the line of the profit or loss relating to the hedged item.

Hedge accounting is discontinued when the Group revokes the hedging relationship, the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. The adjustment to the carrying amount of the hedged item arising from the hedged risk is amortized to profit or loss from that date.

#### Cash Flow Hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in profit or loss.

Amounts previously recognized in other comprehensive income and accumulated in equity are reclassified to profit or loss in the periods when the hedged item is recognized in profit or loss, in the same line of the profit or loss as the recognized hedged item. However, when the hedged forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognized in other comprehensive income and accumulated in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

Hedge accounting is discontinued when the Group revokes the hedging relationship, when the hedging instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for hedge accounting. Any gain or loss recognized in other comprehensive income and accumulated in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in profit or loss. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognized immediately in profit or loss.

Hedges of net investments in foreign operations:

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognized in other comprehensive income and accumulated in the foreign currency translation reserve. The gain or loss relating to the ineffective portion is recognized immediately in profit or loss.

Gains and losses accumulated in the foreign currency translation reserve are reclassified to profit or loss on disposal of the foreign operation.

I. Loans and Advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and advances are measured at amortized cost, less any impairment. Non-performing loans and advances to customers are stated net of unrealized interest and provision for credit losses because of doubts and the probability of non-collection of principal and/or interest.

J. Investments in Associates

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries.

The results and assets and liabilities of associates, except where the Group has control over the associates' financial and operating policies, are incorporated in the consolidated financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for under IFRS 5 Non-current Assets Held-for-Sale and Discontinued Operations. Under the equity method, an investment in an associate is initially recognized in the consolidated statement of financial position at cost and adjusted thereafter to recognize the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses of an associate exceeds the Group's interest in that associate, the Group discontinues recognizing its share of further losses. Additional losses are recognized only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of an associate recognized at the date of acquisition is recognized as goodwill. The goodwill is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognized immediately in profit or loss.

The entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount. Any impairment loss recognized forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognized in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate or when the investment is classified as held for sale. When the Group retains an interest in the former associate or joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition. The difference between the carrying amount of the associate at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate is included in the determination of the gain or loss on disposal of the associate. In addition, the Group accounts for all amounts previously recognized in other comprehensive income in relation to that associate on the same basis as would be required if that associate had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognized in other comprehensive income by that associate would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

When the Group reduces its ownership interest in an associate but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognized in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a Group entity transacts with an associate of the Group, profits and losses resulting from the transactions with the associate are recognized in the Group's consolidated financial statements only to the extent of interests in the associate that are not related to the Group.

The financial statements of the associates are prepared for the same reporting period of the Group.

K. Property and Equipment:

Property and equipment except for buildings acquired prior to 1993 are stated at historical cost, less accumulated depreciation and any impairment loss. Buildings acquired prior to 1993 are stated at their revalued amounts based on market prices prevailing during 1996 less accumulated depreciation and impairment loss, if any. Resulting revaluation surplus is reflected under "Equity".

Depreciation of property and equipment, other than land and advance payments on capital expenditures, is calculated systematically using the straight line method over the estimated useful lives of the related assets using the following annual rates:

	<u>Rate</u>	<u>Years</u>
Buildings	2%	50
Furniture and equipment	8%	12.5
Computer equipment	20%	5
Vehicles	10%	10
Installation and improvement	25%	4

The estimated useful lives and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognized under "Other operating income" in the consolidated statement of profit or loss in the year the asset is derecognized.

L. Intangible Assets Other than Goodwill:

Intangible assets other than goodwill, are amortized on a straight-line basis at the rate of 20%. Intangible assets are subject to impairment testing. Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates all other expenditure is expressed when incurred.



#### M. Assets acquired in satisfaction of loans:

The Lebanese banking entities of the Group account for collateral repossessed in accordance with the Central Bank of Lebanon main circular 78 and the Banking Control Commission circulars 173 and 267. Repossessed assets should be sold within two years from the date of approval of repossession by the Banking Control Commission. These are immediately transferred to "Assets acquired in satisfaction of loans" at their fair value at the repossession date, as approved by the Banking Control Commission.

Upon sale of repossessed assets, any gain or loss realized is recognized in the consolidated statement of profit or loss under "Other operating income" or "Other operating expenses". Gains resulting from the sale of repossessed assets are transferred to "Reserves for assets acquired in satisfaction of loans" starting in the following financial year.

For assets which were not disposed of within the specified period of two years, an amount computed as percentage of their gross carrying value is transferred to "Reserves for assets acquired in satisfaction of loans" in the following financial year.

#### N. Impairment of Tangible and Intangible Assets (Other than Goodwill):

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any.

Recoverable amount is defined as the higher of:

- Fair value that reflects market conditions at the statement of financial position date, less cost to sell, if any. To determine fair value the Group adopts the market comparability approach using as indicators the current prices for similar assets in the same location and condition.
- Value in use: the present value of estimated future cash flows expected to arise from the continuing use of the asset and from its disposal at the end of its useful life, only applicable to assets with cash generation units.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

The recoverable amount of the Group's owned properties and of properties acquired in satisfaction of loans, is the estimated market value as determined by real estate appraisers on the basis of market compatibility by comparing with similar transactions in the same geographical area and on the basis of the expected value of a current sale between a willing buyer and a willing seller, that is, other than in a forced or liquidation sale after adjustment for an illiquidity factor and market constraints.

The impairment loss is charged to the consolidated statement of profit or loss.

#### O. Provision for Employees' End-of-Service Indemnity / Staff Retirement Benefits:

##### *Employees' End-of-service Indemnities: (Under the Lebanese Jurisdiction)*

The provision for employees' termination indemnities is based on the liability that would arise if the employment of all the employees' were voluntary terminated at the reporting date. This provision is calculated in accordance with the directives of the Lebanese Social Security Fund and Labor laws based on the number of years of service multiplied by the monthly average of the last 12 months' remunerations and less contributions paid to the Lebanese Social Security National Fund.

##### *Defined Benefit Plans: (Under other jurisdictions)*

Obligations in respect of defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and any unrecognized past service costs and the fair value of any plan assets are deducted.

#### P. Provisions:

Provisions are recognized when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation. Provision is measured at the best estimate of the consideration required to settle the obligation at the statement of financial position date.

Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### Q. Revenue and Expense Recognition:

Interest income and expense are recognized on an accrual basis, taking into account the amount of the principal outstanding and the rate applicable, except for non-performing loans and advances for which interest income is only recognized upon realization. Interest income and expense include discount and premium amortization.

Interest income and expense presented in the income statement include:

- Interest on financial assets and liabilities at amortized cost.
- Changes in fair value of qualifying derivatives, including hedge ineffectiveness, and related hedged items when interest rate risk is the hedged risk.

Interest income on financial assets measured at fair value through profit or loss and interest income on the trading portfolio are presented separately in the statement of profit or loss.

Net trading income presented in the statement of profit or loss includes:

- Interest income and expense on the trading portfolio.
- Dividend income on the trading equities.
- Realized and unrealized gains and losses on the trading portfolio.

Other net income from financial assets measured at fair value through profit or loss, other than those held for trading, includes:

- Dividend income.
- Realized and unrealized fair value changes.
- Foreign exchange differences.

Dividend income is recognized when the right to receive payment is established. Dividends on equity instruments designated as at fair value through other comprehensive income are presented in other revenue, unless the dividend clearly represents a recovery of part of the investment, in which case it is presented in other comprehensive income.

Fee and commission income and expense that are integral to the effective interest rate on a financial asset or liability (e.g. commissions and fees earned on loans) are included under interest income and expense.

Other fee and commission income are recognized as the related services are performed.

## R. Income Tax:

Income tax expense represents the sum of the tax currently payable and deferred tax. Income tax is recognized in the statement of profit or loss except to the extent that it relates to items recognized in other comprehensive income (OCI), in which case it is recognized in OCI.

Current tax is the expected tax payable on the taxable income for the year, using rates enacted at the statement of financial position date. Income tax payable is reflected in the consolidated statement of financial position net of taxes previously settled in the form of withholding tax up to October 26, 2017.

Effective October 27, 2017 and as a result of the introduction of new and/or amendments to tax laws by virtue of Law # 64 dated October 26, 2017, withheld tax on interest is treated as a tax deductible charge and is presented as a deduction from related interest income in the consolidated statement of profit or loss and from related accrued interest receivable in the consolidated statement of financial position.

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax base used in the computation of taxable profit, and are accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized.

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is possible that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognized subsequently if new information about facts and circumstances change. The adjustment is either treated as a reduction in goodwill (as long as it does not exceed goodwill) if it was incurred during the measurement period or recognized in profit or loss.

#### S. Fiduciary Accounts:

Fiduciary assets held or invested on behalf of individuals and others are held on a non-discretionary basis and related risks and rewards belong to the account holders. Accordingly, these deposits are reflected as off-balance sheet accounts.

#### T. Operating lease agreements:

Lease agreements which do not transfer substantially all the risks and benefits incidental to ownership of the leased items are classified as operating leases. Operating lease payments are recorded in the consolidated income statement on a straight line basis over the lease term.

#### U. Cash and Cash Equivalents:

Cash and cash equivalents comprise balances with original maturities of a period of three months including: cash and balances with the Central Bank and deposits with other banks and financial institutions.

#### V. Earnings per Share:

The Group presents basic and diluted earnings per share (EPS) data for its common shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential common shares.

#### W. Dividends:

Dividends paid on common, priority and preferred shares are recognized as a liability and deducted from equity when they are approved by the General Assembly of the Bank's shareholders. Interim dividends are deducted from equity when they are declared and no longer at the discretion of the Bank.

Dividends for the year that are approved after the reporting date are disclosed as an event after the reporting date.

#### X. Insurance Contracts:

The Group issues contracts that transfer insurance risk.

##### *Recognition and measurement:*

Life insurance contracts protect the Group's customers from the consequences of events (such as death or disability) that would affect the ability of their dependents to maintain their current level of income. Long-term life insurance contracts issued by the Group insure human life events (for example death or survival). Premiums are shown before deduction of commission and are recognized as revenue when they become payable by the contract holder. Benefits are recorded as an expense when they are incurred. A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognized. The liability is based on assumptions as to mortality, persistency and maintenance expenses that are established at the time the contract is issued.

Mathematical reserves for life insurance contracts:

Provisions for term life products are calculated as the difference between the actuarial present value of the Group's future liabilities and the actuarial present value of the policyholders' future premiums based on the tables of mortality and the actuarial interest rates as per the original tariffs. In case losses arise from liability adequacy tests, an additional provision is raised.

At each reporting date, an actuarial valuation of the life portfolio is carried out by a professional independent actuary and a technical assessment is performed in respect of mathematical reserves. Prevailing laws require that such actuarial valuation be carried out annually.

Outstanding claims reserves:

The outstanding claims reserves are made for all claims reported to the Group and still unpaid at the reporting date including an estimate for the cost of claims incurred but not reported (IBNR). Claims are recognized in the income statement when incurred based on estimated benefits.

Liability Adequacy Test:

Liability adequacy tests are performed to ensure the adequacy of the contract liabilities. In performing these tests, current best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities, are used. Any deficiency is immediately charged to profit or loss by establishing a provision for losses arising from liability adequacy tests.

Deferred Acquisition Cost:

Commissions that are related to securing new contracts and renewing existing contracts are capitalized as Deferred Acquisition Cost ("DAC"). All other costs are recognized as expenses when incurred. Deferred acquisition costs are subsequently amortized over the life of the contracts. The resulting change to the carrying value of the DAC is charged to the income statement.

Y. Insurance Receivables and Payables:

Reinsurance contracts held

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group are classified as reinsurance contracts held. Insurance contracts entered into by the Group under which the contract holder is another insurer (inward reinsurance) are included with insurance contracts.

The benefits to which the Group is entitled under its reinsurance contracts held are recognized as reinsurance assets. These assets consist of short-term balances due from reinsurers (classified within reinsurance receivables), as well as longer-term receivables (classified as reinsurance assets) that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts.

Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognized as an expense when due.

Reinsurers' share of premiums and claims is computed on the basis of effective outwards. The reinsurers' portion towards the above outstanding claims reserves, claims incurred but not reported reserves and mathematical reserves are classified as reinsurance assets in the statement of financial position.

The Group assesses its reinsurance assets for impairment on a yearly basis. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognizes that impairment loss in the income statement.

The Group gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortized cost. The impairment loss is also calculated following the same method used for these financial assets.

#### Receivables and payables related to insurance contracts

Receivables and payables are recognized when due. These receivables are measured at amortized cost subsequent to initial recognition, less impairment. These include amounts due to and from agents and insurance contract holders. If there is objective evidence that the insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognizes that impairment loss in the income statement.

The Group gathers the objective evidence that an insurance receivable is impaired using the same process adopted for loans and receivables.

#### Z. Deferred Restricted Contributions:

Restricted contributions derived from special and non-conventional deals arrangement concluded with the regulator are deferred until designated conditions for recognition are met. At the time income is received, it is deferred under "regulatory deferred liability" and applied to the designated purpose according to the regulator's requirements.



#### **4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY**

In the application of the Group's accounting policies, which are described in note 3, the directors are required to make judgments, estimates and assumptions about the reported amounts of revenues, expenses, assets and liabilities and the accompanying disclosures, and the disclosure of contingent liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

##### **A. Critical accounting judgments in applying the Group's accounting policies:**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect in the amounts recognized in the financial statements.

##### **Going Concern:**

The Group's management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore the consolidated financial statements continue to be prepared on the going concern basis.

##### **Classification of Financial Assets:**

##### **Business Model:**

The business model test requires the Group to assess whether its business objective for financial assets is to collect the contractual cash flows of the assets rather than realize their fair value change from sale before their contractual maturity. The Group considers at which level of its business activities such assessment should be made. Generally, a business model can be evidenced by the way business is managed and the information provided to management. However the Group's business model can be to hold financial assets to collect contractual cash flows even when there are some sales of financial assets. While IFRS 9 provides some situations where such sales may or may not be consistent with the objective of holding assets to collect contractual cash flows, the assessment requires the use of judgment based on facts and circumstances.

In determining whether its business model for managing financial assets is to hold assets in order to collect contractual cash flows the Group considers:

- The frequency and volume of sales;
- The reasons for any sales;
- How management evaluates the performance of the portfolio;
- The objectives for the portfolio.

Characteristics of the Financial Asset:

Once the Group determines that its business model is to hold the assets to collect the contractual cash flows, it exercises judgment to assess the contractual cash flows characteristics of a financial asset. In making this judgment, the Group considers the contractual terms of the acquired asset to determine that they give rise on specific dates, to cash flows that solely represent principal and principal settlement and accordingly may qualify for amortized cost accounting.

Features considered by the Group that would be consistent with amortized cost measurement include:

- Fixed and / or floating interest rate;
- Caps, floors, collars;
- Prepayment options.

Features considered by the Group that would be inconsistent with amortized cost measurement include:

- Leverage (i.e. options, forwards and swaps);
- Conversion options;
- Inverse floaters;
- Variable rate coupons that reset periodically;
- Triggers that result in a significant reduction of principal, interest or both.

Qualifying Hedge Relationships:

In designating financial instruments as qualifying hedge relationships, the Group has determined that it expects the hedge to be highly effective over the life of the hedging instrument.

In accounting for derivatives as cash flow hedges, the Group has determined that the hedged cash flow exposure relates to highly probable future cash flows.

## **B. Key Sources of Estimation Uncertainty:**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the statement of financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

The Group based their assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

### *Allowances for Credit Losses:*

Specific impairment for credit losses is determined by assessing each case individually. This method applies to classified loans and advances and the factors taken into consideration when estimating the allowance for credit losses include the counterparty's credit limit, the counterparty's ability to generate cash flows sufficient to settle his advances and the value of collateral and potential repossession.

Loans and advances that have been assessed individually and found not to be impaired and all individually insignificant loans and advances are then assessed collectively, in groups of assets with similar risk characteristics, to determine whether provision should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident.

The collective assessment takes account of data from the loan portfolio (such as credit quality, levels of arrears, credit utilization, loan to collateral ratios, etc...), concentrations of risks, economic data and the performance of different individual groups.

### *Impairment of Goodwill:*

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the directors to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value.

### *Impairment of investment in an associate:*

The Group assess at each reporting date whether there is an indication that an investment may be impaired. If any indication exists, the Group estimates the investment's recoverable amount. When the cost of the investment exceeds the recoverable amount, the investment is considered impaired and a provision for impairment is setup representing the difference between the investment's recoverable amount and its carrying value. The provision is charged to the consolidated statement of profit or loss.

### Determining Fair Values:

The determination of fair value for financial assets for which there is no observable market price requires the use of valuation techniques as described in Note 3E. For financial instruments that are traded infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgment depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Unobservable inputs are used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. However, the fair value measurement objective should remain the same; that is, an exit price from the perspective of market participants. Unobservable inputs are developed based on the best information available in the circumstances, which may include the reporting entity's own data.

### 5. CASH AND DEPOSITS AT CENTRAL BANKS

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Cash on hand	57,354,047	47,969,789
Non-interest earning accounts:		
Compulsory reserves with the Central Bank of Lebanon	378,769,847	423,318,769
Interest earning accounts:		
Current accounts with the Central Bank of Lebanon	74,510,133	198,572,296
Current accounts with other central banks	1,252,928,345	903,778,730
Term placements with the Central Bank of Lebanon	4,765,779,122	4,066,459,004
Term placements with other central banks	97,890	2,055,680
Short term placements with the Central Bank of Lebanon	6,027,050	-
Accrued interest receivable, net of tax	<u>46,169,049</u>	<u>28,505,377</u>
	<u>6,581,635,483</u>	<u>5,670,659,645</u>

The non-interest earning compulsory reserves with the Central Bank of Lebanon (“BDL”) represent deposits in Lebanese Pounds computed on the basis of 25% and 15% of the average weekly sight and term customers’ deposits in Lebanese Pounds in accordance with local banking regulations.

Current accounts with other central banks also include the equivalent in Euro of LBP802million as at December 31, 2017 (LBP1.47billion as at December 31, 2016) deposited in accordance with banking laws and regulations in Cyprus which require banks to maintain at the Central Bank of Cyprus mandatory interest earning deposits in Euro to the extent of 1% (1% as at December 31, 2016) of banks' and customers' deposits maturing in less than two years, after deducting a fixed amount of Euro100,000.

At December 31, 2017, current accounts with other central banks also include the equivalent in Omani Riyal (OMR) of LBP1.96billion (LBP1.96billion as at December 31, 2016) as minimum reserve requirements at Central Bank of Oman.

Compulsory deposits are not available for use in the Group's day-to-day operations.

Term placements with the Central Bank of Lebanon include as of December 31, 2017 and 2016, the equivalent in foreign currencies of LBP1,717billion and LBP1,631billion, respectively deposited in accordance with local banking regulations which require banks to maintain interest earning placements in foreign currency to the extent of 15% of customers' deposits in foreign currencies, certificates of deposit and loans acquired from non-resident financial institutions.

As at December 31, 2017, term placements with the Central Bank of Lebanon include deposits in USD amounting to the equivalent of LBP122billion (USD80million), which triggered an investment in collateralized deposits with BDL in LBP in the amount of LBP6billion included under term placements and collateralized investment in Lebanese Treasury bills in LBP in the amount of LBP146billion (Note 11), originated through soft leverage arrangement in LBP for an amount of LBP152billion (Note 20), thus significantly enhancing the yield on the initial investment in USD over coupon rate.

Accrued interest receivable as at December 31, 2017, is stated net of tax in the amount of LBP1.9billion on accrued interest on deposits with BDL effective October 27, 2017.

## **6. DEPOSITS WITH BANKS AND FINANCIAL INSTITUTIONS**

	<b>December 31,</b>	
	<b>2017</b>	<b>2016</b>
	<b>LBP'000</b>	<b>LBP'000</b>
Checks in course of collection	77,256,891	72,450,965
Current accounts	371,585,916	506,960,727
Current accounts - associate bank (Note 46)	14,081,443	15,390,832
Overnight placements	282,916,303	211,612,500
Term placements	726,925,177	633,428,789
Pledged deposits	72,854,829	66,873,947
Accrued interest receivable	1,678,567	796,446
	<u>1,547,299,126</u>	<u>1,507,514,206</u>

The Group has deposits pledged against facilities obtained (Refer to Note 49).

The Group has as of December 31, 2017 and 2016, current accounts and term placements with banks amounting to LBP41.2billion and LBP21.3billion, respectively, subject to right of set-off against trade finance exposures related to financial institutions in the form of letters of credit, acceptances and letter of guarantee in the amount of LBP16.7billion, LBP18.1billion and LBP7.7billion, respectively, as at December 31, 2017 (LBP226million, LBP17.5billion and LBP6.9billion, respectively, as at December 31, 2016).

## 7. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	<b>December 31, 2017</b>		
	<b>LBP</b>	<b>C/V of F/Cy</b>	<b>Total</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
Quoted equity securities	-	14,799,007	14,799,007
Unquoted equity securities	-	48,521,521	48,521,521
Lebanese treasury bills	658,381,693	-	658,381,693
Lebanese Government bonds	-	298,462,316	298,462,316
Certificates of deposit issued by the Central Bank of Lebanon	238,927,931	176,186,541	415,114,472
Foreign Government treasury bills	-	52,742,949	52,742,949
Accrued interest receivable, net of tax	13,080,965	6,330,486	19,411,451
	<u>910,390,589</u>	<u>597,042,820</u>	<u>1,507,433,409</u>

	<b>December 31, 2016</b>		
	<b>LBP</b>	<b>C/V of F/Cy</b>	<b>Total</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
Quoted equity securities	-	13,623,037	13,623,037
Unquoted equity securities	-	52,966,427	52,966,427
Lebanese treasury bills	620,110,912	-	620,110,912
Lebanese Government bonds	7,000,000	282,383,914	289,383,914
Certificates of deposit issued by the Central Bank of Lebanon	258,740,729	175,492,641	434,233,370
Foreign Government treasury bills	-	46,913,165	46,913,165
Accrued interest receivable	17,554,234	6,510,821	24,065,055
	<u>903,405,875</u>	<u>577,890,005</u>	<u>1,481,295,880</u>

Net interest income, gains and losses on financial assets' portfolio at fair value through profit or loss are detailed under Note 35.

Accrued interest receivable as at December 31, 2017, is stated net of tax in the amount of LBP42million on interest from Lebanese Treasury bills in LBP and certificates of deposits issued by the Central Bank of Lebanon effective October 27, 2017.

## 8. LOANS TO BANKS

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Loans to a resident housing bank (a)	13,303,200	17,327,600
Discounted acceptances (b)	137,216,049	163,962,202
Short term loans (c)	133,126,450	76,851,834
Short term loans – associate bank (c) (Note 46)	9,179,430	7,654,508
Accrued interest receivable	847,574	574,385
Less: Unearned interest	( 1,261,896)	( 2,064,689)
Less: Allowance for impairment (d)	-	( 1,032,182)
	<u>292,410,807</u>	<u>263,273,658</u>

- (a) Loans to a resident housing bank represent 12 year LBP loans granted to this bank. Interest is collected semi-annually and reset every 3 years. The loans are payable after a grace period of 2 years from the withdrawal date in 10 annual equal installments. As a guarantee for these loans, the borrower has pledged in favour of the Group bills related to the housing loans granted to its customers.
- (b) Discounted acceptances represent facilities derived from trade finance activity (discounted letters of credit) mainly granted to Middle Eastern and African banks. These balances are denominated in foreign currencies.
- (c) Short term loans represent as of December 31, 2017 and 2016 short term financing provided by the Group to an associate and other banks mainly against trade finance operations.
- (d) The movement of allowance for impairment during 2017 and 2016 is summarized as follows:

	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Balance, January 1	1,032,182	325,943
Additions	-	771,930
Write-back of provision	( 1,002,038)	-
Effect of exchange rate changes	( 30,144)	( 65,691)
Balance, December 31	<u>-</u>	<u>1,032,182</u>

## 9. LOANS AND ADVANCES TO CUSTOMERS

	December 31,							
	2017			2016				
	Balance net of unearned interest LBP'000	Unrealized Interest LBP'000	Impairment Allowance LBP'000	Carrying Amount LBP'000	Balance net of unearned interest LBP'000	Unrealized Interest LBP'000	Impairment Allowance LBP'000	Carrying Amount LBP'000
<b>Performing Retail Loans:</b>								
Rescheduled loans	-	-	-	-	1,171,388	-	-	1,171,388
Retail loans	3,363,193,743	-	-	3,363,193,743	2,907,976,177	-	-	2,907,976,177
Unearned Interest	( 63,274,277)	-	-	( 63,274,277)	(58,209,114)	-	-	( 58,209,114)
<b>Performing Corporate Loans:</b>								
Rescheduled loans	973,165	-	-	973,165	437,175	-	-	437,175
Corporate loans	4,926,368,288	-	-	4,926,368,288	4,063,816,828	-	-	4,063,816,828
Unearned Interest	( 1,982,037)	-	-	( 1,982,037)	( 1,446,503)	-	-	( 1,446,503)
<b>Non-Performing Retail Loans:</b>								
Rescheduled substandard loans	4,321,029	( 518,086)	-	3,802,943	2,586,629	( 434,861)	-	2,151,768
Substandard loans	33,419,607	( 2,514,784)	( 434,629)	30,470,194	12,378,247	( 1,027,642)	( 246,682)	11,103,923
Rescheduled doubtful and bad loans	880,811	( 276,949)	( 269,393)	334,469	853,627	( 213,363)	( 180,669)	459,595
Doubtful and bad loans	44,473,242	( 6,080,714)	( 24,018,028)	14,374,500	20,395,085	( 3,200,532)	( 9,331,220)	7,863,333
<b>Non-Performing Corporate Loans:</b>								
Rescheduled substandard loans	716,070	( 205,862)	-	510,208	442,785	( 81,155)	-	361,630
Substandard loans	86,719,902	( 12,400,097)	( 751,791)	73,568,014	167,862,566	( 14,577,208)	( 493,363)	152,791,995
Rescheduled doubtful and bad loans	1,531,075	( 367,787)	( 38,617)	1,124,671	940,590	( 827)	( 12,445)	927,318
Doubtful and bad loans	293,337,198	( 74,209,383)	( 104,922,404)	114,205,411	167,480,820	( 56,081,277)	( 72,637,742)	38,761,801
<b>Allowance for impairment of collectively assessed loans:</b>								
Corporate loans	-	-	( 24,432,154)	( 24,432,154)	-	-	( 37,342,700)	( 37,342,700)
Retail loans	-	-	( 1,603,497)	( 1,603,497)	-	-	( 12,074,302)	( 12,074,302)
Accrued interest Receivable	7,467,306	-	-	7,467,306	7,638,894	-	-	7,638,894
	<u>8,698,145,122</u>	<u>( 96,573,662)</u>	<u>( 156,470,513)</u>	<u>8,445,100,947</u>	<u>7,294,325,194</u>	<u>( 75,616,865)</u>	<u>( 132,319,123)</u>	<u>7,086,389,206</u>

Loans and advances to customers as at December 31, 2017, include advances denominated in USD and Arab Emirates Dirham (AED) in the equivalent amount of LBP724billion and LBP35billion, respectively, granted to certain customers against credit balances in the same currencies under "Customers' and related parties' deposits at amortized cost" (Note 19). Subsequent to the date of the statement of the financial position, the customers settled the advances against the credit balances.



Performing loans and advances to customers as at December 31, 2017, include loan balances in U.S. Dollar aggregating to LBP12billion (LBP18billion as at December 31, 2016) granted to customers against credit balances in Lebanese Pounds aggregating LBP14billion (LBP20billion as at December 31, 2016) and margins in U.S. Dollar aggregating LBP4billion (LBP5billion as at December 31, 2016) reflected under "Customers' and related parties' deposits" in the statement of financial position (Note 19).

Loans and advances to customers include creditors accidentally debtors balances aggregating to LBP13.6billion as at December 31, 2017 (LBP8.2billion in 2016).

Loans and advances to customers also include as at December 31, 2017 and 2016 multicurrency trading exposures amounting to LBP Nil and LBP42million respectively, net of corresponding credit balances in the amount of LBP6.8billion and LBP10.7billion respectively.

Rescheduled loans represent loans with renegotiated terms.

The movement of unrealized interest on substandard loans during 2017 and 2016 is summarized as follows:

	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Balance, January 1	( 16,120,866)	( 3,236,753)
Settlements	261,193	46,123
Additions	( 13,080,631)	( 13,857,297)
Write-back to profit or loss	9,299,270	570,962
Write-off	109,006	25,955
Transfer to doubtful loans	3,906,900	327,934
Effect of exchange rate changes	( 13,701)	2,210
Balance, December 31	<u>( 15,638,829)</u>	<u>( 16,120,866)</u>

The movement of allowance for impairment on substandard loans during 2017 and 2016 is summarized as follows:

	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Balance, January 1	( 740,045)	( 387,642)
Additions to allowance for impairment (Note 37)	( 445,467)	( 700,889)
Write-back of provisions (Note 37)	-	346,173
Effect of exchange rate changes	( 908)	2,313
Balance, December 31	<u>( 1,186,420)</u>	<u>( 740,045)</u>

The movement of unrealized interest on doubtful loans during 2017 and 2016 is summarized as follows:

	<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
Balance, January 1	( 59,495,999)	( 50,640,570)
Settlements	203,277	272,396
Additions	( 23,960,267)	( 12,456,200)
Write-back to profit or loss	1,591,305	678,248
Write-off	5,513,006	3,429,639
Transfer from substandard loans	( 3,906,900)	( 327,934)
Transfer from unclassified loans	-	( 450,292)
Transfer from collective provisions	( 765,919)	-
Effect of exchange rate changes	( 113,336)	( 1,286)
Balance, December 31	<u>( 80,934,833)</u>	<u>( 59,495,999)</u>

The movement of allowance for impairment on doubtful loans during 2017 and 2016 is summarized as follows:

	<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
Balance, January 1	( 82,162,076)	( 56,763,006)
Additions to provision (Note 37)	( 23,476,722)	( 4,747,944)
Transfer from collective provisions (Net)	( 24,745,551)	( 28,920,264)
Write-back of provision (Note 37)	3,029,803	4,830,526
Write-off	154,634	2,974,857
Effect of exchange rate changes	( 2,048,530)	463,755
Balance, December 31	<u>( 129,248,442)</u>	<u>( 82,162,076)</u>

The movement of the allowance for impairment of collectively assessed loans during 2017 and 2016 is as follows:

	<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
Balance, January 1	( 49,417,002)	( 78,942,034)
Additions (Note 37)	( 2,872,310)	( 3,989,945)
Write-back (Note 37)	765,163	4,633,495
Transfer to specific provision (Net)	24,745,551	28,920,264
Transfer to unrealized interest on doubtful loans	765,919	-
Difference on exchange	( 22,972)	( 38,782)
Balance, December 31	<u>( 26,035,651)</u>	<u>( 49,417,002)</u>

## 10. LOANS AND ADVANCES TO RELATED PARTIES

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Performing Retail Accounts:		
Mortgage loans	13,267,220	7,251,956
Personal loans	3,154,468	8,636,669
Car loans	495,889	420,784
Credit cards	682,091	564,660
Other	594	16,934
Performing Corporate Accounts:		
Small and medium enterprises	110,435,339	88,993,519
Accrued interest receivable	<u>125,056</u>	<u>66,988</u>
	<u>128,160,657</u>	<u>105,951,510</u>

Loans and advances to related parties are partially covered by collaterals (Refer to Note 46).

Performing corporate accounts as at December 31, 2017 and 2016 include multicurrency trading exposures amounting to LBP17.1million and LBP16.8million respectively, net of corresponding credit balances in the amount of LBP2billion and LBP1.9billion, respectively.

## 11. INVESTMENT SECURITIES

December 31, 2017

	Fair Value through Other Comprehensive Income				Grand Total LBP'000
	C/V of F/Cy		Amortized Cost		
	LBP'000	LBP'000	LBP'000	LBP'000	
Unquoted equity securities	5,319,359	5,391,723	-	-	10,711,082
Lebanese treasury bills	-	-	1,599,506,898	-	1,599,506,898
Lebanese government bonds	-	-	-	3,534,612,705	3,534,612,705
Foreign government bonds	-	-	-	89,622,830	89,622,830
Certificates of deposit issued by Central Bank of Lebanon	-	-	1,531,817,844	843,384,233	2,375,202,077
Certificates of deposit issued by financial private sector	-	-	-	904,500	904,500
Bonds issued by financial private sector	5,319,359	5,391,723	3,131,324,742	593,376,444	593,376,444
Accrued interest receivable, net of tax	-	-	59,956,974	5,061,900,712	8,193,225,454
	<u>5,319,359</u>	<u>5,391,723</u>	<u>3,191,281,716</u>	<u>5,119,014,815</u>	<u>8,310,296,531</u>

December 31, 2016

	Fair Value through Other Comprehensive Income				Grand Total LBP'000
	C/V of F/Cy		Amortized Cost		
	LBP'000	LBP'000	LBP'000	LBP'000	
Unquoted equity securities	5,319,359	3,606,239	-	-	8,925,598
Lebanese treasury bills	-	-	2,060,994,454	-	2,060,994,454
Lebanese government bonds	-	-	-	3,610,776,206	3,610,776,206
Foreign government bonds	-	-	-	89,582,004	89,582,004
Certificates of deposit issued by Central Bank of Lebanon	-	-	1,655,824,923	925,486,382	2,581,311,305
Certificates of deposit issued by financial private sector	-	-	-	15,974,449	15,974,449
Bonds issued by financial private sector	5,319,359	3,606,239	3,716,819,377	631,905,259	631,905,259
Accrued interest receivable, net of tax	-	-	65,053,893	5,273,724,300	8,990,543,677
	<u>5,319,359</u>	<u>3,606,239</u>	<u>3,781,873,270</u>	<u>5,330,877,531</u>	<u>9,112,750,801</u>

## Financial assets at fair value through other comprehensive income:

Investments at fair value through other comprehensive income include an amount of LBP5.1billion as at December 31, 2017 representing the Group's share in startups/incubators established based on co-sharing agreements with the regulator providing the funding (LBP3.4billion as at December 31, 2016).

## Financial assets at amortized cost:

	December 31, 2017					
	LBP			F/Cy		
	Amortized Cost LBP'000	Accrued Interest Receivable LBP'000	Fair Value LBP'000	Amortized Cost LBP'000	Accrued Interest Receivable LBP'000	Fair Value LBP'000
Lebanese treasury bills	1,599,506,898	25,063,180	1,616,791,273	-	-	-
Lebanese Government bonds	-	-	-	3,534,612,705	39,003,696	3,372,905,813
Foreign government bonds	-	-	-	89,622,830	935,642	89,811,267
Certificates of deposit issued by the Central Bank of Lebanon	1,531,817,844	34,893,794	1,559,969,599	843,384,233	13,323,675	844,737,273
Certificates of deposit issued by financial private sector	-	-	-	904,500	58,510	904,500
Bonds issued by financial private sector	-	-	-	593,376,444	3,792,580	591,495,225
	<u>3,131,324,742</u>	<u>59,956,974</u>	<u>3,176,760,872</u>	<u>5,061,900,712</u>	<u>57,114,103</u>	<u>4,899,854,078</u>

	December 31, 2016					
	LBP			F/Cy		
	Amortized Cost LBP'000	Accrued Interest Receivable LBP'000	Fair Value LBP'000	Amortized Cost LBP'000	Accrued Interest Receivable LBP'000	Fair Value LBP'000
Lebanese treasury bills	2,060,994,454	28,209,102	2,082,926,032	-	-	-
Lebanese government bonds	-	-	-	3,610,776,206	39,334,272	3,476,783,021
Foreign government bonds	-	-	-	89,582,004	993,461	89,582,004
Certificates of deposit issued by the Central Bank of Lebanon	1,655,824,923	36,844,791	1,673,215,768	925,486,382	13,559,130	933,334,224
Certificates of deposit issued by financial private sector	-	-	-	15,974,449	94,362	15,979,500
Bonds issued by financial private sector	-	-	-	631,905,259	3,172,006	631,928,977
	<u>3,716,819,377</u>	<u>65,053,893</u>	<u>3,756,141,800</u>	<u>5,273,724,300</u>	<u>57,153,231</u>	<u>5,147,607,726</u>

During 2017, the Group entered into several exchange transactions of Lebanese Government bonds in U.S. Dollars classified at amortized cost with a nominal value of LBP227.6billion against Lebanese Government bonds in U.S. Dollars with a nominal value of LBP227.6billion.

The above transactions resulted in aggregate capital gains in the amount of LBP6.14billion which are deferred as a yield enhancement to be amortized to profit or loss over the period remaining to maturity of the acquired securities. An amount of LBP414million was amortized and recorded under "Interest income" in the consolidated statement of profit or loss for the year ended December 31, 2017.

During 2017 and 2016, the Group entered into several exchange and sales transactions of investment securities that resulted in net gains of LBP428million in 2017 (LBP11.6billion in 2016) recorded under the consolidated statement of profit or loss as shown below:

Gains recognized on financial assets at amortized cost resulted from the following:

	<u>2017</u>	<u>2016</u>
	<b>LBP'000</b>	<b>LBP'000</b>
Lebanese Government bonds	( 142,264)	-
Lebanese treasury bills	6,223	-
Certificates of deposit issued by the Central Bank of Lebanon	-	11,447,130
Bonds issued by financial private sector	<u>563,829</u>	<u>168,362</u>
	<u>427,788</u>	<u>11,615,492</u>

The sales transactions were entered into for the purpose of liquidity management upon withdrawal of earmarked deposits.

During 2016, the Group entered into several sales transactions with the Central Bank of Lebanon, of Lebanese treasury bills and certificates of deposit issued by the Central Bank of Lebanon in Lebanese Pounds with a carrying value of LBP224billion and LBP398billion, respectively and classified at amortized cost, concluded simultaneously with the acquisition of certificates of deposit issued by the Central Bank of Lebanon in U.S. Dollars with a carrying value of LBP477billion and Lebanese Government bonds in U.S. Dollars with a carrying value of LBP151billion of which LBP3billion are designated at fair value through profit or loss.

The resulting surplus of the inter-related transactions indicated above, derived from the special and non-conventional deals arrangement with the regulator, amounting to LBP239billion, net of tax in the amount of LBP42billion, was credited to "Regulatory deferred liability" under other liabilities in the consolidated statement of financial position (Note 22).

Furthermore, during 2016, the Group entered into several exchange transactions of debt securities at amortized cost issued by the Central bank of Lebanon and the Lebanese Government with an aggregate carrying value of LBP364billion and LBP316billion, respectively, against debt securities issued by the Central Bank of Lebanon and the Lebanese Government of aggregate carrying value of LBP282billion and LBP386billion, respectively.

The above transactions resulted in aggregate capital gains in the amount of LBP12.3billion which are deferred as a yield enhancement to be amortized to profit or loss over the period remaining to maturity of the acquired securities. An amount of LBP2.33billion was amortized and recorded under "Interest income" in the consolidated statement of profit or loss for the year ended December 31, 2017 (LBP3.7billion for the year ended December 31, 2016).

During 2016, the Group entered into several sales transactions of Lebanese Government bonds in U.S. Dollars with an aggregate carrying value of LBP130billion. These transactions resulted in a loss of LBP2billion recorded as net from the regulatory deferred liability under "Other liabilities" in the consolidated statement of financial position (Note 22).

Certain investment securities at amortized cost are pledged against facilities (refer to Notes 5 and 49).

## **12. CUSTOMERS' LIABILITY UNDER ACCEPTANCES**

Acceptances represent documentary credits which the Group has committed to settle on behalf of its customers against commitments by those customers (acceptances). The commitments resulting from these acceptances are stated as a liability in the statement of financial position for the same amount.

## **13. INVESTMENT IN AN ASSOCIATE**

The movement of the investment balance during 2017 and 2016 is as follows:

	2017		2016	
	USD	C/V in LBP'000	USD	C/V in LBP'000
Balance January 1,	30,574,390	46,090,894	30,184,594	45,503,276
Share in net profit (Note 36)	597,667	900,983	1,145,651	1,727,069
Distribution of dividends	(160,901)	(242,559)	(755,855)	(1,139,451)
Balance December 31,	31,011,156	46,749,318	30,574,390	46,090,894
Less: Allowance for impairment	(3,458,693)	(5,213,980)	(3,458,693)	(5,213,980)
Balance December 31,	<u>27,552,463</u>	<u>41,535,338</u>	<u>27,115,697</u>	<u>40,876,914</u>

The following tables illustrate summarized financial information of the Group's investment in an African bank:

December 31, 2017						
Total Assets	Total Liabilities	Net Assets	Net Profit	Share in Ownership	Group's share of net Assets	Group's share in Profit
LBP'000	LBP'000	LBP'000	LBP'000	%	LBP'000	LBP'000
405,915,896	267,049,018	138,866,878	4,504,913	20	27,773,376	900,983
December 31, 2016						
Total Assets	Total Liabilities	Net Assets	Net Profit	Share in Ownership	Group's share of net Assets	Group's share in Profit
LBP'000	LBP'000	LBP'000	LBP'000	%	LBP'000	LBP'000
715,552,968	428,224,277	287,328,691	8,635,347	20	57,465,738	1,727,069

#### 14. ASSETS ACQUIRED IN SATISFACTION OF LOANS

Assets acquired in satisfaction of loans have been acquired through extinguishment and/or restructuring of debt.

The movement of assets acquired in satisfaction of loans was as follows:

	<u>Real Estate</u> <u>LBP'000</u>
<b>Gross Amount:</b>	
Balance January 1, 2016	27,900,303
Additions	2,093,445
Disposals	( 4,200,153)
Balance December 31, 2016	25,793,595
Additions	168,593
Disposals	( 2,193,218)
Balance December 31, 2017	<u>23,768,970</u>
<b>Allowance for impairment:</b>	
Balance December 31, 2016	( 1,026,266)
Balance December 31, 2017	<u>( 1,026,266)</u>
<b>Carrying Amount:</b>	
Balance December 31, 2017	<u>22,742,704</u>
Balance December 31, 2016	<u>24,767,329</u>

During 2017, the Group sold assets acquired in satisfaction of loans with an aggregate cost of LBP2.2billion (LBP4.2billion during 2016). The sales resulted in a gain in the amount of LBP370million during 2017 (LBP2.73billion during 2016) recorded in the consolidated statement of profit or loss under "Other operating income (net)" (Note 36).

The fair value of assets acquired in satisfaction of loans amounted to LBP35.8billion as at December 31, 2017 (LBP33billion as at December 31 2016). The valuation is made by Bank's internal experts and/or external experts.

The acquisition of assets in settlement of loans in Lebanon is regulated by the banking regulatory authorities and should be liquidated within 2 years. In case of default of liquidation, a regulatory reserve should be appropriated from the yearly net profits over a period of 5 years. This reserve is reduced to 5% annually when certain conditions linked to the restructuring of non-performing loans are met. In this connection, an amount of LBP1.37billion was appropriated in 2017 (LBP1.82billion in 2016). An amount of LBP106million was transferred during 2017 to retained earnings upon the sale of the related foreclosed assets (LBP1.96billion in 2016) (Note 27).



**15. PROPERTY AND EQUIPMENT**

The movement of property and equipment during 2017 and 2016 was as follows:

	Buildings and Real Estate LBP'000	Furniture LBP'000	Equipment LBP'000	Vehicles LBP'000	Installations and Improvement LBP'000	Advance Payments on Capital Expenditure LBP'000	Total LBP'000
<b>Gross Amount:</b>							
Balance, January 1, 2017	182,235,080	40,839,053	52,034,601	734,401	71,341,848	16,207,927	363,392,910
Additions	55,736,067	1,723,073	3,092,283	239,750	646,829	17,813,830	79,251,832
Disposals	-	(269,793)	(380,865)	(148,802)	(153,046)	-	(952,506)
Transfers between categories	11,434,492	183,807	4,011,606	-	6,358,199	(21,988,104)	-
Transfers to intangible assets	-	-	-	-	-	(180,900)	(180,900)
Write-off to general and administrative	-	-	-	-	-	(788,311)	(788,311)
Effect of exchange rate changes	1,229,906	63,301	470,693	5,271	715,119	19,387	2,503,677
Balance, December 31, 2017	250,635,545	42,539,441	59,228,318	830,620	78,908,949	11,083,829	443,226,702
<b>Accumulated depreciation:</b>							
Balance, January 1, 2017	(26,919,656)	(22,158,956)	(39,872,440)	(486,774)	(54,055,413)	-	(143,493,239)
Additions (Note 41)	(2,774,193)	(3,180,214)	(4,619,922)	(84,869)	(7,959,551)	-	(18,618,749)
Disposals	-	190,443	352,278	86,148	122,346	-	751,215
Effect of exchange rate changes	(2,410)	(55,677)	(340,032)	(697)	(463,528)	-	(862,344)
Balance, December 31, 2017	(29,696,259)	(25,204,404)	(44,480,116)	(486,192)	(62,356,146)	-	(162,223,117)
<b>Impairment allowance:</b>							
Balance, December 31, 2017	(300,000)	-	-	-	-	-	(300,000)
<b>Carrying amount:</b>							
Balance, December 31, 2017	220,639,286	17,335,037	14,748,202	344,428	16,552,803	11,083,829	280,703,585

	Buildings and Real Estate LBP'000	Furniture LBP'000	Equipment LBP'000	Vehicles LBP'000	Installations and Improvement LBP'000	Advance Payments on Capital Expenditure LBP'000	Total LBP'000
<b>Gross Amount:</b>							
Balance, January 1, 2016	177,445,898	34,317,138	49,168,339	669,597	64,524,191	15,433,063	341,558,226
Additions	21,720	5,548,741	2,155,019	66,637	721,091	21,174,152	29,687,360
Disposals	(728,535)	(51,131)	(193,196)	-	(2,515,779)	-	(3,488,641)
Transfers between categories	5,495,997	1,119,973	1,147,075	-	8,855,528	(16,618,573)	-
Transfers to intangible assets	-	-	-	-	-	(1,297,083)	(1,297,083)
Transfers to prepayments	-	-	-	-	-	(9,000)	(9,000)
Write off to general and administrative	-	-	-	-	-	(2,481,715)	(2,481,715)
Effect of exchange rate changes	-	(95,668)	(242,636)	(1,833)	(243,183)	(7,083)	(576,237)
Balance, December 31, 2016	182,235,080	40,839,053	52,034,601	734,401	71,341,848	16,207,927	363,392,910
<b>Accumulated depreciation:</b>							
Balance, January 1, 2016	(24,395,436)	(19,295,459)	(35,560,989)	(406,909)	(48,909,599)	-	(128,568,392)
Additions (Note 41)	(2,524,220)	(2,936,078)	(4,683,541)	(80,057)	(7,830,608)	-	(18,054,504)
Disposals	-	25,607	187,249	-	2,502,155	-	2,715,011
Effect of exchange rate changes	-	46,974	184,841	192	182,639	-	414,646
Balance, December 31, 2016	(26,919,656)	(22,158,956)	(39,872,440)	(486,774)	(54,055,413)	-	(147,493,239)
<b>Impairment allowance:</b>							
Balance, December 31, 2016	(300,000)	-	-	-	-	-	(300,000)
<b>Carrying amount:</b>							
Balance, December 31, 2016	155,015,424	18,680,097	12,162,161	247,627	17,286,435	16,207,927	219,599,671

During 2017, the Group acquired a plot of land adjacent to previously acquired plots in Medawar area for a consideration of LBP25.8billion fully settled in 2017. These plots were acquired for the purpose of building a new head office.

Furthermore, during 2017 the Group transferred from advance payments on capital expenditures to Buildings and real estate an amount of LBP11.43billion (LBP5.59billion in 2016) representing the acquisition cost of premises to be used by the Group as branches in several areas in the Greater Beirut area.

In addition, during 2017, the Group acquired a building in the city of London for a consideration of GBP15million (LBP29.85billion) fully settled in 2017. The purpose of this building is to relocate the offices of the Group's subsidiary in London.

Additions during 2016 to "furniture", "equipment" and "advance payments on capital expenditures" represent mainly costs incurred in connection with the opening and refurbishment of branches in Lebanon.

## 16. GOODWILL

	December 31, 2017			December 31, 2016		
	LBP	C/V of F/Cy	Total	LBP	C/V of F/Cy	Total
	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000
Beirut Life S.A.L.	452,265	-	452,265	452,265	-	452,265
Bank of Sydney Ltd	-	86,582,170	86,582,170	-	86,582,170	86,582,170
Bank of Beirut (UK) Ltd	-	1,529,819	1,529,819	-	1,394,880	1,394,880
	<u>452,265</u>	<u>88,111,989</u>	<u>88,564,254</u>	<u>452,265</u>	<u>87,977,050</u>	<u>88,429,315</u>

Goodwill acquired in a business combination is allocated, at acquisition, to the cash generating units that are expected to benefit from that business combination. The Group has determined that each subsidiary constitutes a single cash generating unit and tests goodwill annually for impairment or more frequently if there are indications that goodwill might be impaired.

The recoverable amount of the cash generating unit is determined from value in use calculations or market comparability approach, as applicable. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to net interest margin during the period. Management estimates discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the Business. The growth rates are based on industry growth forecasts. Changes in net interest margin are based on expectations of future changes in the market.

The Group prepares cash flow forecasts derived from the most recent financial budgets approved by management for the subsidiary and extrapolates cash flows for the review period based on the assumption that the cash flows will remain relatively stable throughout the period under review.

The market average multiple of equity for acquisitions of similar sized cash generating units is used to determine the recoverable amount of the cash generating unit when using the market comparability approach.

## 17. OTHER ASSETS

	December 31,	
	2017	2016
	LBP'000	LBP'000
Medical costs receivable from National Social security Fund (a)	7,162,860	6,355,592
Intangible assets (b)	14,600,240	14,775,552
Fair value of derivatives assets (c)	8,764,514	8,714,118
Premium on forward deals (net)	305,826	396,000
Deferred tax asset (d)	2,088,806	1,675,650
Prepayments	13,424,644	11,178,372
Regulatory blocked deposit ( e)	4,500,000	4,500,000
Sundry accounts receivable	20,395,290	14,227,294
Other	1,807,495	1,489,289
	<u>73,049,675</u>	<u>63,311,867</u>

(a) Medical costs receivable from the National Social Security Fund represent medical expenses settled by the Group to employees and expected to be recovered within three years from the date they were incurred because of substantial settlement delays by the National Social Security Fund.

(b) The movement of intangible assets is disclosed as follows:

	<u>Software</u> LBP'000	<u>Key Money</u> LBP'000	<u>Payments on Purchase of Intangible Assets</u> LBP'000	<u>Total</u> LBP'000
<b>Cost:</b>				
Balance, January 1, 2016	20,648,025	1,658,250	2,138,824	24,445,099
Additions	3,757,846	-	-	3,757,846
Transfers from property and equipment	1,297,083	-	-	1,297,083
Effect of exchange rate changes	( 55,074)	-	-	( 55,074)
Balance, December 31, 2016	25,647,880	1,658,250	2,138,824	29,444,954
Transfers from property and equipment	180,900	-	-	180,900
Additions	5,405,601	-	-	5,405,601
Transfer to prepayments	-	-	( 2,072,812)	( 2,072,812)
Write-off to profit or loss	-	-	( 66,012)	( 66,012)
Effect of exchange rate changes	832,051	-	-	832,051
Balance, December 31, 2017	<u>32,066,432</u>	<u>1,658,250</u>	<u>-</u>	<u>33,724,682</u>
<b>Amortization:</b>				
Balance, January 1, 2016	( 10,697,186)	-	-	( 10,697,186)
Amortization for the year (Note 41)	( 3,889,985)	-	-	( 3,889,985)
Effect of exchange rate changes	( 82,231)	-	-	( 82,231)
Balance, December 31, 2016	( 14,669,402)	-	-	( 14,669,402)
Amortization for the year (Note 41)	( 3,955,949)	-	-	( 3,955,949)
Effect of exchange rate changes	( 499,091)	-	-	( 499,091)
Balance, December 31, 2017	<u>( 19,124,442)</u>	<u>-</u>	<u>-</u>	<u>( 19,124,442)</u>
<b>Net Book Value:</b>				
Balance, December 31, 2017	<u>12,941,990</u>	<u>1,658,250</u>	<u>-</u>	<u>14,600,240</u>
Balance, December 31, 2016	<u>10,978,478</u>	<u>1,658,250</u>	<u>2,138,824</u>	<u>14,775,552</u>

(c) The fair value of derivative assets consists of the following:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Interest rate swap	723,947	171,849
Forward contracts	<u>8,040,567</u>	<u>8,542,269</u>
	<u>8,764,514</u>	<u>8,714,118</u>

(d) Deferred tax asset consists of deferred tax on the following:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Depreciation of property and equipment	739,759	520,695
Provisions	1,306,357	1,111,106
Other	42,690	43,849
	<u>2,088,806</u>	<u>1,675,650</u>

(e) The regulatory blocked deposit represents a non-interest earning compulsory deposit placed with the Lebanese Treasury upon the inception of investment banks in accordance with Article 132 of the Lebanese Code of Money and Credit, and is refundable in case of cease of operations.

#### 18. DEPOSITS FROM BANKS AND FINANCIAL INSTITUTIONS

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Current accounts from banks and financial institutions	571,645,700	350,603,151
Current accounts - associate bank (Note 46)	2,773,895	65,418
Short term deposits (a)	1,193,081,844	1,311,363,066
Pledged deposits (b)	314,544,237	332,889,423
Pledged deposits - associate bank (c) (Note 46)	6,411,052	5,440,593
Accrued interest payable	6,554,480	3,802,861
	<u>2,095,011,208</u>	<u>2,004,164,512</u>

(a) Short-term deposits include withdrawals from the Arab Trade Finance Program facility. The balance amounted to LBP7.6billion (USD5,046,948) as of December 31, 2017 (LBP10.4billion (USD6,897,501) in 2016). This facility was granted to the Group to finance imports and exports among Arab countries.

Short-term deposits also include deposits in the amount of LBP53billion (LBP75billion in 2016) secured by pledged securities at amortized cost amounting to LBP135billion as at December 31, 2017 (LBP162billion in 2016) (Note 49).

(b) Pledged deposits represent deposits pledged by non-resident banks to the favor of the Group against trade finance activities.

(c) Pledged deposits from an associate bank represent collateral received by the Group against short term loans granted (Note 8).

## 19. CUSTOMERS' AND RELATED PARTIES' DEPOSITS DESIGNATED AT AMORTIZED COST

	December 31, 2017		
	LBP LBP'000	F/Cv LBP'000	Total LBP'000
<b>Deposits from customers:</b>			
Current and demand deposits	349,310,617	1,897,332,338	2,246,642,955
Term deposits – Note 9	4,793,211,089	10,916,116,276	15,709,327,365
Credit accounts against loans and advances - Note 9	381,392,848	953,189,444	1,334,582,292
Margins for irrevocable import letters of credit	-	28,382,941	28,382,941
Margins on letters of guarantee	11,940,108	116,191,990	128,132,098
Other margins - Note 9	<u>6,044,340</u>	<u>21,828,543</u>	<u>27,872,883</u>
	5,541,899,002	13,933,041,532	19,474,940,534
Accrued interest payable	<u>46,731,617</u>	<u>61,331,710</u>	<u>108,063,327</u>
Total third party customers' deposits	<u>5,588,630,619</u>	<u>13,994,373,242</u>	<u>19,583,003,861</u>
<b>Deposits from related parties:</b>			
Current and demand deposits	1,493,642	35,737,248	37,230,890
Term deposits	35,082,301	379,664,355	414,746,656
Credit accounts against loans and advances	359,479	71,162,746	71,522,225
Margins on letters of guarantee	46,067	9,887	55,954
Other margins	<u>171</u>	<u>1,847</u>	<u>2,018</u>
	36,981,660	486,576,083	523,557,743
Accrued interest payable	<u>158,474</u>	<u>861,226</u>	<u>1,019,700</u>
Total related parties' deposits	<u>37,140,134</u>	<u>487,437,309</u>	<u>524,577,443</u>
Total deposits	<u>5,625,770,753</u>	<u>14,481,810,551</u>	<u>20,107,581,304</u>
<b>December 31, 2016</b>			
	LBP LBP'000	F/Cv LBP'000	Total LBP'000
<b>Deposits from customers:</b>			
Current and demand deposits	291,347,792	1,696,037,633	1,987,385,425
Term deposits	4,964,373,015	10,119,406,995	15,083,780,010
Credit accounts against loans and advances - Note 9	386,272,772	664,022,018	1,050,294,790
Margins for irrevocable import letters of credit	1,652,273	28,200,285	29,852,558
Margins on letters of guarantee	9,697,939	166,907,873	176,605,812
Other margins – Note 9	<u>10,504,526</u>	<u>41,479,190</u>	<u>51,983,716</u>
	5,663,848,317	12,716,053,994	18,379,902,311
Accrued interest payable	<u>44,235,029</u>	<u>56,104,507</u>	<u>100,339,536</u>
Total third party customers' deposits	<u>5,708,083,346</u>	<u>12,772,158,501</u>	<u>18,480,241,847</u>
<b>Deposits from related parties:</b>			
Current and demand deposits	1,388,245	22,180,784	23,569,029
Term deposits	37,086,609	285,100,089	322,186,698
Credit accounts against loans and advances	371,910	70,770,490	71,142,400
Margins for irrevocable import letters of credit	-	22,612,500	22,612,500
Margins on letters of guarantee	4,399	29,986	34,385
Other margins	<u>-</u>	<u>1,451,030</u>	<u>1,451,030</u>
	38,851,163	402,144,879	440,996,042
Accrued interest payable	<u>103,545</u>	<u>1,441,563</u>	<u>1,545,108</u>
Total related parties' deposits	<u>38,954,708</u>	<u>403,586,442</u>	<u>442,541,150</u>
Total deposits	<u>5,747,038,054</u>	<u>13,175,744,943</u>	<u>18,922,782,997</u>

Customers' and related parties' deposits at amortized cost are allocated by brackets of deposits as follows (excluding accrued interest payable):

<b>December 31, 2017</b>				
<b>LBP</b>	<b>F/Cy</b>			
<b>Total</b>	<b>Total</b>	<b>% of</b>	<b>% of</b>	
<b>Deposits</b>	<b>Deposits</b>	<b>Customers</b>	<b>Deposits</b>	
<b>LBP'000</b>	<b>LBP'000</b>			
<b>Deposits from customers:</b>				
Less than LBP 500 million	2,702,663,422	3,301,097,444	96.27	30.83
From LBP 500 million to LBP 1.5 billion	1,008,212,148	2,311,156,793	2.61	17.04
From LBP 1.5 billion to LBP 5 billion	622,199,141	2,439,502,272	0.85	15.72
Over LBP 5 billion	<u>1,208,824,291</u>	<u>5,881,285,023</u>	<u>0.27</u>	<u>36.41</u>
	<u>5,541,899,002</u>	<u>13,933,041,532</u>	<u>100.00</u>	<u>100.00</u>
<b>Deposits from related parties:</b>				
Less than LBP 500 million	3,977,540	7,939,654	80.56	2.28
From LBP 500 million to LBP 1.5 billion	1,180,174	19,596,522	9.43	3.97
From LBP 1.5 billion to LBP 5 billion	3,780,965	31,851,381	6.08	6.81
Over LBP 5 billion	<u>28,042,981</u>	<u>427,188,526</u>	<u>3.93</u>	<u>86.94</u>
	<u>36,981,660</u>	<u>486,576,083</u>	<u>100.00</u>	<u>100.00</u>
	<u>5,578,880,662</u>	<u>14,419,617,615</u>		

<b>December 31, 2016</b>				
<b>LBP</b>	<b>F/Cy</b>			
<b>Total</b>	<b>Total</b>	<b>% of</b>	<b>% of</b>	
<b>Deposits</b>	<b>Deposits</b>	<b>Customers</b>	<b>Deposits</b>	
<b>LBP'000</b>	<b>LBP'000</b>			
<b>Deposits from customers:</b>				
Less than LBP 500 million	2,647,747,927	2,936,864,916	96.98	30.38
From LBP 500 million to LBP 1.5 billion	1,018,377,544	1,939,028,556	2.05	16.09
From LBP 1.5 billion to LBP 5 billion	710,181,284	2,048,546,501	0.69	15.01
Over LBP 5 billion	<u>1,287,541,562</u>	<u>5,791,614,021</u>	<u>0.28</u>	<u>38.52</u>
	<u>5,663,848,317</u>	<u>12,716,053,994</u>	<u>100.00</u>	<u>100.00</u>
<b>Deposits from related parties:</b>				
Less than LBP 500 million	3,457,827	7,305,859	82.17	2.44
From LBP 500 million to LBP 1.5 billion	2,851,281	6,124,264	6.79	2.04
From LBP 1.5 billion to LBP 5 billion	6,125,781	17,867,425	8.18	5.44
Over LBP 5 billion	<u>26,416,274</u>	<u>370,847,331</u>	<u>2.86</u>	<u>90.08</u>
	<u>38,851,163</u>	<u>402,144,879</u>	<u>100.00</u>	<u>100.00</u>
	<u>5,702,699,480</u>	<u>13,118,198,873</u>		

Deposits from customers include as at December 31, 2017 coded deposit accounts in the aggregate of LBP31.3billion (LBP23.1billion as at December 31, 2016). These accounts are subject to the provisions of Article 3 of the Banking Secrecy Law dated September 3, 1956 which provides that the Bank's management, in the normal course of business, cannot reveal the identities of these depositors to third parties, including its independent public accountants.

Deposits from customers include as at December 31, 2017 deposits of fiduciary nature received from resident and non-resident banks for a total amount of LBP159billion and LBP704billion respectively (LBP237billion and LBP786billion in 2016).

The average balance of customers' deposits and related cost of funds over the last 3 years are as follows:

Year	Average Balance of Deposits LBP'000	Allocation of Deposits		Cost of Funds LBP'000	Average Cost of Funds %
		LBP	F/Cy		
		%	%		
Year 2017	17,384,842,902	32	68	748,608,580	4.31
Year 2016	16,665,078,049	34	66	711,280,296	4.27
Year 2015	15,922,246,128	34	66	664,127,226	4.17

The average balance of related parties' deposits and related cost of funds over the last 3 years are as follows:

Year	Average Balance of Deposits LBP'000	Allocation of Deposits		Cost of Funds LBP'000	Average Cost of Funds %
		LBP	F/Cy		
		%	%		
Year 2017	452,767,828	8	92	16,509,477	3.65
Year 2016	371,664,306	10	90	14,500,037	3.90
Year 2015	294,441,742	13	87	10,892,805	3.70



## 20. OTHER BORROWINGS

	December 31,	
	2017	2016
	LBP'000	LBP'000
Borrowings from Central Bank of Lebanon (a)	532,162,953	487,309,156
Short term borrowing from Central Bank of Lebanon (b)	188,437,500	-
Long term loans from Central Bank of Lebanon (Note 5)	152,048,750	-
Borrowings from other central banks (Note 49)	100,330,387	76,025,884
Borrowings from the European Investment Bank (c)	<u>12,469,372</u>	<u>20,060,347</u>
	985,448,962	583,395,387
Accrued interest payable	<u>8,116,310</u>	<u>4,268,301</u>
	<u>993,565,272</u>	<u>587,663,688</u>

- (a) Borrowings from Central Bank of Lebanon as of December 31, 2017 and 2016 represent facilities in accordance with Central Bank of Lebanon Basic Decision No.6116 of March 7, 1996 and its amendments by which the Group benefited from credit facilities granted against loans that the Group granted at its own risk to customers pursuant to certain conditions, rules and mechanism.
- (b) During November 2017, the Group was granted a short term loan in the amount of USD125million (LBP188.4billion) by the Central Bank of Lebanon for a period of 3 months. The loan was fully settled upon maturity.
- (c) Borrowings from European Investment Bank are summarized as follows:

December 31, 2017 C/V LBP'000	December 31, 2016 C/V LBP'000	Final Maturity Year	Average Interest Rate %
-	16,476,182	2017	-
2,232,098	1,102,862	2018	3.87
4,949,590	816,919	2019	4.03
1,217,434	1,664,384	2020	4.93
<u>4,070,250</u>	-	2022	4.84
<u>12,469,372</u>	<u>20,060,347</u>		

Borrowings from the European Investment Bank were obtained to finance loans granted to customers in the manufacturing sector.

The movement of borrowings is detailed as follows:

	<u>2017</u>	<u>2016</u>
	LBP'000	LBP'000
Balance, January 1	583,395,387	604,939,998
Financing cash flows	452,626,325	154,844,350
Settlements	( 50,572,750)	( 176,388,961)
Balance, December 31	<u>985,448,962</u>	<u>583,395,387</u>

## 21. CERTIFICATES OF DEPOSIT

	<u>December 31, 2017</u>		<u>December 31, 2016</u>	
	<u>C/V of F/Cy</u>	<u>Average Interest Rate</u>	<u>C/V of F/Cy</u>	<u>Average Interest Rate</u>
	LBP'000	%	LBP'000	%
Certificates of deposit	630,933	2.25	562,552	2.25
Accrued interest payable	<u>3,111</u>		<u>2,774</u>	
	<u>634,044</u>		<u>565,326</u>	

## 22. OTHER LIABILITIES

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	LBP'000	LBP'000
Checks and incoming payment orders in course of settlement	49,004,410	36,826,763
Fair value of derivative financial liabilities (a)	10,399,431	7,606,747
Dividends payable	6,603,457	5,970,401
Deferred tax liability (b)	7,827,907	6,741,833
Accrued expenses	35,781,862	32,154,522
Deferred income	6,486,973	9,723,607
Income tax payable (c)	24,018,425	15,605,157
Withheld taxes	11,791,259	11,085,209
Fair value of financial guarantees	2,491,182	2,295,240
Margins on letters of credit - banks	94,279,503	109,287,242
Margins on letters of credit - associate bank (Note 46)	1,016,559	4,688,838
Margins on letters of guarantee - banks	6,289,592	80,207,970
Sundry accounts payable	33,139,256	27,042,722
Unfavorable exchange difference on fixed currency position (Note 24)	175,833	175,833
Regulatory deferred liability (d)	238,777,401	238,777,401
Tax payable on regulatory deferred liability (d)	-	42,137,188
	<u>528,083,050</u>	<u>630,326,673</u>

(a) Fair value of derivative financial liabilities consists of the following:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Interest rate swap (Note 44)	44,169	151,046
Forward contracts	<u>10,355,262</u>	<u>7,455,701</u>
	<u>10,399,431</u>	<u>7,606,747</u>

The Group uses interest rate swaps, and forward contracts for hedging purposes only. These represent commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates.

(b) The deferred tax liability consists of the following:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Deferred tax liability on undistributed profits from subsidiaries	7,749,040	6,571,071
Other	<u>78,867</u>	<u>170,762</u>
	<u>7,827,907</u>	<u>6,741,833</u>

The movement of deferred tax liability which relates to undistributed profits from subsidiaries during 2017 and 2016 was as follows:

	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Opening balance	6,571,071	5,123,067
Additions	3,377,969	3,098,004
Settlements	( 2,200,000)	( 1,650,000)
Ending balance	<u>7,749,040</u>	<u>6,571,071</u>

During 2017, four of the Group's subsidiaries paid cash dividends in the amount of LBP26.5billion (two of the Group's subsidiaries paid cash dividends in the amount of LBP16.5billion during 2016). The related distribution tax amount of LBP2.2billion (LBP1.65billion during 2016) was settled from the deferred tax liability in 2017.

At December 31, 2017, a deferred tax liability for temporary differences related to the undistributed profits of foreign subsidiaries was not recognized on the grounds that management has committed to retain the profits in two of its foreign subsidiaries for purpose of permanent capitalization of profits.

(c) The following table explains the relationship between taxable income and accounting income:

	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Income before income tax	355,638,961	344,810,779
Income from subsidiaries, managed funds and foreign branches	( 117,217,192)	( 133,780,418)
	238,421,769	211,030,361
<u>Add: Non-deductible expenses</u>	26,327,906	11,454,353
<u>Less: Non-taxable revenues or revenues subject to tax in previous periods</u>	( 63,635,833)	( 50,737,501)
Taxable income	<u>201,113,842</u>	<u>171,747,213</u>
Income tax (15.36% for 2017; 15% for 2016)	30,891,086	25,762,082
<u>Add: Income tax expense on subsidiaries and foreign branches</u>	<u>13,214,253</u>	<u>12,383,352</u>
Tax expense for the years	44,105,339	38,145,434
Less: Tax paid during the year in the form of withholding tax	( 13,316,663)	( 16,164,753)
Less: Subsidiaries and foreign branches income tax paid	( 6,770,251)	( 6,375,524)
Income tax payable as at December 31,	<u>24,018,425</u>	<u>15,605,157</u>

The tax returns of the Bank and most of its Lebanese subsidiaries for the years 2015 to 2017 remain subject to examination and final tax assessment by the tax authorities. Any additional liability depends on the result of these reviews.

Oman branch's tax assessments have been finalized up to the year 2010. Tax assessments for the years 2012 to 2017 have yet to be finalized by the Secretariat General for Taxation. The management believes that additional taxes, if any, in respect of open tax assessments would not be material to the Group's results and financial position as of the reporting date.

- (d) In accordance with the Central Bank of Lebanon Intermediary Circular number 446 dated December 30, 2016, banks should record the surplus derived from sale of treasury bills in Lebanese pounds against investment in medium term certificates of deposits in foreign currency issued by the Central Bank of Lebanon under deferred liability which is regulated in nature, and shall be appropriated, among other things, after deducting the relevant tax liability, to collective provision for credit risks associated with the loan book at a minimum of 2% of the weighted Credit risks, and that in anticipation of implementation of IFRS 9 for Impairment, as and when quantified effective on January 1, 2018. By virtue of this Circular, 70% of the remaining residual surplus once recognized over time shall be treated as non-distributable income designated and restricted only for appropriation to capital increase.

During the year 2016, as a result of several transactions derived from the special and non-conventional deals arrangement with the Central Bank of Lebanon, the Group received a surplus of LBP239billion, net of tax in the amount of LBP42billion, which was credited to “Regulatory deferred liability” under other liabilities and deferred as restricted contribution in anticipation of expected loss provisions that will be deemed to be necessary along with the application of IFRS 9 in accordance with the Central Bank of Lebanon requirements as indicated above (Note 11).

During 2017, the tax payable on regulatory deferred liability amounting to LBP42billion was settled in full.

### 23. PROVISIONS

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Provision for staff and executive management termination indemnity (a)	33,824,892	29,625,825
Provision for loss on foreign currency position	194,000	194,000
Provision for risks and charges (b)	9,495,355	6,556,059
Provision for insurance contracts liabilities (Note 38)	14,587,290	8,527,875
Other	<u>125,828</u>	<u>119,052</u>
	<u>58,227,365</u>	<u>45,022,811</u>

- (a) The movement of provision for staff termination indemnity is as follows:

	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Balance January 1	29,625,825	27,647,140
Additions (Note 39)	4,376,454	6,439,372
Settlements	( 177,387)	( 4,460,687)
Balance December 31	<u>33,824,892</u>	<u>29,625,825</u>

(b) The movement of provision for risks and charges is as follows:

	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Balance January 1	6,556,059	6,541,784
Additions (Note 38)	3,000,000	-
Prior year adjustments	( 60,704)	-
Difference in exchange	-	14,275
Balance December 31	<u>9,495,355</u>	<u>6,556,059</u>

#### 24. SHARE CAPITAL

At December 31, 2017 and 2016, the authorized ordinary share capital of Bank of Beirut S.A.L. was LBP77.65billion consisting of 53,184,900 fully paid shares of LBP1,460 par value each.

During 2016, the Group issued 2,717,500 common shares of which 34% were listed on the Beirut Stock Exchange at an issue price of USD18.40 per share aggregating to USD50,002,000. The par value of each share is LBP1,460. The approval of the Capital Markets Authority was obtained on February 29, 2016. The approval of the Central Bank of Lebanon was obtained on May 24, 2016.

As of December 31, 2017 and 2016, the Group had 4,762,000 Series 2014 priority shares (common shares) in the amount of USD100,002,000 with an issue price of USD21 and a par value of LBP1,460. These priority shares earn non-cumulative annual dividends of 4% of the issue price. Any dividends remaining after the payment of priority dividends following the payment of preferred shares dividends, shall be shared on a prorata basis exclusively among the holders of the priority and common shares of the Bank.

Subject to the absence of the Extension Period set below, the earning by the Series 2014 Priority Shares of the Priority Dividend will, automatically and without the need for the approval of, or consultation with, the holders of the Priority Shares, finally cease immediately following the Ordinary General Meeting of the Bank's shareholders that will examine the Bank's audited financial statements for the financial year 2019; without prejudice, however, to the right of the holders of such Priority Shares to receive the distribution of the Priority Dividend, if any, resolved by the Bank's Ordinary General Meeting of shareholders for the financial year 2019. As a result, the Series 2014 Priority Shares will cease to be identified as a special class within the Common Shares of the Bank and become mere Common Shares subject to the rights and obligations devolving on all the Bank's Common Shares.

The Bank shall have the right, but not the obligation, to resolve, prior to the holding of the above mentioned General Meeting, the extension of the Priority Period for two consecutive years (the "Extension Period").

As of December 31, 2017 and 2016, the Bank's capital was partly hedged by maintaining a fixed foreign currency position to the extent of USD47.17million. The revaluation of this position resulted in unfavorable exchange difference in the amount of LBP176million recorded under "Other liabilities" (Note 22).

As of December 31, 2017 and 2016, the Group had a fixed foreign currency position for an amount of GBP13.6million to partially hedge its investment in a foreign subsidiary in the United Kingdom. The revaluation of this position as of December 31, 2017 resulted in unfavorable variance of LBP3.96billion (unfavorable variance of LBP6.01million in 2016) recorded in "cumulative change in fair value of fixed currency position designated as hedging instruments" under equity.

Moreover, as of December 31, 2017 and 2016, the Group had a fixed spot position for an amount of AUD98million to partially hedge its investment in a foreign Australian subsidiary bank. The revaluation of this position as of December 31, 2017 resulted in an unfavorable variance of LBP35.30billion (unfavorable variance of LBP43.99billion in 2016) recorded in "cumulative change in fair value of fixed currency position designated as hedging instruments" under equity.

Subsequent to the date of the consolidated statement of financial position, the Extraordinary General Assembly of shareholders of the Bank resolved to increase the Bank's capital by issuing 3,050,000 common shares at an issue price of USD18.80 per share aggregating to USD57,340,000. The par value of each share is LBP1,460. The shares will be listed on the Beirut Stock Market. The approval of the Capital Markets Authority was obtained on April 18, 2018. Up to the date of issuance of these financial statements, the approval of the Central Bank of Lebanon was not obtained yet.

## **25. PREFERRED SHARES**

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Non-cumulative perpetual redeemable Series "G" preferred shares	188,362,125	188,362,125
Non-cumulative perpetual redeemable Series "H" preferred shares	203,512,500	203,512,500
Non-cumulative perpetual redeemable Series "I" preferred shares	188,437,500	188,437,500
Non-cumulative perpetual redeemable Series "J" preferred shares	113,062,500	113,062,500
Non-cumulative perpetual redeemable Series "K" preferred shares	<u>150,750,000</u>	<u>150,750,000</u>
	<u>844,124,625</u>	<u>844,124,625</u>

During 2016 the Group issued 4,000,000 non-cumulative perpetual redeemable Series "K" preferred shares with an aggregate amount of USD100,000,000 at an issue price of USD25 per share. The par value of each share is LBP1,460. These preferred shares earn an annual dividend of 7% of the issue price and are listed on the Beirut Stock Exchange. The approval of the Capital Markets Authority was obtained on February 29, 2016. The approval of the Central Bank of Lebanon on the issuance of the preferred shares was obtained on July 27, 2016.

The Group's issued preferred shares carry the following terms:

<u>Non-cumulative perpetual redeemable preferred shares</u>	<u>Number of Shares</u>	<u>Share's issue price</u>	<u>Benefits</u>	<u>Listed on Beirut Stock Exchange</u>
Series "G"	3,570,000	USD 35	6.75% per year	No
Series "H"	5,400,000	USD 25	7% per year	Yes
Series "I"	5,000,000	USD 25	6.75% per year	Yes
Series "J"	3,000,000	USD 25	6.5% per year	Yes
Series "K"	4,000,000	USD 25	6.5% per year	Yes

The Group has the right, at its sole discretion, to redeem on each redemption date all or part of the Series "G", "H", "I", "J" and "K" preferred shares (but not less than 25%). Redemption date means for the first time the financial year during which falls the 5th anniversary of the Extraordinary General Meeting of the Group's shareholders which ascertains the validity and payment of the capital increase by virtue of which the Preferred Shares are issued; and every consecutive 2 years thereafter.

In the event of liquidation of the Bank, holders of preferred shares Series "G", "H", "I", "J" and "K" rank senior to the holders of common and priority shares.

## 26. SHAREHOLDERS' CASH CONTRIBUTION TO CAPITAL

The shareholders' cash contribution to capital is for a total amount of LBP20.98billion (USD13,916,000) as at December 31, 2017 and 2016 and it is non-interest bearing.

This sort of instrument is accounted for in foreign currency and therefore allows hedging against national currency exchange fluctuation. According to local banking regulations, cash contribution to capital is considered as Tier I capital.



## 27. RESERVES

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Legal reserves (a)	174,851,872	152,656,350
Reserve for general banking risks (b)	289,296,012	262,124,212
Special reserves setup from net release of provision for credit losses	2,134,330	2,489,991
Reserves restricted for capital increase (c)	31,427,755	30,211,523
General reserve for performing loans (d)	7,286,200	5,000,000
Issue premiums on common shares	303,518,858	303,518,858
Owned buildings' revaluation surplus	1,668,934	1,668,934
Regulatory reserve for assets acquired in satisfaction of loans (Note 14)	9,629,526	8,367,354
	<u>819,813,487</u>	<u>766,037,222</u>

- (a) The legal reserve is constituted in conformity with the requirements of the Lebanese Money and Credit Law on the basis of 10% of net profit for Lebanese entities. This reserve is not available for distribution.
- (b) The reserve for general banking risks is constituted according to local banking regulations, from net profit, on the basis of a minimum of 2 per mil and a maximum of 3 per mil of the total risk weighted assets, off-balance sheet risk and global exchange position as defined for the computation of the solvency ratio at year-end. This reserve is constituted in Lebanese Pounds and in foreign currencies in proportion to the composition of the Lebanese bank's total risk weighted assets and off-balance sheet items. This reserve is not available for distribution.
- (c) The movement of reserves restricted for capital increase during 2017 and 2016 was as follows :

	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Opening balance	30,211,523	32,237,185
Additions	1,216,232	497,708
Transfer to share capital for increase and reconstitution of capital (Note 24)	-	( 2,523,370)
Ending balance	<u>31,427,755</u>	<u>30,211,523</u>

During 2017, in compliance with BCC circular no. 173, the Group appropriated an amount of LBP1.2billion (LBP498million in 2016) representing gains from disposals of assets acquired in satisfaction of debts from net income of the previous year to reserves restricted for capital increase (Note 14).

(d) In compliance with the basic circular no. 81 issued by the Central Bank of Lebanon, the Bank and its local banking subsidiaries are required to transfer from net profit to general reserve for performing loans the equivalent of:

- 0.5% of retail loans that are less than 30 days past due (subject to deductions of some guarantees received) to general reserve for the year 2014 in addition to a percentage of 0.5% yearly over a six year period starting 2015.
- 0.25% of performing corporate loans to general reserve as of end of 2014. This reserve should increase to 0.5% as of end of 2015, 1% as of end of 2016 and 1.5% as of end of 2017. The Bank is exempted from this general reserve if the balance of collective provision is not less than 0.25% of the performing corporate loans portfolio as of end of 2014, 0.5% as of end of 2015, 1% as of end of 2016 and 1.5% as of end of 2017.

In accordance with BDL Basic Circular #143 issued in November 2017, banks are no longer by the end of the year 2017, required to setup reserves for general banking risks and other reserves for credit risks. Banks are required to appropriate the excess after implementation of IFRS 9 Impairment on January 1, 2018, to general reserves designated for capital increase.

## 28. TREASURY SHARES

The Group is authorized to buy back up to one third of its listed shares on the Beirut Stock Exchange from its free reserves.

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>USD</u>	<u>USD</u>
<b>Common Shares</b>	29,963,283	2,287,614
<b>Priority Shares</b>	<u>241,521</u>	<u>3,468,949</u>
	<u>30,204,804</u>	<u>5,756,563</u>
<b><u>Preferred Shares</u></b>		
Series "G"	20,041,372	17,323,119
Series "H"	6,287,963	6,074,467
Series "I"	10,304,725	7,199,500
Series "J"	1,845,340	692,475
Series "K"	<u>1,518,809</u>	<u>684,275</u>
	<u>39,998,209</u>	<u>31,973,836</u>
<b>Total</b>	<u>70,203,013</u>	<u>37,730,399</u>
C/V LBP'000	<u>105,831,043</u>	<u>56,878,575</u>

The preferred shares classified as treasury shares are held by the non-controlling interests related to the consolidated funds.

Subsequent to the date of the statement of the financial position, 2,131,788 common shares with an aggregate carrying value of USD30million were sold.

## 29. NON-CONTROLLING INTERESTS

	<b>December 31, 2017</b>		
	<b>Beirut</b>	<b>Managed</b>	<b>Total</b>
	<b>Life SAL</b>	<b>Funds</b>	<b>LBP'000</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
<b>Share in:</b>			
Capital	225,000	1,137,183,116	1,137,408,116
Retained earnings	2,438,492	( 60,369,029)	( 57,930,537)
Profit for the year	647,619	71,982,993	72,630,612
	<u>3,311,111</u>	<u>1,148,797,080</u>	<u>1,152,108,191</u>

	<b>December 31, 2016</b>		
	<b>Beirut</b>	<b>Managed</b>	<b>Total</b>
	<b>Life SAL</b>	<b>Funds</b>	<b>LBP'000</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
<b>Share in:</b>			
Capital	225,000	1,169,054,444	1,169,279,444
Retained earnings	1,875,232	( 67,070,674)	( 65,195,442)
Profit for the year	563,260	75,707,395	76,270,655
	<u>2,663,492</u>	<u>1,177,691,165</u>	<u>1,180,354,657</u>

## 30. DIVIDENDS PAID

The following dividends were declared and paid in 2017 and 2016 by the Group in respect to 2017 and 2016 respectively:

	<b>2017</b>	<b>2016</b>
	<b>LBP'000</b>	<b>LBP'000</b>
LBP1,000 (LBP900 for 2016) per ordinary share (common and priority)	57,946,900	49,706,460
LBP1,266.3 priority shares Series 2014	6,030,121	6,030,121
LBPNil (LBP3,015 for 2016) per preferred share Series "E"	-	7,236,000
LBP3,561.47 (LBP3,561.47 for 2016) per preferred share Series "G"	12,714,443	12,714,443
LBP2,638.13 (LBP2,638.13 for 2016) per preferred share Series "H"	14,245,875	14,245,875
LBP2,543.91 (LBP2,543.91 for 2016) per preferred share Series "I"	12,719,531	12,719,531
LBP2,449.69 (LBP2,449.69 for 2016) per preferred share Series "J"	7,349,063	7,349,063
LBP856.72 (LBPNil for 2016) per preferred share Series "K"	3,426,885	-
	<u>114,432,818</u>	<u>110,001,493</u>

Subsequent to the date of the consolidated statement of financial position, the following dividends were proposed by the board of directors in respect of 2017. These dividends have not been provided for in the consolidated financial statements for the year ended December 31, 2017.

	<u>LBP'000</u>
LBP1,150 per ordinary share (common and priority)	66,638,935
LBP1,266.3 priority shares Series 2014	6,030,121
LBP3,561.47 per preferred share Series "G"	12,714,443
LBP2,638.13 per preferred share Series "H"	14,245,875
LBP2,543.91 per preferred share Series "I"	12,719,531
LBP2,449.69 per preferred share Series "J"	7,349,063
LBP2,449.69 per preferred share Series "K"	9,798,750
	<u>129,496,718</u>

### 31. INTEREST INCOME

	<u>2017</u>			<u>2016</u>
	<u>Interest Income</u>	<u>Withheld Tax</u>	<u>Net Interest Income</u>	<u>Interest Income</u>
	<u>LBP'000</u>	<u>LBP'000</u>	<u>LBP'000</u>	<u>LBP'000</u>
Interest income from:				
Deposits with central banks	260,192,139	( 3,129,301)	257,062,838	177,754,538
Deposits with banks and financial institutions	21,284,101	-	21,284,101	14,270,968
Loans to banks	8,929,797	-	8,929,797	11,229,636
Financial assets at amortized cost	530,793,948	( 3,424,070)	527,369,878	547,756,124
Loans and advances to customers	409,851,400	-	409,851,400	378,482,677
Loans and advances to related parties	5,153,485	-	5,153,485	4,697,773
Interest recognized on non-performing loans and advances to customers	15,673,998	-	15,673,998	2,069,730
	<u>1,251,878,868</u>	<u>( 6,553,371)</u>	<u>1,245,325,497</u>	<u>1,136,261,446</u>

Interest income realized on non-performing loans and advances to customers represent recoveries of interest.

Interest income on financial assets at fair value through profit or loss is included under "Net interest and other gains on financial assets at fair value through profit or loss" (Note 35).

Effective October 27, 2017, tax on interest at the new rate of 7% is treated as a tax deductible charge in accordance with Law #64 dated October 26, 2017. Prior to October 27, 2017, tax on interest at the rate of 5% was treated as a prepayment on corporate income tax.

### 32. INTEREST EXPENSE

	<u>2017</u>	<u>2016</u>
	LBP'000	LBP'000
Interest expense on:		
Other borrowings	8,808,349	5,842,396
Deposits from banks and financial institutions	34,863,897	22,466,402
Customers' accounts at amortized cost	748,608,580	711,280,296
Related parties' accounts at amortized cost	16,509,477	14,500,037
Certificates of deposit issued by the Group	<u>13,476</u>	<u>13,707</u>
	<u>808,803,778</u>	<u>754,102,838</u>

### 33. FEE AND COMMISSION INCOME

	<u>2017</u>	<u>2016</u>
	LBP'000	LBP'000
Commissions on documentary credits	44,923,517	39,970,538
Commissions on letters of guarantee	13,272,118	12,376,933
Commissions on money transfers' transactions	8,779,869	7,674,757
Insurance brokerage and service fees	38,707,089	31,434,900
Commissions on fiduciary accounts	1,316,289	1,756,941
Commissions on banking services	26,851,212	26,738,535
Commissions on credit cards	13,752,476	12,907,331
Commissions on capital market transactions	12,577,233	10,815,927
Other	<u>3,251,426</u>	<u>3,081,279</u>
	<u>163,431,229</u>	<u>146,757,141</u>

### 34. FEE AND COMMISSION EXPENSE

	<u>2017</u>	<u>2016</u>
	LBP'000	LBP'000
Commissions on transactions with banks and financial institutions	1,237,248	1,436,546
Commissions on credit cards	4,758,793	5,588,050
Commissions on fiduciary deposits	1,263,600	1,719,250
Commissions on loans	2,577,566	2,133,481
Commissions on money transfers transactions	2,228,169	2,126,752
Commissions on insurance transactions	9,752,501	7,943,509
Other	<u>4,290,903</u>	<u>3,334,527</u>
	<u>26,108,780</u>	<u>24,282,115</u>

**35. NET INTEREST AND OTHER GAINS ON FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS**

	<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
Interest income, net of tax	96,449,822	92,588,156
Change in fair value (net)	( 4,261,166)	( 2,467,090)
Gain on sale	3,365,376	9,820,700
Dividends received	<u>4,479,441</u>	<u>3,956,173</u>
	<u>100,033,473</u>	<u>103,897,939</u>

**36. OTHER OPERATING INCOME (NET)**

	<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
Share in profits of an associate (Note 13)	900,983	1,727,069
Foreign exchange gain	20,643,885	14,818,708
Loss on forward contracts	( 4,239,384)	( 3,151,506)
Gain on sale of assets acquired in satisfaction of loans (Note 14)	369,532	2,733,594
(Loss)/gain on sale of property and equipment	( 54,052)	306,049
Dividends on other investments	316,145	327,284
Other (net)	<u>771,877</u>	<u>616,067</u>
	<u>18,708,986</u>	<u>17,377,265</u>

**37. PROVISION /(WRITE-BACK OF PROVISION) FOR CREDIT LOSSES (NET)**

	<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
Provision charged during the year (Note 9)	26,794,499	9,438,778
Write-back of provision during the year (Note 9)	( 3,794,966)	( 9,810,194)
Loss from write-off of loans	34,078	153,216
Collections on loans transferred to the off-balance sheet	<u>( 22,577)</u>	<u>-</u>
	<u>23,011,034</u>	<u>( 218,200)</u>

**38. OTHER PROVISION (NET)**

	<u>2017</u>	<u>2016</u>
	<b>LBP'000</b>	<b>LBP'000</b>
Provision for insurance liabilities (Note 23)	6,059,415	2,433,215
Provision for risks and charges (Note 23)	3,000,000	-
Other (net)	493,849	-
	<u>9,553,264</u>	<u>2,433,215</u>

**39. STAFF COSTS**

	<u>2017</u>	<u>2016</u>
	<b>LBP'000</b>	<b>LBP'000</b>
Salaries	111,299,007	102,744,186
Social Security contributions	14,844,184	12,926,621
Executive board members remunerations	16,832,334	16,612,302
Catch up provision for end of service indemnities staff (Lebanese jurisdiction) (Note 23)	3,265,831	4,350,322
Catch up provision for end of service indemnities lawyers and executive management (Lebanese jurisdiction) (Note 23)	97,635	92,014
Pension cost (Note 23)	1,012,988	1,997,036
Other staff benefits	27,228,319	28,245,192
	<u>174,580,298</u>	<u>166,967,673</u>

#### 40. GENERAL AND ADMINISTRATIVE EXPENSES

	<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
Management fees	8,409,374	7,945,854
Cleaning	2,433,747	1,428,673
Telephone, mail and other communication expenses	6,089,253	5,797,056
Office supplies	4,076,327	3,909,061
Advertising and marketing expenses	10,836,341	11,629,305
Electricity and fuel	3,510,494	2,870,961
Maintenance and repair fees	14,362,414	14,374,236
Subscription fees	2,406,052	3,413,823
Donation and gifts	1,659,040	1,654,910
Reception and entertainment	2,085,024	1,587,520
Professional and regulatory fees	9,923,802	9,547,178
Research and development expenses	1,330,705	1,187,514
Rent expense under operating leases	11,571,920	10,710,579
Insurance expenses	2,085,298	2,665,253
Travel and related expenses	3,668,893	3,086,343
Centrale des risques	673,193	709,441
Taxes and fiscal charges	6,700,870	5,044,412
Miscellaneous expenses	<u>16,507,788</u>	<u>12,864,791</u>
	<u>108,330,535</u>	<u>100,426,910</u>

#### 41. DEPRECIATION AND AMORTIZATION

	<u>2017</u> <u>LBP'000</u>	<u>2016</u> <u>LBP'000</u>
Depreciation of property and equipment (Note 15)	18,618,749	18,054,504
Amortization of deferred software charges (Note 17)	3,955,949	3,889,985
Amortization of deferred advertising charges	<u>327,663</u>	<u>387,534</u>
	<u>22,902,361</u>	<u>22,332,023</u>



## 42. PROFIT FOR THE YEAR ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK

The consolidated profit for the year attributable to the equity holders of the Bank is allocated as follows:

	<b>Year-Ended December 31, 2017</b>		
	<b>Profit before Tax</b>	<b>Current and Deferred Tax</b>	<b>Net Profit</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
Bank of Beirut S.A.L	229,314,227	( 29,865,193)	199,449,034
Profit/(loss) of subsidiaries:			
Bank of Beirut UK LTD	18,606,646	( 3,804,745)	14,801,901
Bank of Sydney Ltd	17,879,017	( 5,532,741)	12,346,276
Bank of Beirut Invest S.A.L	17,611,034	( 2,493,048)	15,117,986
BOB Finance S.A.L	3,763,391	( 581,360)	3,182,031
Cofida Holding S.A.L	2,248,644	( 4,965)	2,243,679
Beirut Broker Company S.A.L	10,643,334	( 1,639,854)	9,003,480
Beirut Life S.A.L	6,659,624	( 183,433)	6,476,191
Medawar 247 S.A.L	( 16,632)	-	( 16,632)
Medawar 1216 S.A.L	( 15,500)	-	( 15,500)
	306,693,785	( 44,105,339)	262,588,446
Consolidation eliminations and adjustments	( 23,685,436)	( 3,377,969)	( 27,063,405)
	<u>283,008,349</u>	<u>( 47,483,308)</u>	<u>235,525,041</u>

	<b>Year-Ended December 31, 2016</b>		
	<b>Profit before Tax</b>	<b>Current and Deferred Tax</b>	<b>Net Profit</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
Bank of Beirut S.A.L	216,081,040	( 26,205,327)	189,875,713
Profit/(loss) of subsidiaries:			
Bank of Beirut UK LTD	13,764,467	( 3,019,974)	10,744,493
Bank of Sydney Ltd	14,845,011	( 4,505,026)	10,339,985
Bank of Beirut Invest S.A.L	16,563,586	( 2,318,337)	14,245,249
BOB Finance S.A.L	3,658,256	( 551,739)	3,106,517
Cofida Holding S.A.L	3,089,413	( 5,000)	3,084,413
Beirut Broker Company S.A.L	9,406,648	( 1,410,997)	7,995,651
Beirut Life S.A.L	5,761,657	( 129,034)	5,632,623
Medawar 247 S.A.L	( 9,204)	-	( 9,204)
Medawar 1216 S.A.L	( 9,205)	-	( 9,205)
	283,151,669	( 38,145,434)	245,006,235
Consolidation eliminations and adjustments	( 14,611,545)	( 3,098,004)	( 17,709,549)
	<u>268,540,124</u>	<u>( 41,243,438)</u>	<u>227,296,686</u>

### 43. EARNINGS PER SHARE

The computation of the basic earnings per share is based on the Group's net income before non-recurring income and the weighted average number of outstanding shares during each year, net of treasury shares held by the Group.

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
<b><u>Earnings:</u></b>		
Earnings for the purpose of basic earnings per share (net income for the year attributable to equity holders of the Bank)	235,525,041	227,296,686
Less: Dividends proposed to non-cumulative preferred shares	( 56,827,662)	( 50,465,186)
Net income after distribution to non-cumulative preferred shares	<u>178,697,379</u>	<u>176,831,500</u>
Less: Dividends proposed to non-cumulative priority shares	( 6,030,121)	( 6,030,121)
Net earnings for the purpose of basic earnings per shares	<u>172,667,258</u>	<u>170,801,379</u>
<b><u>Number of Shares:</u></b>		
Weighted average number of ordinary shares for the purpose of basic earnings per share	52,986,943	51,924,203
Weighted average number of priority shares for the purpose of basic earnings per share	<u>4,677,788</u>	<u>4,627,377</u>
Weighted average number of shares for priority and ordinary shares	<u>57,664,731</u>	<u>56,551,580</u>
Effect of dilutive potential ordinary shares, preferred shares	-	-
Weighted average number of ordinary shares for the purpose of diluted earnings per share	<u>57,664,731</u>	<u>56,551,580</u>
Basic earnings per common share	<u>LBP 2,994</u>	<u>LBP 3,020</u>
Basic earnings per priority common share	<u>LBP 4,283</u>	<u>LBP 4,323</u>
Diluted earnings per share	<u>LBP 2,994</u>	<u>LBP 3,020</u>

The conversion effect of Series "G" preferred shares and Series 2014 priority shares was excluded from the calculation of diluted earnings per share for 2017 and 2016 since they have anti-dilutive effect.

#### 44. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISKS

The guarantees and standby letters of credit and the documentary and commercial letters of credit represent financial instruments with contractual amounts representing credit risk. The guarantees and standby letters of credit represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties and are not different from loans and advances on the balance sheet. However, documentary and commercial letters of credit, which represent written undertakings by the Group on behalf of a customer authorizing a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralized by the underlying shipments documents of goods to which they relate and, therefore, have significantly less risks.

Forward exchange contracts outstanding as of December 31, 2017 and 2016 represent positions held for customers' accounts and at their risk. The Group entered into such instruments to serve the needs of customers, and these contracts are fully hedged by the Group.

As of December 31, 2017 and 2016, the Group had an interest rate swap outstanding to hedge cash flows detailed as follows:

	<u>December 31,</u>			
	<u>2017</u>		<u>2016</u>	
	<u>Original Currency</u> AUD	<u>C/V LBP'000</u>	<u>Original Currency</u> AUD	<u>C/V LBP'000</u>
Principal amount	9,200,000	10,837,232	5,061,000	5,513,049
Fair value (Note 22)	37,496	44,169	138,661	151,046

#### 45. FIDUCIARY ACCOUNTS

Fiduciary accounts are invested as follows:

	<u>December 31,</u>	
	<u>2017</u> LBP'000	<u>2016</u> LBP'000
Back-to-back lending	55,245,892	44,383,274
Equity securities (long position)	84,392,331	90,685,059
Derivatives	( 3,279,190)	( 3,082,630)
Debt leverage	33,427,967	59,992,764
	<u>169,787,000</u>	<u>191,978,467</u>

#### **46. BALANCES / TRANSACTIONS WITH RELATED PARTIES**

In the ordinary course of its activities, the Group conducts transactions with related parties including shareholders, directors, subsidiaries and associates. Balances with related parties consist of the following:

	<b>December 31,</b>	
	<b>2017</b>	<b>2016</b>
	<b>LBP'000</b>	<b>LBP'000</b>
<b>Shareholders, directors and other key management personnel and close family members and their related companies:</b>		
Direct facilities and credit balances:		
Secured loans and advances	89,609,711	60,774,826
Unsecured loans and advances	38,425,890	45,109,696
Deposits	( 523,557,743)	( 440,996,042)
Accrued interest receivable	125,056	66,988
Accrued interest payable	( 1,019,700)	( 1,545,108)
Indirect facilities:		
Letters of guarantee	4,499,136	26,417,148
<b>Associates</b>		
Direct facilities and credit balances:		
Current accounts – associate bank (Note 6)	14,081,443	15,390,832
Short term loans – associate bank (Note 8)	9,179,430	7,654,508
Deposits from associate (Note 18)	( 9,184,947)	( 5,506,011)
Acceptances	1,309,845	606,231
Margins on letters of credit (Note 22)	( 1,016,559)	( 4,688,838)
Indirect facilities:		
Letters of credit	130,985	8,131,059

Interest rates applied on related parties' balances outstanding are the same rates that would be charged in an arm's length transaction.

Secured loans and advances are covered as of December 31, 2017 by real estate mortgages to the extent of LBP6.3billion (LBP15.7billion as of December 31, 2016), pledged deposits of the respective borrowers to the extent of LBP78.6billion (LBP77.3billion as of December 31, 2016) and pledged securities to the extent of LBP9billion (LBP1.2billion as of December 31, 2016).

The remuneration of executive management amounted to LBP1.39billion during 2017 (LBP1.39billion during 2016) in addition to incentives linked to performance representing 6% of profit before tax.

General and administrative expenses for the year ended December 31, 2017 include rent expenses to related parties for USD165,750 and AED102,240 (USD165,750 and AED102,240 for the year ended December 31, 2016) and management expenses to related parties for USD900,000 (USD900,000 for the year ended December 31, 2016).

#### 47. NOTE TO THE CASH FLOW STATEMENT

##### **A. Cash and cash equivalents**

Cash and cash equivalents for the purpose of the cash flows statement consist of the following:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
Cash (Note 5)	57,354,047	47,969,789
Current accounts with central banks	1,327,438,478	1,102,351,026
Time deposits with central banks	408,985,390	923,557,210
Checks for collection	77,256,891	72,450,965
Current accounts with banks and financial institutions	385,667,359	522,351,559
Overnight placements	282,916,303	211,612,500
Term placements with banks and financial institutions	559,779,242	495,149,842
Current accounts from banks and financial institutions	( 574,419,595)	( 350,668,569)
Short term deposits from banks and financial institutions	( 576,198,006)	( 1,041,211,920)
Pledge deposits	-	( 22,960,718)
	<u>1,948,780,109</u>	<u>1,960,601,684</u>

Time deposits with and from central banks and banks and financial institutions represent inter-bank placements and borrowings with an original term of 90 days or less.

##### **B. Non-cash transactions**

The statement of cash flow is prepared after excluding the effect of the following non-cash transactions:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	<u>LBP'000</u>	<u>LBP'000</u>
<b>Operating Activities:</b>		
Loans and advances for the effect of assets acquired in satisfaction of loans	( 168,593)	( 2,093,445)
Other assets	180,900	1,297,083
<b>Investing Activities:</b>		
Effect of assets acquired in satisfaction of loans	168,593	2,093,445
Property and equipment	( 180,900)	( 1,297,083)

#### 48. CONTINGENCIES

As of the date of the consolidated statement of financial position, there are lawsuits and litigations, whereby the Group is either plaintiff or defendant, pending before the competent courts and the outcome of which cannot be determined at present. One of these litigations might be sensitive with risk relatively low and not based on valid grounds according to the Group's legal advisor.

#### 49. COLLATERAL GIVEN

The carrying values of financial assets given as collateral are as follows:

	December 31, 2017				
	Pledged Amount LBP'000	Nature of Facility	Corresponding Facilities		
			Amount of Facility LBP'000	Nature of Facility	Amount of Facility LBP'000
Pledged deposits with banks	386,417	Performance bonds	4,335,525	-	-
Pledged deposits with banks	71,747,266	Foreign currency (Bought)	517,476,768	Foreign currency (Sold)	521,420,063
Pledged deposits with banks	722,031				
Lebanese government bonds and bonds issued by financial private sector	134,742,762	Short term deposits	52,762,500	-	-
Securities sold under repurchase agreement	124,520,636	Borrowings from other central banks	100,330,387	-	-
Lebanese treasury bills	146,021,700				
Short term placements with the Central Bank of Lebanon	6,027,050	Borrowings from the Central Bank of Lebanon	152,048,750	-	-
	152,048,750				

  

	December 31, 2016				
	Pledged Amount LBP'000	Nature of Facility	Corresponding Facilities		
			Amount of Facility LBP'000	Nature of Facility	Amount of Facility LBP'000
Pledged deposits with banks	386,417	Performance bonds	4,288,784	-	-
Pledged deposits with banks	66,487,530	Foreign currency (Bought)	453,616,203	Foreign currency (Sold)	448,006,934
Pledged deposits with banks	667,702				
Lebanese government bonds and bonds issued by financial private sector	161,888,164	Short term deposits	75,375,000	-	-
Securities sold under repurchase agreement	108,616,097	Borrowings from other central banks	76,025,884		

As at December 31, 2017, the Group had deposits in guarantee in the amount of LBP1.53billion (LBP1.45billion as at December 31, 2016) blocked in favor of the Ministry of Economy and Trade in guarantee of the Group's insurance activities in Lebanon.

## 50. CAPITAL MANAGEMENT

The Group manages its capital to comply with the capital adequacy requirements set by the Central Bank of Lebanon, the Group's lead regulator, and retain an economic capital enough to meet the Group's medium term expansion plan.

Furthermore, the Central Bank of Lebanon requires each bank or banking group to hold a minimum level of regulatory capital of LBP10billion for the head office and LBP500million for each local branch and LBP1.5billion for each branch abroad in addition to the minimum regulatory capital required by the host country.

Pursuant to Central Bank of Lebanon decisions adopted with respect to the application of the Basel III regulation, all banks operating in Lebanon must gradually reach the following capital ratios:

<u>Ratio</u>	<u>December 31, 2015</u> %	<u>December 31, 2016</u> %	<u>December 31, 2017</u> %	<u>December 31, 2018</u> %
Common Equity Tier I ratio	8.00	8.50	9.00	10.00
Tier I ratio	10.00	11.00	12.00	13.00
Total Capital ratio	12.00	14.00	14.50	15.00

The Group's capital is split as follows:

**Tier I capital:** Comprises share capital (after deduction of treasury shares), shareholders' cash contribution to capital, non-cumulative perpetual preferred shares, share premium, reserves from appropriation of profits and retained earnings (inclusive of current year's net profit after deduction of proposed dividends). Goodwill, intangible assets, cumulative unfavorable change in fair value of securities at fair value through other comprehensive income, certain other reserves and items of other comprehensive income are deducted from Tier I Capital.

**Tier II capital:** Comprises qualifying subordinated liabilities, 50% of cumulative favorable change in fair value of securities at fair value through other comprehensive income and revaluation surplus of owned properties.

The Group has complied with the regulatory capital requirement throughout the period.

The Group's capital adequacy ratio according to Basle III as of December 31, 2017 and 2016, is as follows:

	<b>December 31,</b>	
	<b>2017</b>	<b>2016</b>
	<b>LBP'000</b>	<b>LBP'000</b>
Common equity (net)	1,380,365,773	1,299,445,706
Additional Tier I capital (net)	844,124,625	844,124,625
	<u>2,224,490,398</u>	<u>2,143,570,331</u>
Net Tier II capital	13,156,812	14,449,431
Total regulatory capital (including remaining net profit after distribution of dividends)	<u>2,237,647,210</u>	<u>2,158,019,762</u>
Credit risk	13,548,257,197	13,383,463,507
Market risk	105,951,546	85,010,194
Operational risk	<u>1,056,678,737</u>	<u>973,382,998</u>
Risk weighted assets and risk weighted off-balance sheet items	<u>14,710,887,480</u>	<u>14,441,856,699</u>
Common equity Tier I ratio	9.38%	9.00%
Tier I ratio	15.12%	14.84%
Risk based capital ratio – Tier I and Tier II capital	15.21%	14.94%

The Group's capital strategy is based on the following constraints:

- Comply with regulatory ratios, on individual and consolidated basis, primarily in respect of the Capital Adequacy Ratio under Basle III.
- Ensure a high return on equity for the common shareholders.
- Dividends payout policy is consistent to provide shareholders with acceptable dividend yield.

The Group's strategy is to maintain a satisfactory economic capital beyond the regulatory threshold.

## **51. SEGMENT INFORMATION**

The Group classifies its operating segments by geographical location and by activity.

Measurement of segment assets, liabilities, income and expenses is based on the Group's accounting policies.

Segment income and expenses include transfers between segments and these transfers are conducted on arm's length terms and conditions. Shared costs are included in segments on the basis of the actual recharges made, if any.



The Group has three reportable business segments which reflect the basis on which senior management reviews operating activities, allocates capital and assesses performance.

The Group's operating segment information by geographical location is as follows:

	<b>December 31, 2017</b>				
	<b>Lebanon &amp; Middle East</b>	<b>Europe</b>	<b>Australia</b>	<b>Inter-segment</b>	<b>Total</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
Total Assets	25,542,271,816	1,214,608,553	2,479,506,723	( 1,549,249,423)	27,687,137,669
Total Liabilities	21,795,273,093	1,015,968,224	2,163,486,278	( 834,131,281)	24,140,596,314
Total Equity	3,746,998,723	198,640,329	316,020,445	( 715,118,142)	3,546,541,355
Profit for the year	306,913,925	16,997,031	12,346,276	( 100,732,191)	235,525,041
<b>ASSETS</b>					
Financial assets at fair value through profit or loss	1,521,607,448	52,742,949	-	( 66,916,988)	1,507,433,409
Loans and advances to customers	6,525,184,198	207,392,611	1,712,524,138	-	8,445,100,947
Loans and advances to related parties	349,868,841	40,548	24,311,916	( 246,060,648)	128,160,657
Investment securities	7,769,788,045	6,136,247	545,083,321	-	8,321,007,613
<b>LIABILITIES</b>					
Customers' deposits at amortized cost	17,339,964,102	241,231,853	2,001,807,906	-	19,583,003,861
Related parties' deposits at amortized cost	567,539,237	20,951,605	39,213,938	( 103,127,337)	524,577,443
<b>December 31, 2016</b>					
	<b>Lebanon &amp; Middle East</b>	<b>Europe</b>	<b>Australia</b>	<b>Inter-segment</b>	<b>Total</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
Total Assets	24,283,546,629	1,121,132,779	2,038,056,049	( 1,501,612,715)	25,941,122,742
Total Liabilities	20,588,142,511	967,734,264	1,757,954,347	( 855,927,973)	22,457,903,149
Total Equity	3,695,404,118	153,398,515	280,101,702	( 645,684,742)	3,483,219,593
Profit for the year	300,081,718	11,943,647	10,339,985	( 95,068,664)	227,296,686
<b>ASSETS</b>					
Financial assets at fair value through profit or loss	1,489,776,671	46,913,165	-	( 55,393,956)	1,481,295,880
Loans and advances to customers	5,498,568,758	210,803,569	1,377,016,879	-	7,086,389,206
Loans and advances to related parties	281,428,186	30,720	9,112,560	( 184,619,956)	105,951,510
Investment securities	8,559,925,959	6,127,311	555,623,129	-	9,121,676,399
<b>LIABILITIES</b>					
Customers' deposits at amortized cost	16,627,154,835	253,552,826	1,599,534,186	-	18,480,241,847
Related parties' deposits at amortized cost	505,072,721	6,235,663	27,663,271	( 96,430,505)	442,541,150

December 31, 2017

	Lebanon & Middle East LBP'000	Europe LBP'000	Australia LBP'000	Inter-segment LBP'000	Total LBP'000
Interest income	1,159,948,963	28,623,791	87,257,905	( 23,951,791)	1,251,878,868
Less: tax on interest	( 6,553,371)	-	-	-	( 6,553,371)
Interest income, net of tax	1,153,395,592	28,623,791	87,257,905	( 23,951,791)	1,245,325,497
Interest expense	( 778,385,753)	( 11,534,593)	( 42,835,223)	23,951,791	( 808,803,778)
Net interest income	375,009,839	17,089,198	44,422,682	-	436,521,719
Fee and commission income	151,554,348	21,274,371	8,253,863	( 17,651,353)	163,431,229
Fee and commission expense	( 27,356,407)	( 616,859)	( 222,391)	2,086,877	( 26,108,780)
Net fee and commission income	124,197,941	20,657,512	8,031,472	( 15,564,476)	137,322,449
Net interest and other gains on financial assets at fair value through profit or loss	102,501,407	211,017	-	( 2,678,951)	100,033,473
Gain from derecognition of financial assets measured at amortized cost	( 136,041)	-	563,829	-	427,788
Other operating income (net)	41,980,614	1,065,415	1,733,207	( 26,070,250)	18,708,986
Net financial revenues	643,553,760	39,023,142	54,751,190	( 44,313,677)	693,014,415
Provision for credit losses (net)	( 27,401,072)	4,426,238	( 36,200)	-	( 23,011,034)
Write-back/(provision) for loans to banks	-	1,002,038	-	-	1,002,038
Other provisions (net)	( 9,553,264)	-	-	-	( 9,553,264)
Net financial revenues after impairment	606,599,424	44,451,418	54,714,990	( 44,313,677)	661,452,155
Staff costs	( 142,706,035)	( 10,460,178)	( 21,414,085)	-	( 174,580,298)
General and administrative expenses	( 104,785,532)	( 5,603,577)	( 13,505,902)	15,564,476	( 108,330,535)
Depreciation and amortization	( 20,292,100)	( 694,275)	( 1,915,986)	-	( 22,902,361)
Profit before income tax	338,815,757	27,693,388	17,879,017	( 28,749,201)	355,638,961
Income tax expense	( 34,282,633)	( 4,289,965)	( 5,532,741)	-	( 44,105,339)
Profit for the year before withholding tax on profits from subsidiaries	304,533,124	23,403,423	12,346,276	( 28,749,201)	311,533,622
Deferred tax on undistributed profit	( 3,377,969)	-	-	-	( 3,377,969)
Profit for the year	301,155,155	23,403,423	12,346,276	( 28,749,201)	308,155,653

December 31, 2016

	Lebanon & Middle East LBP'000	Europe LBP'000	Australia LBP'000	Inter-segment LBP'000	Total LBP'000
Interest income	1,056,395,305	24,751,710	78,027,307	( 22,912,876)	1,136,261,446
Less: tax on interest	-	-	-	-	-
Interest income, net of tax	1,056,395,305	24,751,710	78,027,307	( 22,912,876)	1,136,261,446
Interest expense	( 727,009,983)	( 11,171,361)	( 38,834,370)	22,912,876	( 754,102,838)
Net interest income	329,385,322	13,580,349	39,192,937	-	382,158,608
Fee and commission income	135,616,492	17,497,652	8,302,653	( 14,659,656)	146,757,141
Fee and commission expense	( 23,543,787)	( 569,326)	( 169,002)	-	( 24,282,115)
Net fee and commission income	112,072,705	16,928,326	8,133,651	( 14,659,656)	122,475,026
Net interest and other gains on financial assets at fair value through profit or loss	106,551,954	207,257	-	( 2,861,272)	103,897,939
Gain from derecognition of financial assets measured at amortized cost	11,447,130	-	168,362	-	11,615,492
Other operating income (net)	30,973,788	1,250,116	1,653,361	( 16,500,000)	17,377,265
Net financial revenues	590,430,899	31,966,048	49,148,311	( 34,020,928)	637,524,330
Provision for credit losses (net)	7,566,171	( 7,867,282)	519,311	-	218,200
Write-back/(provision) for loans to banks	-	( 771,930)	-	-	( 771,930)
Other provisions (net)	( 2,433,215)	-	-	-	( 2,433,215)
Net financial revenues after impairment	595,563,855	23,326,836	49,667,622	( 34,020,928)	634,537,385
Staff costs	( 137,066,094)	( 9,299,518)	( 20,602,061)	-	( 166,967,673)
General and administrative Expenses	( 97,920,884)	( 5,104,787)	( 12,060,895)	14,659,656	( 100,426,910)
Depreciation and amortization	( 19,743,969)	( 428,399)	( 2,159,655)	-	( 22,332,023)
Profit before income tax	340,832,908	8,494,132	14,845,011	( 19,361,272)	344,810,779
Income tax expense	( 30,184,707)	( 3,455,701)	( 4,505,026)	-	( 38,145,434)
Profit for the year before withholding tax on profits from subsidiaries	310,648,201	5,038,431	10,339,985	( 19,361,272)	306,665,345
Deferred tax on undistributed profit	( 3,098,004)	-	-	-	( 3,098,004)
Profit for the year	307,550,197	5,038,431	10,339,985	( 19,361,272)	303,567,341

The Group's operating segment information by activity during 2017 and 2016 was as follows:

	<b>December 31, 2017</b>				
	<b>Banking &amp; Financial Institutions</b>	<b>Insurance and Brokerage</b>	<b>Managed Funds</b>	<b>Intersegment</b>	<b>Total</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
Total Assets	27,696,815,091	74,394,912	1,465,177,089	( 1,549,249,423)	27,687,137,669
Total liabilities	24,636,617,229	28,521,124	309,589,242	( 834,131,281)	24,140,596,314
Total Equity	3,060,197,862	45,873,788	1,155,587,847	( 715,118,142)	3,546,541,355
Profit for the year	246,589,234	14,832,052	74,835,946	( 100,732,191)	235,525,041
Non-controlling interests	-	647,619	71,982,993	-	72,630,612

	<b>December 31, 2016</b>				
	<b>Banking &amp; Financial Institutions</b>	<b>Insurance and Brokerage</b>	<b>Managed Funds</b>	<b>Intersegment</b>	<b>Total</b>
	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>	<b>LBP'000</b>
Total Assets	25,946,493,451	58,722,696	1,437,519,310	( 1,501,612,715)	25,941,122,742
Total Liabilities	23,040,400,518	20,827,935	252,602,668	( 855,927,972)	22,457,903,149
Total Equity	2,906,092,933	37,894,761	1,184,916,642	( 645,684,743)	3,483,219,593
Profit for the year	229,954,314	13,628,274	78,782,762	( 95,068,664)	227,296,686
Non - controlling interests	-	563,260	75,707,395	-	76,270,655

## **52. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

The Group holds and issues financial instruments for three main purposes:

- to earn an interest margin or a fee;
- to finance its operations; and
- to manage the interest rate and currency risks arising from its operations and from its sources of finance.

The main risks arising from the Group's financial instruments are:

- Credit risk
- Liquidity risk
- Interest rate risk; and
- Foreign currency risk

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established various Committees at Group and each entity's level to develop and monitor the Group's risk management policies in their specified areas.

The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Group, through its management standards and procedures, aims to develop a disciplined control environment, in which employees understand their roles and obligations.

#### A- Credit Risk

Credit risk is the risk of financial loss to the Group if a counterparty to a financial instrument fails to discharge an obligation. Financial assets that are mainly exposed to credit risk are deposits with banks, loans and advances to customers and other banks and investment securities. Credit risk also arises from off-balance sheet financial instruments such as letters of credit and letters of guarantee.

Concentration of credit risk arises when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance affecting a particular industry or geographical location.

#### 1- Management of credit risk

Credit risk is the risk of loss resulting from the failure of an obligor or counterparty to meet its contractual obligations. It is a part of many of the Group's business activities and exists in the different banking products (for example loans, letters of credit, derivative contracts...) provided to customers of all sizes, from large corporate clients to individual consumers.

The risk is controlled through monitoring and enforcing compliance with the risk principles and with policies, limits and regulatory requirements, whereby the Group has developed policies and practices to preserve the independence and integrity of decision-making and ensure credit exposure beyond normal risk are identified promptly, assessed accurately, approved properly, reviewed in light of market and external developments, monitored regularly and managed actively.

The Group assesses the creditworthiness of new contracting parties before entering into any transaction giving rise to credit exposure and continuously monitors creditworthiness and exposures thereafter. It applies a well-defined system for assessing the creditworthiness of its clients on the basis of many criteria related to the borrower mainly the nature of activity, financial performance and structure, credit history, cash flows, projected financials and management quality (e.g. purpose, amount, tenor, collateral presented as a second way out).

The Group sets limits on the credit exposure to both individual and groups and applies limits in a variety of forms to portfolios or sectors where it considers appropriate to restrict credit concentrations or areas of high risk. In addition credit concentration is subject to regulatory authority constraints whereby the credit concentration to one individual or Group (a Group is defined as a group of clients that are linked to one another by any of a number of criteria established, including capital ownership, voting rights, effective control and other indications) does not exceed a maximum of 20% of regulatory equity.

In order to meet credit risk management objectives, the Group seeks to maintain a risk profile that is diverse in terms of borrower, product type, industry and geographic concentration.

Through the risk reporting, credit risk trends and limit exceptions are provided regularly and discussed with concerned committees. In this connection, the Group works continuously towards enhancing its credit risk management tools and adopting more advanced approaches.

## 2- Measurement of credit risk

### **a) Loans and advances**

The Group assesses the probability of default of individual counterparties using internal rating tools. The Group's rating scale reflects the range of default probabilities defined for each rating class as explained below:

- **Watch List:** Loans and advances rated Watch List are loans that are not impaired but for which the Group determines that they require special monitoring.
- **Past due but not impaired:** Loans past due but not impaired are loans where contractual interest or principal are past due but management believes that impairment is not appropriate on the basis of the level of collateral available and the stage of collection of amounts owed to the Group.
- **Rescheduled loans:** Rescheduled loans are loans that have been restructured after they have been rated as substandard or doubtful and where the Group has made concessions that it would not otherwise consider. Once the loan is restructured it remains in its original category.
- **Substandard loans:** Substandard loans are inadequately protected by current sound worth and paying capacity of the obligor or by any collateral pledged. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Group will sustain some loss if the deficiencies are not corrected.

- **Doubtful loans:** Doubtful loans have all the weaknesses inherent in those classified as substandard, with the added characteristic that existing facts, conditions, and values make collection or liquidation in full highly improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors that may work to the advantage and strengthening of the asset, its classification as an estimated loss is deferred until a more exact status may be determined. Pending factors include merger, acquisition, liquidation procedures, capital injection, additional collateral, new financing sources, or additional guarantors.
- **Loss:** Loans classified as a loss are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value. Rather, the amount of loss is difficult to measure and it is not practical or desirable to defer writing off this basically worthless asset even if partial recovery may be obtained in the future. Loans are charged off in the period in which they are deemed uncollectible.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in its loan portfolio. The main component of its allowance is the specific loss component that relates to individually significant exposures, and a minor part of a collective loan loss allowance established for retail and Small and Medium Enterprises (SME's) where there is objective evidence that unidentified losses exist at the reporting date. This provision is estimated based on various factors including credit ratings allocated to borrower or group of borrowers, the current economic conditions, the experience the Group has had in dealing with a borrower or group of borrowers and available historical default information.

The Group writes off a loan / security balance (and any related allowances for impairment losses) when it determines that the loans / securities are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower / issuer's financial position such as the borrower / issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

### 3- Risk mitigation policies

#### Collateral:

The Group mainly employs collateral to mitigate credit risk. The principal collateral types for loans and advances are:

- Pledged deposits
- Mortgages over real estate properties (land, commercial and residential properties)
- Bank guarantees
- Financial instruments (equities and debt securities)
- Business other assets (such as inventories and accounts receivable)

Collateral generally is not held over loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowing activity. Collateral usually is not held against investment securities.

Other specific risk mitigation policies include:

#### Netting arrangements:

The Group further restricts its exposure to credit losses by entering into netting arrangements with counterparties. Netting arrangements reduce credit risk associated with favorable contracts to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis.



**a) Exposure to credit risk and concentration by counterparty:**

The tables below reflect the Group's exposure to credit risk by counterparty segregated between the categories of financial assets:

		<u>December 31,</u>	
		<u>2017</u>	<u>2016</u>
		<b>Gross</b>	<b>Gross</b>
		<b>Maximum</b>	<b>Maximum</b>
		<b>Exposure</b>	<b>Exposure</b>
		<b>LBP'000</b>	<b>LBP'000</b>
Deposits at central banks (excluding cash on hand)		6,524,281,437	5,622,689,856
Deposits with banks and financial institutions	6	1,547,299,126	1,507,514,206
Financial assets at fair value through profit or loss	7	1,507,433,409	1,481,295,880
Loans to Banks	8	292,410,807	263,273,658
Loans and advances to customers	9	8,445,100,947	7,086,389,206
Loans and advances to related parties	10	128,160,657	105,951,510
Financial assets measured at Amortized cost	11	8,310,296,531	9,112,750,801
Financial assets measured at fair value through other comprehensive income	11	10,711,082	8,925,598
Customers' liability under acceptances	12	357,494,071	267,377,142
Other financial assets		<u>42,630,156</u>	<u>35,286,292</u>
Total		<u>27,165,818,223</u>	<u>25,491,454,149</u>
Financial instruments with off-balance sheet risk		2,387,218,033	2,489,550,147
Fiduciary accounts	45	<u>169,787,000</u>	<u>191,978,467</u>
Total		<u>2,557,005,033</u>	<u>2,681,528,614</u>
Total credit risk exposure		<u>29,722,823,256</u>	<u>28,172,982,763</u>

b) Concentration of loans by industry or sector:

	December 31, 2017						
	Agriculture LBP'000	Manufacturing and Industry LBP'000	Financial Services LBP'000	Real Estate and Construction LBP'000	Trade and Services LBP'000	Others LBP'000	Total LBP'000
<b>BALANCE SHEET EXPOSURE</b>							
Loans to banks	-	-	292,410,807	-	-	-	292,410,807
Loans and advances to customers	35,583,203	693,070,981	411,478,759	2,712,596,913	1,933,802,112	2,658,568,979	8,445,100,947
Loans and advances to related parties	-	1,697,380	5,194,024	6,376,770	83,347,301	31,545,182	128,160,657
	<u>35,583,203</u>	<u>694,768,361</u>	<u>709,083,590</u>	<u>2,718,973,683</u>	<u>2,017,149,413</u>	<u>2,690,114,161</u>	<u>8,865,672,411</u>

	December 31, 2016						
	Agriculture LBP'000	Manufacturing and Industry LBP'000	Financial Services LBP'000	Real Estate and Construction LBP'000	Trade and Services LBP'000	Others LBP'000	Total LBP'000
<b>BALANCE SHEET EXPOSURE</b>							
Loans to banks	-	-	263,273,658	-	-	-	263,273,658
Loans and advances to customers	186,035,391	704,359,695	260,417,573	1,960,871,442	1,923,918,757	2,050,786,348	7,086,389,206
Loans and advances to related parties	-	636,986	5,708,047	7,165,323	76,637,547	15,803,607	105,951,510
	<u>186,035,391</u>	<u>704,996,681</u>	<u>529,399,278</u>	<u>1,968,036,765</u>	<u>2,000,556,304</u>	<u>2,066,589,955</u>	<u>7,455,614,374</u>

Below are the details of the Group's exposure to credit risk with respect to loans and advances to customers:

	December 31, 2017											
	Gross Exposure Net of Unrealized Interest LBP'000	Allowance for Impairment LBP'000	Net Exposure LBP'000	Fair Value of Collateral Received				Debt Securities LBP'000	Bank Guarantees LBP'000	Vehicles LBP'000	Other LBP'000	Total LBP'000
				Pledged Funds LBP'000	First Degree Mortgage on Property LBP'000	Bank Guarantees LBP'000	Debt Securities LBP'000					
Performing loans	8,232,746,188	-	8,232,746,188	1,548,909,537	4,274,513,173	-	21,587,999	103,165,405	269,947,635	2,641,348,190	-	8,859,471,939
Substandard loans	109,537,779	( 1,186,420)	108,351,359	1,026,791	77,971,393	-	-	-	4,011,919	-	-	83,010,103
Doubtful and Bad loans	259,287,493	( 129,248,442)	130,039,051	578,785	3,296,477,825	-	-	-	4,312,473	6,931,077	-	3,308,300,160
Collective provisions	8,601,571,460	( 156,470,514)	8,445,100,947	1,550,515,113	7,648,962,391	-	21,587,999	103,165,405	278,272,027	2,648,279,267	-	12,250,782,202

  

	December 31, 2016											
	Gross Exposure Net of Unrealized Interest LBP'000	Allowance for Impairment LBP'000	Net Exposure LBP'000	Fair Value of Collateral Received				Debt Securities LBP'000	Bank Guarantees LBP'000	Vehicles LBP'000	Other LBP'000	Total LBP'000
				Pledged Funds LBP'000	First Degree Mortgage on Property LBP'000	Bank Guarantees LBP'000	Debt Securities LBP'000					
Performing loans	6,921,384,845	-	6,921,384,845	1,258,539,928	5,742,661,609	-	13,014,665	272,114,228	307,991,818	3,391,897,472	-	10,986,219,720
Substandard loans	167,149,361	( 740,045)	166,409,316	941,077	128,233,190	-	-	-	6,004,464	-	-	135,178,731
Doubtful and Bad loans	130,174,123	( 82,162,076)	48,012,047	813,969	75,145,101	-	-	-	6,688,734	8,073,685	-	90,721,489
Collective provisions	7,218,708,329	( 132,319,123)	7,086,389,206	1,260,294,974	5,946,039,900	-	13,014,665	272,114,228	320,685,016	3,399,971,157	-	11,212,119,940

c) Concentration of financial assets and liabilities by geographical location:

	2017					Total LBP'000
	Lebanon LBP'000	Middle East and Africa LBP'000	Europe LBP'000	North America LBP'000	Australia LBP'000	
<b>FINANCIAL ASSETS</b>						
Cash and deposits at central banks	5,318,300,049	958,900,381	160,668,569	-	143,766,484	6,581,635,483
Deposits with banks and financial institutions	265,627,906	87,586,729	621,075,096	562,513,441	7,074,347	1,547,299,126
Financial assets at fair value through profit or loss	1,449,632,797	535,163	16,629,101	40,636,348	-	1,507,433,409
Loans to banks	40,728,142	245,995,963	3,996,151	-	1,690,551	292,410,807
Loans and advances to customers	5,656,560,899	928,545,743	114,973,296	36,785,859	1,708,165,902	8,445,100,947
Loans and advances to related parties	102,106,996	1,741,745	-	-	24,311,916	128,160,657
Investment securities	7,630,436,546	93,657,506	-	-	596,913,561	8,321,007,613
Customers' liability under acceptances	234,943,481	105,048,154	15,720,525	1,648,633	-	357,494,071
Other financial assets	33,219,800	458,399	21,368	-	8,930,589	42,630,156
	<u>20,731,556,616</u>	<u>2,422,469,783</u>	<u>933,084,106</u>	<u>641,584,281</u>	<u>2,489,162,799</u>	<u>27,223,172,269</u>
<b>FINANCIAL LIABILITIES</b>						
Deposits from banks and financial institutions	744,878,548	1,114,225,364	222,124,053	9,689	13,759,079	2,095,011,208
Customers' and related parties' deposits at amortized cost	14,287,425,060	2,047,549,545	1,587,349,203	150,990,619	1,996,725,446	20,107,581,304
Liabilities under acceptance	20,695,857	121,128,921	204,941,409	232,862	-	357,494,071
Other borrowings	923,798,137	-	( 30,563,252)	-	100,330,387	993,565,272
Certificates of deposit	-	-	634,044	-	-	634,044
Other financial liabilities	130,910,686	2,057,379	59,903,616	-	7,860,527	200,732,208
	<u>16,107,708,288</u>	<u>3,284,961,209</u>	<u>2,044,389,073</u>	<u>151,233,170</u>	<u>2,118,675,439</u>	<u>23,755,018,107</u>
Net	<u>4,623,848,328</u>	<u>( 862,491,426)</u>	<u>( 1,111,304,967)</u>	<u>490,351,111</u>	<u>370,487,360</u>	<u>3,468,154,162</u>

## 2016

	2016					Total LBP'000
	Lebanon LBP'000	Middle East and Africa LBP'000	Europe LBP'000	North America LBP'000	Australia LBP'000	
Cash and deposits at central banks	4,755,591,401	789,855,987	86,425,163	-	38,787,094	5,670,659,645
Deposits with banks and financial institutions	374,748,309	241,849,039	400,634,751	466,753,124	14,933,510	1,507,514,206
Financial assets at fair value through profit or loss	1,429,325,052	535,163	37,910,182	13,525,483	-	1,481,295,880
Loans to banks	37,850,824	219,963,980	230,893	-	-	263,273,658
Loans and advances to customers	4,593,097,070	990,807,059	121,575,696	3,541,996	1,377,356,971	7,086,389,206
Loans and advances to related parties	93,913,823	2,925,127	-	-	9,112,560	105,951,510
Investment securities	8,396,519,190	90,517,645	40,735	-	634,598,829	9,121,676,399
Customers' liability under acceptances	152,830,885	73,430,347	41,115,910	-	-	267,377,142
Other financial assets	30,805,164	597,021	39,125	1,966,370	1,878,612	35,286,292
	<u>19,864,681,718</u>	<u>2,410,481,368</u>	<u>687,972,455</u>	<u>485,786,973</u>	<u>2,076,667,576</u>	<u>25,539,423,938</u>

**FINANCIAL ASSETS**

Cash and deposits at central banks	4,755,591,401	789,855,987	86,425,163	-	38,787,094	5,670,659,645
Deposits with banks and financial institutions	374,748,309	241,849,039	400,634,751	466,753,124	14,933,510	1,507,514,206
Financial assets at fair value through profit or loss	1,429,325,052	535,163	37,910,182	13,525,483	-	1,481,295,880
Loans to banks	37,850,824	219,963,980	230,893	-	-	263,273,658
Loans and advances to customers	4,593,097,070	990,807,059	121,575,696	3,541,996	1,377,356,971	7,086,389,206
Loans and advances to related parties	93,913,823	2,925,127	-	-	9,112,560	105,951,510
Investment securities	8,396,519,190	90,517,645	40,735	-	634,598,829	9,121,676,399
Customers' liability under acceptances	152,830,885	73,430,347	41,115,910	-	-	267,377,142
Other financial assets	30,805,164	597,021	39,125	1,966,370	1,878,612	35,286,292
	<u>19,864,681,718</u>	<u>2,410,481,368</u>	<u>687,972,455</u>	<u>485,786,973</u>	<u>2,076,667,576</u>	<u>25,539,423,938</u>

**FINANCIAL LIABILITIES**

Deposits from banks and financial institutions	1,088,273,361	834,615,486	54,465,678	-	26,808,382	2,004,164,512
Customers' and related parties' deposits at amortized cost	13,032,512,292	2,278,949,590	1,867,017,130	135,396,469	1,582,779,147	18,922,782,997
Liabilities under acceptance	29,123,392	64,202,113	158,524,754	1,180,329	-	267,377,142
Other borrowings	495,210,579	-	16,427,225	-	76,025,884	587,663,688
Certificates of deposit	-	-	565,326	-	-	565,326
Other financial liabilities	71,855,599	190,602,483	523,085	279,632	8,233,060	271,493,859
	<u>14,716,975,223</u>	<u>3,368,369,672</u>	<u>2,097,523,198</u>	<u>136,856,430</u>	<u>1,693,846,473</u>	<u>22,054,047,524</u>
Net	<u>5,147,706,495</u>	<u>( 957,888,304)</u>	<u>( 1,409,550,743)</u>	<u>348,930,543</u>	<u>382,821,103</u>	<u>3,485,376,414</u>

## B – Liquidity Risk

Liquidity risk is the risk that the Group will be unable to meet its net funding requirements. Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to dry up immediately.

### 1- Management of liquidity risk

Liquidity is the "Group's ability to ensure the availability of funds to meet commitments (including off-balance sheet commitments) at a reasonable price at all times." In 'business as usual' circumstances the day-to-day cash management of a bank should not lead to any threats to its solvency.

Liquidity risk is defined as the risk of the Group's ability to meet its current and future payment obligations in full or on time.

Liquidity risk arises when, in the case of a liquidity crisis, refinancing may only be raised at higher market rates (funding risk) or assets may only be liquidated at a discount to the market rates (market liquidity risk). It also results from the mismatches in the maturity pattern of assets and liabilities.

#### **a) Liquidity Measurement**

Liquidity is measured on a "business as usual basis" using:

- Balance Sheet Liquidity Ratios (purchased and stored liquidity ratios): such as immediate liquidity, loans / deposits, liquid assets ratio, interbank ratio, medium-term funding ratio, wholesale borrowing capacity, etc
- The liquidity relationship between the sub-components of the balance sheet at a particular point in time: Cash Flow Gap Scheduling which is the Gap between cash inflows and outflows determined within a series of time buckets.
- Stress testing: by stress testing "the business as usual" assumptions via standardized scenarios, the potential shortage of liquidity can be measured. This shortage needs to be covered by the Liquidity Buffer, which consists of unencumbered assets that can be reported or used as collateral at a Central Bank to generate cash.

The Bank's objectives are to comply with the Central Bank instructions for liquidity risk monitoring and set other internal prudential limits as described hereafter. Some of the internal limits are:

- Liquidity gap ratios for Lebanese Pounds and foreign currencies (special focus on the foreign currencies): One month GAP/Tier One Capital
- Liquid assets in foreign currencies (including Placement with the Central Bank) / Total Deposits in foreign currencies.
- Placements with Non Resident Banks in foreign currencies/Total Deposits in foreign currencies
- Long-term foreign currency Funds (including equity)/Long-term Loans (above one year)

## **b) The Contingency Funding Plan**

Liquidity problems will usually arise only when the Group encounters a crisis. In this case, there is a need to put in place a Contingency Funding Plan that both quantifies the adequacy of the Bank's resources (Liquidity Buffer) to withstand a set of potential liquidity crises and sets out an Action Plan to be activated in the event of a liquidity crisis.

A mechanism to identify stress situations ahead of time, and to plan dealing with such unusual situations in a timely and effective manner should be in existence. The Contingency Plan is reviewed regularly and tested.

The responsibilities and authorities of overseeing efficient implementation of liquidity risk mitigation is distributed in the best way to achieve proficient handling of the problems facing the Group and thus ensuring a smooth continuation of the activity without jeopardizing the business. Accordingly, officials and committees of the Group (namely ALCO, Treasury Department, Finance Department) assess the situation, decide on the activation of the contingency plan and act as follows:

- ALCO Committee is informed immediately, and quickly makes its assessment as to whether the plan should be activated.
- ALCO Committee takes all major decisions on loans or deposits, investment purchases, borrowing, whether to stop making additional loans, etc.
- ALCO Committee provides general, ongoing guidance on communicating with major depositors and other sources of funding, internal staff, and the press.
- The Treasury Department is responsible for maintaining sufficient liquidity to meet the Bank's obligations and to meet the specific liquidity requirements of the supervisory authorities. The key measure used by the Bank for managing liquidity risk is the ratio of behaviorally adjusted net liquid assets (maturing in less than one month) to total deposits.
- In the unlikely event of a liquidity crisis, the Treasury Department would immediately endeavour to sell the Group's liquid assets, or if more expedient, seek additional funds from the shareholders or borrow in the market to alleviate the shortfall.

## Residual contractual maturities of financial assets and liabilities:

The tables below show the Group's financial assets and liabilities in Lebanese Pounds and foreign currencies base accounts segregated by maturity:

	December 31, 2017						Total LBP'000	
	With No Maturity LBP'000	Up to 3 Months LBP'000	3 Months to 1 Year LBP'000	1 to 3 Years LBP'000	3 to 5 Years LBP'000	5 to 10 Years LBP'000		Over 10 Years LBP'000
<b>FINANCIAL ASSETS</b>								
Cash and deposits at central banks	605,836,412	1,710,161,271	-	939,136,350	1,333,814,100	1,174,310,350	818,377,000	6,581,635,483
Deposits with banks and financial institutions	-	1,509,865,192	37,433,934	-	-	-	-	1,547,299,126
Financial assets at fair value through profit or loss	32,298,178	68,709,547	101,726,223	143,876,385	191,501,299	743,970,009	225,351,768	1,507,433,409
Loans to banks	9,069,473	252,189,452	17,848,682	4,794,400	8,508,800	-	-	292,410,807
Loans and advances to customers	142,491,186	1,573,704,170	3,457,798,981	1,145,761,134	421,062,233	431,861,341	1,272,421,902	8,445,100,947
Loans and advances to related parties	40,548	75,114,885	19,560,521	11,228,230	3,409,334	4,029,150	14,777,989	128,160,657
Investment securities	10,711,083	207,105,932	491,595,941	1,828,909,856	1,495,207,493	3,287,798,789	999,678,519	8,321,007,613
Customers' liability under acceptances	-	353,604,597	3,889,474	-	-	-	-	357,494,071
Other financial assets	33,687,649	11,919	963,727	7,966,861	-	-	-	42,630,156
	<u>834,134,529</u>	<u>5,750,466,965</u>	<u>4,130,817,483</u>	<u>4,081,673,216</u>	<u>3,453,503,259</u>	<u>5,641,969,639</u>	<u>3,330,607,178</u>	<u>27,223,172,269</u>
<b>FINANCIAL LIABILITIES</b>								
Deposits from banks and financial institutions	-	1,879,152,425	115,759,339	100,099,444	-	-	-	2,095,011,208
Customers' and related parties' deposits at amortized cost	-	15,350,291,402	3,470,727,936	900,148,793	181,286,700	36,728,397	168,398,076	20,107,581,304
Liabilities under acceptance	-	353,604,597	3,889,474	-	-	-	-	357,494,071
Other borrowings	-	829,249,355	8,484,525	6,201,694	63,673,250	86,418,700	( 462,252)	993,565,272
Certificates of deposit	-	-	634,044	-	-	-	-	634,044
Other financial liabilities	91,681,839	99,337,591	7,681,582	2,031,196	-	-	-	200,732,208
	<u>91,681,839</u>	<u>18,511,635,370</u>	<u>3,607,176,900</u>	<u>1,008,481,127</u>	<u>244,959,950</u>	<u>123,147,097</u>	<u>167,935,824</u>	<u>23,753,018,107</u>
Net Maturity Gap	742,452,690	(12,761,168,405)	523,640,583	3,073,192,089	3,208,543,309	5,518,822,542	3,162,671,354	3,468,154,162



December 31, 2016

	With No Maturity LBP'000	Up to 3 Months LBP'000		3 Months to 1 Year LBP'000		1 to 3 Years LBP'000		3 to 5 Years LBP'000		5 to 10 Years LBP'000		Over 10 Years LBP'000		Total LBP'000
Cash and deposits at central banks	682,837,056	1,847,558,539	90,450,000	877,013,700	765,348,750	1,307,451,600	100,000,000							5,670,659,645
Deposits with banks and financial institutions	-	1,472,217,959	35,296,247	-	-	-	-	-	-	-	-	-	-	1,507,514,206
Financial assets at fair value														
through profit or loss														
Loans to banks	15,937,590	81,320,000	28,196,927	129,022,843	190,602,347	924,383,740	111,832,433							1,481,295,880
Loans and advances to customers	574,387	185,262,641	59,437,372	3,363,258	14,636,000	-	-							263,273,658
Loans and advances to related parties	93,522,579	1,698,496,113	2,476,102,814	1,018,157,637	455,122,378	414,124,714	930,862,971							7,086,389,206
Investment securities	30,721	65,282,693	13,404,735	14,113,375	4,734,290	66,194	8,319,502							105,951,510
Customers' liability under acceptances	8,925,598	383,420,358	641,564,820	1,500,263,566	2,120,212,827	3,462,983,499	1,004,305,731							9,121,676,399
Other financial assets	-	254,458,807	12,497,868	420,467	-	-	-							267,377,142
	34,504,496	169,831	791	311,023	300,151	-	-							35,286,292
	<u>836,332,427</u>	<u>5,988,186,941</u>	<u>3,356,951,574</u>	<u>3,542,665,869</u>	<u>3,550,956,743</u>	<u>6,109,009,747</u>	<u>2,155,320,637</u>							<u>25,539,423,938</u>

**FINANCIAL ASSETS**

Cash and deposits at central banks  
 Deposits with banks and financial institutions  
 Financial assets at fair value  
     through profit or loss  
     Loans to banks  
     Loans and advances to customers  
     Loans and advances to related parties  
     Investment securities  
     Customers' liability under acceptances  
     Other financial assets

**FINANCIAL LIABILITIES**

Deposits from banks and financial institutions	-	1,926,385,194	5,811,931	71,967,387	-	-	-	-	-	-	-	-	-	2,004,164,512
Customers' and related parties' deposits at amortized cost	1,294,481	15,020,631,297	3,000,529,239	655,488,233	52,463,076	41,688,316	150,688,355							18,922,782,997
Liabilities under acceptance	-	254,458,807	12,497,868	420,467	-	-	-							267,377,142
Other borrowings	496,122	579,653,158	3,930,244	1,919,780	1,664,384	-	-							587,663,688
Certificates of deposit	-	-	565,326	-	-	-	-							565,326
Other financial liabilities	160,825,495	93,925,847	15,196,325	1,546,192	-	-	-							271,493,859
	<u>162,616,098</u>	<u>17,875,054,303</u>	<u>3,038,530,933</u>	<u>731,342,059</u>	<u>54,127,460</u>	<u>41,688,316</u>	<u>150,688,355</u>							<u>22,054,047,524</u>
Net Maturity Gap	<u>673,716,329</u>	<u>(11,886,867,362)</u>	<u>318,420,641</u>	<u>2,811,323,810</u>	<u>3,496,829,283</u>	<u>6,067,321,431</u>	<u>2,004,632,282</u>							<u>3,485,376,414</u>

## C – Market Risks

The market risk is the risk that the fair value or future cash flows of a financial instrument will be affected because of changes in market prices such as interest rate, equity prices, foreign exchange and credit spreads.

### 1- Management of market risks

#### **a) Interest Rate Risk**

Interest rate risk arises when there is a mismatch between positions, which are subject to interest rate adjustment within a specified period. The Group's lending, funding and investment activities give rise to interest rate risk. The immediate impact of variation in interest rate is on Group's net interest income, while a long term impact is on Group's net worth since the economic value of Group's assets, liabilities and off-balance sheet exposures are affected.

#### **b) Interest Rate Risk Measurement**

Major concern is to be given to interest rates movements both in the local and international markets whenever hedging against rates rise should be undertaken as part of the Group's strategy.

Interest rate risk is the risk that changes in interest rates will affect the Group's income or the value of its holdings group of financial instruments. The objective of interest rate risk management is to manage and control interest rate risk exposure within acceptable parameters while optimizing the return on risk.

Interest rate risk originating from banking activities arises partly from the employment of non-interest bearing liabilities such as shareholders' funds and customer current accounts, but also from the gaps that arise from the normal course of business.

The policy of the Group is to price all placements / exposures at floating rates or at fixed rates for fixed periods on appropriate rollover dates that allow for matching in the market.

INTEREST GAP ANALYSIS FOR ACCOUNTS AS AT DECEMBER 31, 2017:

	Interest Rate Sensitivity Balance Sheet													
	Floating							Fixed						
	Non-Interest Generating	Up to 3 Months	3 Months to 1 Year	1 to 3 Years	3 to 5 Years	Over 5 Years	Total	Up to 3 Months	3 Months to 1 Year	1 to 3 Years	3 to 5 Years	Over 5 Years	Total	Grand Total
LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000	LBP '000
<b>FINANCIAL ASSETS</b>														
Cash and deposits at central banks	767,233,232	-	-	-	-	-	1,934,551,901	-	-	723,600,000	1,163,563,000	1,992,687,350	5,814,402,251	6,581,635,483
Deposits with banks and financial institutions	81,642,045	18,395,444	-	-	-	-	1,419,518,425	27,743,181	31	-	-	-	1,447,261,637	1,547,299,126
Financial assets at fair value through profit or loss	(171,896,378)	-	-	-	-	-	-	-	-	-	-	-	-	-
Loans to banks	(48,040)	1,928,448	11,508,800	-	-	-	2,137,845	85,555,062	118,362,690	176,988,993	176,988,993	952,492,441	1,335,537,031	1,507,433,409
Loans and advances to customers	145,706,805	2,142,745,914	227,039,528	73,237,323	3,821,649	1,138,555,972	2,180,705,215	17,848,682	503,875,140	303,280,123	451,536,757	4,714,003,756	8,445,100,947	
Loans and advances to related parties	277,214	20,116,687	-	296,015	-	18,807,139	39,219,841	4,902,825	8,923,946	3,409,332	-	88,663,602	128,160,657	
Investment securities	254,600,041	63,119,182	104,933,727	125,387,534	175,050,399	468,490,842	81,458,678	363,739,504	1,636,901,183	1,305,659,306	4,210,138,059	7,597,916,730	8,321,007,613	
Customers' liability under acceptance	357,494,071	-	-	-	-	-	-	-	-	-	-	-	-	357,494,071
Other financial assets	(38,591,774)	3,376,657	(46,425)	(71,001)	544,299	(4,038,382)	(5,950,972,480)	(1,774,395,275)	(2,991,662,990)	(2,952,990,754)	(7,606,874,607)	(21,276,806,600)	(42,630,156)	
	1,817,393,520	2,249,682,332	343,518,480	198,991,873	1,157,163,111	4,128,972,143	5,950,972,480	1,774,395,275	2,991,662,990	2,952,990,754	7,606,874,607	21,276,806,600	37,223,172,289	
<b>FINANCIAL LIABILITIES</b>														
Deposits from banks and financial institutions	203,523,249	9,096,912	2,908,546	-	-	-	1,478,879,668	275,880,008	124,722,825	-	-	-	1,879,482,501	2,095,011,308
Customers' and related parties' deposits at amortized cost	139,017,721	1,141,203,789	-	-	-	-	14,236,309,992	3,459,645,264	756,074,038	170,204,027	205,126,473	18,827,359,794	20,107,581,304	
Liabilities under acceptance	357,494,071	-	-	-	-	-	-	-	-	-	-	-	357,494,071	
Other borrowings	8,578,565	100,330,387	-	-	-	-	720,501,659	7,895,687	6,167,024	63,673,250	86,418,700	884,656,220	993,565,272	
Certificates of deposit	99,177,360	-	-	-	-	-	96,960,789	634,044	-	-	-	-	634,044	
Other financial liabilities	802,290,966	1,350,631,088	2,908,546	-	-	-	16,532,652,108	3,748,649,062	886,963,887	233,877,277	291,545,173	21,693,687,507	23,755,018,107	
Interest rate swap	-	10,837,232	-	-	-	-	(1,413,552)	(3,533,880)	(5,889,800)	-	-	(10,837,232)	-	
Interest rate gap	1,609,603,554	1,009,888,476	340,609,934	198,991,873	1,157,363,111	2,886,269,241	(10,583,093,180)	(1,977,787,167)	2,098,809,303	2,719,023,477	7,315,329,434	(42,718,333)	3,468,154,162	

INTEREST GAP ANALYSIS FOR ACCOUNTS AS AT DECEMBER 31, 2016:

	Interest Rate Sensitivity Balance Sheet												Grand Total LBP'000			
	Non-Interest Generating						Fixed									
	Floating			Fixed			Floating			Fixed						
	Up to 3 Months	1 to 3 Years	3 to 5 Years	Over 5 Years	Total	Up to 3 Months	1 to 3 Years	3 to 5 Years	Over 5 Years	Total	Up to 3 Months	1 to 3 Years	3 to 5 Years	Over 5 Years	Total	
	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000
<b>FINANCIAL ASSETS</b>																
Cash and deposits at central banks	960,409,469	1,227	-	-	1,227	1,569,894,899	90,450,000	877,013,700	765,348,750	1,407,451,600	4,710,158,949	5,670,659,845				
Deposits with banks and financial institutions	119,698,940	29,519,965	-	-	29,519,965	1,347,034,752	11,260,549	-	-	-	1,358,295,301	1,507,514,206				
Financial assets at fair value through profit or loss	(146,732,358)	-	-	-	-	44,660,562	28,182,948	138,937,788	96,544,466	1,036,228,758	1,334,563,522	1,481,295,880				
Loans to banks	(113,699)	234,338	-	-	234,338	185,715,695	59,437,372	3,363,258	14,636,000	694	263,153,019	263,273,658				
Loans and advances to customers	89,236,587	2,006,669,364	213,438,360	124,889,048	3,132,046,168	1,289,077,094	1,301,630,166	494,102,126	344,341,947	435,955,118	3,865,106,451	7,086,389,206				
Loans and advances to related parties	217,859	12,166,668	-	-	19,255,111	61,476,113	6,972,620	11,998,265	4,734,289	1,297,253	86,478,540	105,951,510				
Investment in securities	387,957,619	94,239,919	43,570,013	259,284,760	588,920,278	232,187,168	586,146,730	1,204,892,901	1,842,961,384	4,378,610,319	8,244,798,502	9,121,626,399				
Customers' liability under acceptance	267,377,142	-	-	-	267,377,142	-	-	-	-	-	-	267,377,142				
Other financial assets	24,483,074	191,252	790	311,026	803,218	803,218	-	-	-	-	-	35,286,292				
	1,906,080,349	2,143,022,733	257,009,163	384,484,834	3,770,780,305	4,730,055,283	2,084,080,385	2,720,308,038	3,068,566,836	7,259,543,742	19,867,554,284	33,539,423,938				
<b>FINANCIAL LIABILITIES</b>																
Deposits from banks and financial institutions	130,873,294	125,225,886	3,614,552	-	128,840,438	1,595,355,208	58,870,509	90,325,063	-	-	1,744,450,780	2,004,164,512				
Customers' and related parties deposits at amortized cost	731,987,290	1,416,237,358	-	-	1,416,237,358	12,854,432,697	3,019,817,672	655,488,233	52,463,076	192,376,671	16,774,578,349	18,922,282,997				
Liabilities under acceptance	267,377,142	-	-	-	267,377,142	493,907,230	79,460,007	1,919,780	1,664,384	-	576,951,401	587,663,688				
Other borrowings	10,712,287	-	-	-	10,712,287	-	565,326	-	-	-	565,326	565,326				
Certificates of deposit	118,094,306	1,810,062	20,624	130,323	1,961,002	136,262,842	15,125,702	-	-	-	151,438,544	271,493,859				
Other financial liabilities	1,259,024,319	1,543,273,306	3,635,176	130,323	1,547,038,805	15,079,957,972	3,123,889,216	747,633,076	54,127,460	192,376,671	19,247,984,400	22,054,047,524				
Interest rate swap	-	5,513,049	-	-	5,513,049	-	-	-	-	-	-	(5,513,049)				
Interest rate gap	647,065,030	606,262,976	253,273,987	384,354,511	2,229,254,549	(10,340,902,694)	(1,089,808,831)	(1,967,161,913)	(3,014,439,376)	(7,062,167,071)	(699,036,835)	(3,485,376,414)				

## Foreign Exchange Risk

Foreign exchange risk is the risk that changes in foreign currency rates will affect the Group's income or the value of its holdings of financial instruments. The objective of foreign currency risk management is to manage and control foreign currency risk exposure within acceptable parameters while optimizing the return on risk.

Foreign exchange exposure arises from normal banking activities, primarily from the receipt of deposits and the placement of funds. Future open positions in any currency are managed by means of forward foreign exchange contracts. It is the policy of the Group that it will, at all times, adhere to the limits laid down by the Central Bank as referred to below. It is not the Group's intention to take open positions on its own account (proprietary trading) but rather to maintain square or near square positions in all currencies.

The Group does not currently deal, and has no plans to deal, in Foreign Exchange Futures, Foreign Exchange Options or Options on Foreign Exchange Futures.

Any foreign exchange forward swap transaction is either immediately covered or incorporated into the respective loan and deposit book (the banking book).

At the outset the Group's overall currency risk exposures is split into:

- Operational FX positions: The management of these risks is done via Trading books under the responsibility of the Global Markets Division.
- Structural FX positions: ALCO Committee decides on the level of the Structural FX positions to be held against the LBP denominated equity and foreign investment, to ensure proper hedging.

Treasury Department is responsible to monitor the compliance to the regulatory ratios set by the regulatory authorities. ALCO Committee is notified by the Finance department of any breach.

The table shown below gives details of the Group's exposure to currency risk:

	December 31, 2017						Total LBP'000
	LBP'000	USD LBP'000	EUR LBP'000	GBP LBP'000	AUD LBP'000	Other LBP'000	
<b>ASSETS</b>							
Cash and deposits at central banks	2,181,141,401	2,563,398,087	841,458,476	2,831,883	142,604,353	850,201,283	6,581,635,483
Deposits with banks and financial institutions	20,528,493	1,087,139,105	129,298,430	195,687,240	17,271,182	97,374,676	1,947,299,126
Financial assets at fair value through profit or loss	910,893,459	584,341,453	-	12,198,497	-	-	1,507,433,409
Loans to banks	13,476,516	180,408,806	35,054,714	18,267,919	-	45,202,852	292,410,807
Loans and advances to customers	1,811,814,328	3,980,706,438	283,872,002	41,936,648	1,550,565,320	776,206,211	8,445,100,947
Loans and advances to related parties	5,563,063	82,174,873	513,244	307,555	24,312,441	15,289,481	128,160,657
Investment securities	3,196,754,175	4,436,277,864	265,766	-	597,169,025	90,540,783	8,321,007,613
Customers' liability under acceptances	-	258,315,700	35,407,336	1,294,377	-	62,476,658	357,494,071
Investments in an associate	-	41,535,338	-	-	-	-	41,535,338
Assets acquired in satisfaction of loans	901,247	21,841,457	-	-	-	-	22,742,704
Property and equipment	191,053,871	34,126,674	58,128	31,763,177	4,192,360	19,509,375	280,703,585
Goodwill	452,265	-	-	1,529,820	86,582,169	-	88,564,254
Other Assets	26,146,160	20,102,085	344,199	1,892,012	15,014,623	1,204,203	64,703,282
	<u>8,358,724,978</u>	<u>13,290,367,880</u>	<u>1,326,272,295</u>	<u>307,709,128</u>	<u>2,437,711,473</u>	<u>1,958,005,522</u>	<u>27,678,791,276</u>
<b>LIABILITIES</b>							
Deposits from banks and financial institutions	113,753,048	1,243,642,703	355,847,731	37,300,631	6,796,564	337,670,531	2,095,011,208
Customers' and related parties' deposits at amortized cost	5,629,477,093	10,394,433,902	740,258,764	252,506,964	2,060,322,469	1,030,582,112	20,107,581,304
Liabilities under acceptance	-	258,315,700	35,407,336	1,294,377	-	62,476,658	357,494,071
Other borrowings	690,082,692	203,152,193	-	-	100,330,387	-	993,565,272
Certificates of deposit	-	-	-	634,044	-	-	634,044
Other liabilities	331,823,505	122,036,664	20,064,998	2,934,271	12,215,291	28,653,059	517,727,788
Provisions	42,398,641	12,362,536	616,067	-	2,603,471	246,650	58,227,365
	<u>6,807,534,979</u>	<u>12,233,943,698</u>	<u>1,152,194,896</u>	<u>294,670,287</u>	<u>2,182,268,182</u>	<u>1,459,629,010</u>	<u>24,130,241,052</u>
Currencies to be delivered	-	( 196,110,747)	( 484,684,731)	( 12,413,585)	( 231,349,170)	( 471,887,614)	( 1,396,445,847)
Currencies to be received	-	742,113,234	306,851,340	150,164,302	146,064,008	48,938,268	1,394,131,152
Premium (net)	-	( 284,831)	205,395	( 61,576)	-	446,838	305,826
	-	<u>545,717,656</u>	<u>( 177,627,996)</u>	<u>137,689,141</u>	<u>( 85,285,162)</u>	<u>( 422,502,508)</u>	<u>( 2,008,869)</u>
Net Exchange position	<u>1,551,189,999</u>	<u>1,602,141,838</u>	<u>( 3,550,592)</u>	<u>150,727,982</u>	<u>170,158,129</u>	<u>75,874,004</u>	<u>3,546,541,355</u>

December 31, 2016

	LBP	USD	EUR	GBP	AUD	Other	Total
	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000	LBP'000
<b>ASSETS</b>							
Cash and deposits at central banks	1,776,139,995	2,646,458,610	503,762,457	3,815,674	37,641,609	702,841,300	5,670,659,645
Deposits with banks and financial institutions	36,133,108	906,233,180	146,386,151	242,849,077	15,369,991	160,542,699	1,507,514,206
Financial assets at fair value through profit or loss	903,405,875	544,494,013	-	33,395,992	-	-	1,481,295,880
Loans to banks	17,505,733	151,895,917	57,222,013	8,235,951	-	28,414,044	263,273,658
Loans and advances to customers	1,660,636,509	3,144,796,675	227,647,586	37,636,159	1,236,893,121	778,779,156	7,086,389,206
Loans and advances to related parties	3,387,629	77,410,076	370,422	340,696	9,112,560	15,330,127	105,951,510
Investment securities	3,787,192,629	4,608,697,977	208,060	-	635,077,265	90,500,468	9,121,676,399
Customers' liability under acceptances	-	182,089,252	45,616,134	2,362,978	-	37,308,778	267,377,142
Investments in an associate	-	40,876,914	-	-	-	-	40,876,914
Assets acquired in satisfaction of loans	963,591	23,803,738	-	-	4,142,272	20,902,904	24,767,329
Property and equipment	159,451,811	34,569,666	80,475	452,543	4,142,272	20,902,904	219,599,671
Goodwill	452,265	-	-	1,394,881	86,582,169	-	88,429,315
Other assets	27,650,789	17,730,629	248,908	946,705	6,912,765	883,802	54,373,598
	<u>8,372,919,934</u>	<u>12,379,056,647</u>	<u>981,542,206</u>	<u>33,143,066</u>	<u>2,031,731,752</u>	<u>1,835,503,278</u>	<u>25,932,184,473</u>

**LIABILITIES**

Deposits from banks and financial institutions	279,493,514	1,023,099,191	263,377,038	57,233,975	41,724,924	339,235,870	2,004,164,512
Customers' and related parties' deposits at amortized cost	5,747,038,054	9,432,364,059	792,496,125	241,311,597	1,643,233,560	1,066,339,602	18,922,782,997
Liabilities under acceptance	-	182,089,252	45,616,134	2,362,978	-	37,308,778	267,377,142
Other borrowings	491,532,520	20,105,284	-	-	76,025,884	-	587,663,688
Certificates of deposit	347,395,701	218,595,363	25,263,491	565,326	-	-	565,326
Other liabilities	35,070,733	9,271,276	512,886	2,447,384	11,318,258	17,850,775	622,870,972
Provisions	6,900,530,522	10,885,524,425	1,127,265,674	303,921,260	1,772,302,626	1,460,902,941	45,022,811
							<u>22,450,447,448</u>
Currencies to be delivered	-	( 387,164,594)	( 115,601,478)	( 19,055,641)	( 245,611,613)	( 381,030,241)	( 1,148,463,567)
Currencies to be received	-	542,638,564	253,685,996	115,890,022	136,056,172	101,279,381	1,149,550,135
Premium (net)	-	153,119	( 118)	-	-	242,999	396,000
		<u>1,55,627,089</u>	<u>138,084,400</u>	<u>96,834,381</u>	<u>( 109,555,441)</u>	<u>( 279,507,861)</u>	<u>1,482,568</u>
Net exchange position	1,472,389,412	1,649,159,311	7,639,068	124,343,777	149,873,685	95,092,476	3,483,219,593

### 53. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The summary of the Group's classification of each class of assets and liabilities and their fair values are as follows:

		December 31, 2017					
Notes	Carrying Amount LBP'000	Fair Value			Total LBP'000		
		Level 1 LBP'000	Level 2 LBP'000	Level 3 LBP'000			
<b>Financial assets measured at:</b>							
<i>Fair value through profit or loss</i>							
	Lebanese treasury bills	7	658,381,693	-	658,381,693	-	658,381,693
	Lebanese Government bonds	7	298,462,316	-	298,462,316	-	298,462,316
	Foreign government treasury bills	7	52,742,949	-	52,742,949	-	52,742,949
	Certificates of deposit issued by the Central Bank of Lebanon	7	415,114,472	-	415,114,472	-	415,114,472
	Quoted equity securities	7	14,799,007	14,799,007	-	-	14,799,007
	Unquoted equity securities	7	48,521,521	-	-	48,521,521	48,521,521
			<u>1,488,021,958</u>	<u>14,799,007</u>	<u>1,424,701,430</u>	<u>48,521,521</u>	<u>1,488,021,958</u>
<i>Financial assets Through other comprehensive income</i>							
	Unquoted equity securities	11	10,711,082	-	-	10,711,082	10,711,082
			<u>10,711,082</u>	<u>-</u>	<u>-</u>	<u>10,711,082</u>	<u>10,711,082</u>
<i>Amortized cost</i>							
	Cash and deposits at central banks	5	6,581,635,483	-	6,717,854,590	-	6,717,854,590
	Deposits with banks and financial institutions	6	1,547,299,126	-	1,547,579,550	-	1,547,579,550
	Loans to banks	8	292,410,807	-	292,625,185	-	292,625,185
	Loans and advances to customers	9	8,445,100,947	-	8,482,494,275	-	8,482,494,275
	Loans and advances to related parties	10	128,160,657	-	103,150,606	-	103,150,606
	Lebanese treasury bills	11	1,599,506,898	-	1,616,791,273	-	1,616,791,273
	Lebanese Government bonds	11	3,534,612,705	-	3,367,180,428	-	3,367,180,428
	Foreign Government bonds	11	89,622,830	-	89,622,830	-	89,622,830
	Certificates of deposit issued by the Central Bank of Lebanon	11	2,375,202,077	-	2,404,706,872	-	2,404,706,872
	Certificates of deposit issued by private sector	11	904,500	-	904,500	-	904,500
	Bonds issued by financial private sector	11	593,376,444	-	597,986,515	-	597,986,515
	Customers' liabilities under acceptances		357,494,071	-	357,494,071	-	357,494,071
	Other financial assets		42,660,452	-	42,660,452	-	42,660,452
			<u>25,587,986,997</u>	<u>-</u>	<u>25,621,051,147</u>	<u>-</u>	<u>25,621,051,147</u>
<b>Financial liabilities measured at:</b>							
<i>Amortized cost</i>							
	Deposits from banks and financial institutions	18	2,095,011,208	-	2,042,558,925	-	2,042,558,925
	Customers' and related parties' deposits at amortized cost	19	20,107,581,304	-	20,133,549,500	-	20,133,549,500
	Liabilities under acceptance		357,494,071	-	357,494,071	-	357,494,071
	Other borrowings	20	993,565,272	-	993,565,272	-	993,565,272
	Certificates of deposit	21	634,044	-	634,044	-	634,044
	Other financial liabilities		200,732,210	-	200,732,210	-	200,732,210
			<u>23,755,018,109</u>	<u>-</u>	<u>23,728,534,022</u>	<u>-</u>	<u>23,728,534,022</u>



December 31, 2016

Notes	Carrying Amount LBP'000	Fair Value			Total LBP'000	
		Level 1 LBP'000	Level 2 LBP'000	Level 3 LBP'000		
<b>Financial assets measured at:</b>						
<i>Fair value through profit or loss</i>						
Lebanese treasury bills	7	620,110,912	-	620,110,912	-	620,110,912
Lebanese Government bonds	7	289,383,914	-	289,383,914	-	289,383,914
Foreign government treasury bills	7	46,913,165	-	46,913,165	-	46,913,165
Certificates of deposit issued by the Central Bank of Lebanon	7	434,233,370	-	434,233,370	-	434,233,370
Quoted equity securities	7	13,623,037	13,623,037	-	-	13,623,037
Unquoted equity securities	7	52,966,427	-	-	52,966,427	52,966,427
		<u>1,457,230,825</u>	<u>13,623,037</u>	<u>1,390,641,361</u>	<u>52,966,427</u>	<u>1,457,230,825</u>
<i>Financial assets through other comprehensive income</i>						
Unquoted equity securities	11	8,925,598	-	-	8,925,598	8,925,598
		<u>8,925,598</u>	<u>-</u>	<u>-</u>	<u>8,925,598</u>	<u>8,925,598</u>
<i>Amortized cost</i>						
Cash and deposits at central banks	5	5,670,659,645	-	5,751,468,639	-	5,751,468,639
Deposits with banks and financial institutions	6	1,507,514,206	-	1,493,802,965	-	1,493,802,965
Loans to banks	8	263,273,658	-	261,305,288	-	261,305,288
Loans and advances to customers	9	7,086,389,206	-	7,102,974,560	-	7,102,974,560
Loans and advances to related parties	10	105,951,510	-	105,404,457	-	105,404,457
Lebanese treasury bills	11	2,060,994,454	-	2,082,926,032	-	2,082,926,032
Lebanese Government bonds	11	3,610,776,206	-	3,476,783,021	-	3,476,783,021
Foreign Government bonds	11	89,582,004	-	89,582,004	-	89,582,004
Certificates of deposit issued by the Central Bank of Lebanon	11	2,581,311,305	-	2,606,549,992	-	2,606,549,992
Certificates of deposit issued by private sector	11	15,974,449	-	15,979,500	-	15,979,500
Bonds issued by financial private sector	11	631,905,259	-	631,928,977	-	631,928,977
Customers' liabilities under acceptances		267,377,142	-	267,377,142	-	267,377,142
Other financial assets		35,286,292	-	35,286,292	-	35,286,292
		<u>23,926,995,336</u>	<u>-</u>	<u>23,921,368,869</u>	<u>-</u>	<u>23,921,368,869</u>
<b>Financial liabilities measured at</b>						
<i>Amortized cost</i>						
Deposits from banks and financial institutions	18	2,004,164,512	-	1,975,792,479	-	1,975,792,479
Customers' and related parties' deposits at amortized cost	19	18,922,782,997	-	18,940,634,391	-	18,940,634,391
Liabilities under acceptance	20	267,377,142	-	267,377,142	-	267,377,142
Other borrowings		587,663,688	-	587,663,688	-	587,663,688
Certificates of deposit	21	565,326	-	565,326	-	565,326
Other financial liabilities		271,493,859	-	271,493,859	-	271,493,859
		<u>22,054,047,524</u>	<u>-</u>	<u>22,043,526,885</u>	<u>-</u>	<u>22,043,526,885</u>

## Valuation techniques, significant unobservable inputs, and sensitivity of the input to the fair value

The following table gives information about how the fair values of financial assets and financial liabilities, are determined (Level 2 and Level 3 fair values) and significant unobservable inputs used:

December 31, 2017		
Financial Assets	Date of Valuation	Valuation Technique and key Inputs
<b>At fair value through profit or loss:</b>		
Lebanese treasury bills	December 31, 2017 and 2016	DCF at a discount rate determined based on the yield curve applicable to Lebanese treasury bonds, adjusted for illiquidity
Lebanese Government bonds	December 31, 2017 and 2016	Average market price in inactive market
Foreign government treasury bills	December 31, 2017 and 2016	Average market price in inactive market
Certificates of deposit issued by the Central Bank of Lebanon in Lebanese Pounds	December 31, 2017 and 2016	DCF at a discount rate determined based on the yield curve applicable to Lebanese treasury bonds, adjusted for illiquidity
Certificates of deposit issued by the Central Bank of Lebanon in foreign currency	December 31, 2017 and 2016	Average market price in inactive market
Unquoted equity securities	December 31, 2017 and 2016	Management estimate based on unobservable input related to market volatility and liquidity treasury bonds, adjusted for illiquidity
<b>At fair value through other comprehensive income:</b>		
Unquoted equity securities	December 31, 2017 and 2016	Not valued
<b>At amortized cost:</b>		
Deposits at central banks	December 31, 2017 and 2016	DCF at a discount rate determined based on the yield curve of Central Bank of Lebanon placements for maturities greater than one year and Libor based interbank rates for maturities less than one year by currency
Deposits with banks and financial institutions	December 31, 2017 and 2016	DCF at a discount rate determined based on the yield curve of Central Bank of Lebanon placements for maturities greater than one year and Libor based interbank rates for maturities less than one year by currency
Loans to banks	December 31, 2017 and 2016	DCF at a discount rate determined based on banks yield curve by currency
Loans and advances to customers	December 31, 2017 and 2016	DCF at a discount rate extrapolated across the maturity spectrum and in line with Beirut reference rates
Loans and advances to related parties	December 31, 2017 and 2016	DCF at a discount rate extrapolated across the maturity spectrum and in line with Beirut reference rates
Lebanese treasury bills	December 31, 2017 and 2016	DCF at a discount rate determined based on the yield curve applicable to Lebanese treasury bonds, adjusted for illiquidity.
Certificates of deposit issued by the Central Bank of Lebanon in Lebanese Pounds	December 31, 2017 and 2016	DCF at a discount rate determined based on the yield curve applicable to Lebanese treasury bonds, adjusted for illiquidity.
Certificates of deposit issued by the Central Bank of Lebanon in foreign currency	December 31, 2017 and 2016	Average market price in inactive market
Certificates of deposit issued by the private sector	December 31, 2017 and 2016	Management estimate based on observable input in inactive market
Bonds issued by financial private sector	December 31, 2017 and 2016	Management estimate based on observable input in inactive market
Lebanese government bonds	December 31, 2017 and 2016	Average market price in inactive market
Foreign government treasury bonds	December 31, 2017 and 2016	Average market price in inactive market
<b>At amortized cost:</b>		
Deposits from banks and financial institutions	December 31, 2017 and 2016	DCF at a discount rate determined based on the yield curve of Central Bank of Lebanon placements for maturities greater than one year and Libor based interbank rates for maturities less than one year by currency
Customers' and related parties' deposits	December 31, 2017 and 2016	DCF based on market rates by currency and maturity bands at amortized cost extrapolated across the maturity spectrum and in line with sectorial rates published by Central Bank of Lebanon.
Other borrowings	December 31, 2017 and 2016	DCF at a discount rate determined based on the yield curve of Central Bank of Lebanon placements for maturities greater than one year and Libor based interbank rates for maturities less than one year by currency
Certificates of deposit	December 31, 2017 and 2016	DCF based on market rates by currency and maturity bands extrapolated across the maturity spectrum and in line with sectorial rates published by Central Bank of Lebanon

There have been no transfers between Level 1 and Level 2 during the period.

The Directors consider that the carrying amounts of customers' acceptance liability, other assets, acceptances payable, certificates of deposit issued, and other liabilities approximate their fair values due to the short-term maturities of these instruments.

**54. APPROVAL OF THE FINANCIAL STATEMENTS**

The financial statements for the year ended December 31, 2017 were approved by the Board of Directors in its meeting held on April 17, 2018.